For the transition period from
to

$$
\begin{gathered}
\text { Commission File Number } 0-14492 \\
\text { FARMERS \& MERCHANTS BANCORP, INC. } \\
\text {------------------------------------------ }
\end{gathered}
$$

## OHIO

State or other jurisdiction of incorporation or organization)

North Defiance Street, Archbold, Ohio
(Address of principal executive offices)

34-1469491
(I.R.S. Employer Identification No.)
(419) 446-2501

Registrant's telephone number, including area code

## (Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or Section 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes __X_ No

Indicate the number of shares of each of the issuers classes of common stock, as of the latest practicable date:

Common Stock, No Par Value
Class

1,300, 000
Outstanding as of July 1, 1999

# SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549
FORM 10Q

FARMERS \& MERCHANTS BANCORP, INC.
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FARMERS \& MERCHANTS BANCORP, INC.
CONDENSED CONSOLIDATED BALANCE SHEETS
(Unaudited)
(in thousands of dollars)

ASSETS:
Cash and due from banks
Interest bearing deposits with banks
Federal funds sold
Investment Securities:
U.S. Treasury
U.S. Government

State \& political obligations
All others
Loans and leases
Bank premises and equipment-net
Accrued interest and other assets
TOTAL ASSETS
LIABILITIES AND SHAREHOLDERS' EQUITY
LIABILITIES:
Deposits
Demand \$60,883
429, 721
8,968
10, 846
4,186
514, 604
$\$ 14,101$
100
0
10,956
52,751
33,453
16,229
425,285
9,491
8,647
$\$ 571,013$
$\$ 18,549$
100
19,045
\$ 13, 699
100
21, 050
20, 590
33, 275
28, 771
24, 361
385, 111
8,152
7,373
\$542, 482

Time and savings
\$ 52, 631
\$ 47, 692
424,521
2,833
10,922
4, 230
Other borrowed money
Total Liabilities

| 459,552 | 424,521 |
| ---: | ---: |
| 2,916 | 2,833 |
| 11,240 | 10,922 |
| 4,180 | 4,230 |
| 530,519 | 490,198 |

SHAREHOLDERS' EQUITY:
Common stock, no par value - authorized 1,500,000 shares; issued 1,300,000 shares
Undivided profits
Accumulated other comprehensive income Total Shareholders' Equity

12,677
43, 598
134
12, 677
41, 002
1, 671
55, 350
12,677
38,559
1, 048
52, 284
LIABILITIES AND SHAREHOLDERS' EQUITY
\$571, 013
\$585, 869
$\$ 542,482$

Note: The December 31, 1998 Balance Sheet has been derived from the audited financial statements of that date.

|  | Three Months Ended |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June | 30, 1999 | June 30, 1998 |  | June | 30, 1999 | June 30, 1998 |  |
| INTEREST INCOME: |  |  |  |  |  |  |  |  |
| Loans and leases | \$ | 8,827 | \$ | 8,932 |  | \$ 17,329 | \$ | 17,842 |
| Investment Securities: |  |  |  |  |  |  |  |  |
| U.S. Treasury securities |  | 198 |  | 337 |  | 443 |  | 676 |
| Securities of U.S. Government agencies |  | 821 |  | 473 |  | 1,624 |  | 954 |
| Obligations of states and political subdivisions |  | 418 |  | 353 |  | 844 |  | 691 |
| Other |  | 304 |  | 316 |  | 785 |  | 689 |
| Federal funds |  | 9 |  | 143 |  | 75 |  | 202 |
| Deposits in banks |  | 1 |  | - |  | 2 |  | 2 |
| Total Interest Income |  | 10,578 |  | 10,554 |  | 21,102 |  | 21,056 |
| INTEREST EXPENSE: |  |  |  |  |  |  |  |  |
| Deposits |  | 4,852 |  | 5,223 |  | 10,024 |  | 10,441 |
| Borrowed funds |  | 243 |  | 238 |  | 469 |  | 456 |
| Total Interest Expense |  | 5,095 |  | 5,461 |  | 10,493 |  | 10,897 |
| NET INTEREST INCOME BEFORE |  |  |  |  |  |  |  |  |
| PROVISION FOR LOAN LOSSES |  | 5,483 |  | 5,093 |  | 10,609 |  | 10,159 |
| PROVISION FOR LOAN LOSSES |  | 183 |  | 331 |  | 598 |  | 470 |
| NET INTEREST INCOME AFTER |  |  |  |  |  |  |  |  |
| PROVISION FOR LOAN LOSSES |  | 5,300 |  | 4,762 |  | 10,011 |  | 9,689 |
| OTHER INCOME: |  |  |  |  |  |  |  |  |
| Service charges |  | 398 |  | 347 |  | 714 |  | 644 |
| Other |  | 378 |  | 755 |  | 893 |  | 1,490 |
| Net securities gains (losses) |  |  |  | - |  | 11 |  | 1, |
|  |  | 776 |  | 1,102 |  | 1,618 |  | 2,134 |
| OTHER EXPENSES: |  |  |  |  |  |  |  |  |
| Salaries and wages |  | 1,503 |  | 1,227 |  | 2,966 |  | 2,501 |
| Pension and other employee benefits |  | 354 |  | 277 |  | 713 |  | 574 |
| Occupancy expense (net) |  | 155 |  | 125 |  | 263 |  | 246 |
| Other operating expenses |  | 1,586 |  | 1,312 |  | 3,128 |  | 2,581 |
|  |  | 3,598 |  | 2,941 |  | 7,070 |  | 5,902 |
| INCOME BEFORE FEDERAL INCOME TAX |  | 2,478 |  | 2,923 |  | 4,559 |  | 5,921 |
| FEDERAL INCOME TAXES |  | 627 |  | 871 |  | 1,172 |  | 1,746 |
| NET INCOME |  | 1,851 |  | 2,052 |  | 3,387 |  | 4,175 |
| OTHER COMPREHENSIVE INCOME (NET OF TAX): |  |  |  |  |  |  |  |  |
| Unrealized gains (losses) on securities |  | (723) |  | 77 |  | $(1,538)$ |  | 45 |
| COMPREHENSIVE INCOME | \$ | 1,128 | \$ | 2,129 | \$ | \$ 1,849 | \$ | 4,220 |
| NET INCOME PER SHARE (Based upon |  |  |  |  |  |  |  |  |
| DIVIDENDS DECLARED | \$ | 0.30 | \$ | 0.30 | \$ | \$ 0.60 | \$ | 0.60 |

Three Months Ended
June 30, 1999 June 30, 1998

CASH FLOWS FROM OPERATING ACTIVITIES:
Net income
Adjustments to Reconcile Net Income to Net
Cash Provided by Operating Activities:
Depreciation and amortization
Premium amortization
Discount amortization
Provision for loan losses
Provision for deferred income taxes
(Gain) loss on sale of fixed assets
(Gain) loss on sale of investment securities
Changes in Operating Assets and Liabilities:
Accrued interest receivable and other assets
Accrued interest payable and other liabilities Net Cash Provided by Operating Activities
\$ 3,387
\$ 2,121
622

171
622

CASH FLOWS FROM INVESTING ACTIVITIES
Capital expenditures
Proceeds from maturities of investment securities:
Proceeds from sale of investment securities:
Purchase of investment securities-
Net increase in loans and leases
Net Cash Used by Investing Activities
CASH FLOWS FROM FINANCING ACTIVITIES
Net increase in deposits
Net change in short-term borrowings
Increase in long-term borrowings
Payments on long-term borrowings
Payments of dividends
Net Cash Provided by Financing Activities
Net change in cash and cash equivalents
Cash and cash equivalents - Beginning of year
CASH AND CASH EQUIVALENTS - END OF THE YEAR
RECONCILIATION OF CASH AND CASH EQUIVALENTS:
Cash and cash due from banks
Interest bearing deposits
Federal funds sold
(83)

598
(52)
(11)

| $(1,482)$ | $(189)$ |
| ---: | ---: |
| 6 | 320 |
| 3,201 | 2,643 |

(689)

116
(35)

139
(8)

8
$(189)$
320
2,643
(286)

41, 558
25,521
9,825
$(26,475) \quad(35,155)$
$(18,162)$
$(16,939)$
$(9,980)$
$(10,822)$
$(21,579)$
6, 052
(32)

| - | - |
| ---: | ---: |
| $(394)$ | $(184)$ |
| $(790)$ | $(650)$ |
| $(16,711)$ | 2,478 |
| $(23,490)$ | $(5,701)$ |
| 37,694 | 22,798 |
| $\$ 14,204$ | $\$ 17,097$ |


| $\$ 14,101$ | $\$ 14,502$ |
| ---: | ---: |
| 100 | 100 |
| - | 2,495 |

\$ 14, 201

FARMERS \& MERCHANTS BANCORP, INC.
Notes to Condensed Consolidated Unaudited Financial Statements

BASIS OF PRESENTATION
The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions for Form 10Q and Rule 10-01 of Regulation S-X; accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments, consisting of normal recurring accruals, considered necessary for a fair presentation have been included Operating results for the six months ended June 30, 1999 are not necessarily indicative of the results that are expected for the year ended December 31, 1999. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's annual report on Form 10-K for the year ended December 31, 1998.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITIONS AND RESULTS OF OPERATIONS

Farmers \& Merchants Bancorp, Inc. was incorporated on February 25, 1985, under the laws of the State of Ohio. Farmers \& Merchants Bancorp, Inc., and its subsidiaries The Farmers \& Merchants State Bank and Farmers \& Merchants Life Insurance Company are engaged in commercial banking and life and disability insurance, respectively. The executive offices of Farmers \& Merchants Bancorp, Inc. are located at 307-11 North Defiance Street, Archbold, Ohio 43502.

LIQUIDITY AND CAPITAL RESOURCES

Liquidity for the six months ended June 30, 1999 comes primarily from net income from operations of $\$ 3.4$ million This compares with net income of $\$ 4.2$ million for the same period in 1998. In addition the excess in Federal Funds sold was used to help fund the additional loan growth.

The principal uses of these funds were for granting loans Loans as of June 30,1999 were $\$ 425.3$ million compared to $\$ 407.7$ million as of December 31, 1998, a $\$ 17.6$ million or $4.3 \%$ increase after reclassification of $\$ 1.7$ million of commercial paper from the loan category to other investments. December 31, 1998 and June 30, 1998 loans and investments have been restated to reflect this change in classification.

Capital expenditures amounted to $\$ 689$ million for the first six months of 1999

The following is a summary of five capital ratios as they are calculated from the June 30, 1999 financial statements:

| Primary Ratio | $10.87 \%$ |
| :--- | ---: |
| Total Capital Ratio | $12.74 \%$ |
| Risk Based Capital Tier 1 | $14.11 \%$ |
| Risk Based Capital Tier 2 | $18.40 \%$ |
| Stockholders' Equity/Total Assets | $9.88 \%$ |

(A) The following documents are filed as part of this report:

Exhibit No. 27

Description
Financial Data Schedule
(B) Reports on Form 8-K

No reports on Form 8-K were filed by the registrant during the quarter ended March 31, 1998.

Pursuant to the requirements of Section 13 or 15 (d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Farmers \& Merchants Bancorp, Inc.,

| Date: Aug 12, 1999 | By:/s/ Joe E. Crossgrove <br> Joe E. Crossgrove |  |
| :--- | :--- | :---: |
| Date: $\quad$ Aug 12, 1999 | By:/s/ Randal H. Schroeder <br> Randal H. Schroeder |  |
|  |  | Asst. Vice-President |
| and Chief Operating Officer |  |  |

## Exhibit Index

## Exhibit No.

Description

```
    6-MOS
        DEC-31-1998
        JAN-01-1998
            JUN-30-1998
                                    14,101
            100
            0
0
113,389
            \({ }^{0} 0\)
                                    425, 285
                                    6,324
            571, 013
                        490, 604
                            8,968
            4,186
            10, 846
                                    0
                                    12,677
571, 013
\begin{tabular}{|c|c|}
\hline & 17,329 \\
\hline & 3,696 \\
\hline & 77 \\
\hline & 21,102 \\
\hline & 10,024 \\
\hline & 469 \\
\hline & 10,609 \\
\hline & 11 \\
\hline & 7,070 \\
\hline & 4,559 \\
\hline 3,387 & \\
\hline
\end{tabular}
                                    0
                    3,387
                    2.61
                    2.61
                    7,731
                6,222
                \({ }^{\circ} 0\)
            13,953
            5, 850
                1,324
                    709
        5,833
5,833
0
```

