# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, D.C. 20549** 

## FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) April 20, 2016

# Farmers & Merchants Bancorp, Inc.

(Exact Name of Registrant as Specified in its Charter)

Ohio
(State or Other Jurisdiction

000-14492 (Commission File Number) 34-1469491 (IRS Employer Identification No.)

307 North Defiance Street, Archbold, Ohio (Address of Principal Executive Offices)

43502 (Zip Code)

Registrant's Telephone Number, including Area Code (419) 446-2501

N/A (Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17-CFR 240.13e-4(c))

## ITEM 2.02. Results of Operation and Financial Condition

On April 20, 2016, Farmers & Merchants Bancorp, Inc. issued a press release announcing its earnings for the first quarter ended March 31, 2016. A copy of the press release is attached hereto as Exhibit 99 and is incorporated herein by reference.

#### ITEM 9.01. Financial Statements and Exhibits

(d) Exhibits.

The following exhibit is filed with or incorporated by reference into this Current Report on Form 8-K:

<b>Exhibit</b>
Marshau

Number Exhibit

99 Company Press release dated April 20, 2016.

#### **Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto authorized.

## FARMERS & MERCHANTS BANCORP, INC.

(Registrant)

Dated: April 20, 2016 /s/ Paul S. Siebenmorgen

Paul S. Siebenmorgen

President & Chief Executive Officer

/s/ Barbara J. Britenriker

Barbara J. Britenriker

Executive Vice President & Chief Financial Officer

### **Exhibit Index**

Exhibit Number

Description of Exhibit

99

Company Press Release dated April 20, 2016



Post Office Box 216
307 North Defiance Street
Archbold, Ohio 43502

#### **Company Contact:**

Marty Filogamo Senior Vice President – Marketing Manager Farmers & Merchants Bancorp, Inc. (419) 445-3501 ext. 15435 mfilogamo@fm-bank.com.

#### **Investor and Media Contact:**

Andrew M. Berger Managing Director SM Berger & Company, Inc. (216) 464-6400 andrew@smberger.com

#### **SECTION 1**

# SECTION 2 FARMERS & MERCHANTS BANCORP, INC. REPORTS SECTION 3 2016 FIRST-QUARTER FINANCIAL RESULTS

ARCHBOLD, OHIO, April 20, 2016, Farmers & Merchants Bancorp, Inc. (OTCQX: FMAO) today reported financial results for the 2016 first quarter ended March 31, 2016.

2016 First Quarter Financial Highlights Include (on a year-over-year basis unless noted):

- 52 consecutive quarters of profitability
- Total assets were over \$1 billion for the first time in the company's 119-year history
- Total loans increased 15.1% to \$707.660.000
- Net interest income after provision for loan losses increased 7.2% to \$7,731,000
- Net income increased 5.5% to \$2,481,000
- Earnings per basic and diluted shares increased 5.9% to \$0.54
- Noninterest income improved 4.4% to \$2,670,000
- Ft. Wayne, Indiana branch opened April 7, 2016

Paul S. Siebenmorgen, President and Chief Executive Officer, stated, "We ended the 2016 first quarter with total assets over \$1 billion, which represents a significant milestone in F&M's 119-year history. This growth is the direct result of the valuable financial products and solutions we offer our local communities and the hard work and dedication of our associates. In addition, F&M now ranks in the top 15 of Ohio banking institutions based on total assets. We are well positioned for continued, long-term growth as a result of our size, scale, and commitment to our local communities. To this end, I am pleased to announce on April 7, 2016 we opened a full service bank in Ft. Wayne, Indiana, which represents our 23rd office, and fourth location in Indiana. We are excited about our potential in this attractive and growing market."

#### **Income Statement**

Net income for the 2016 first quarter ended March 31, 2016 was \$2,481,000, or \$0.54 per basic and diluted share compared to \$2,351,000, or \$0.51 per basic and diluted share for the same period last year. The 5.5% improvement in net income for the 2016 first quarter was primarily due to a 7.2% increase in net interest income after provision for loan losses, and a 4.4% increase in noninterest income, partially offset by a 6.4% increase in noninterest expense.

#### **Loan Portfolio and Asset Quality**

Total loans at March 31, 2016 increased 15.1% to a record \$707,660,000, compared to \$614,709,000 at March 31, 2015, and up 3.2% from \$685,878,000 at December 31, 2015. The year-over-year improvement resulted primarily from a 27.1% increase in commercial real estate loans, a 15.7% increase in agricultural real estate loans, a 9.0% increase in agricultural, and an 8.2% increase in commercial and industrial loans, offset by a 9.0% reduction in consumer real estate loans.

Asset quality remains strong as the company's provision for loan losses for the 2016 first quarter was \$277,000, compared to \$114,000 for the 2015 first quarter. The allowance for loan losses to nonperforming loans was 310.5% at March 31, 2016, compared to 245.6% at March 31, 2015. Net charge-offs for the quarter ended March 31, 2016 were \$49,000, or 0.01% of average loans, compared to \$42,000 or 0.01% of average loans, at March 31, 2015.

### Stockholders' Equity and Dividends

Tangible stockholders' equity increased to \$117,627 at March 31, 2016, compared to \$114,960 at December 31, 2015, and \$111,153 at March 31, 2015. On a per share basis, tangible stockholders' equity at March 31, 2016 was \$25.54, compared with \$24.92 at December 31, 2015, and \$24.12 at March 31, 2015. The increase in tangible stockholders' equity is the result of growth in retained earnings due to increased profitability. At March 31, 2016, the company had a Tier 1 leverage ratio of 11.72%, compared to 11.70% at March 31, 2015.

For the 2016 first quarter, the company declared cash dividends of \$0.22 per share, which represents a dividend payout ratio of 40.5% compared to 42.8% for the same period last year.

Mr. Siebenmorgen concluded, "I am pleased with the favorable financial results we were able to achieve in the 2016 first quarter and we are starting the year with strong operating momentum. Profitability during the 2016 first quarter increased year-over-year as we experienced improvements in return on average equity, net interest margin, efficiency ratio, and earnings per share. Our loan portfolio grew 15.1% in the first quarter driven by increased demand for commercial real estate, and commercial and industrial loans, as a result of stable economic trends in of our local markets. We have developed a strong team of lenders focused on providing their customers valuable localized services. As a result, we believe we are growing faster than our markets and improving our local market share, while managing our overall risk and portfolio yield. As we grow our earning assets and proactively manage expenses, we are optimistic we will continue to grow earnings in 2016."

#### **About Farmer & Merchants State Bank:**

The Farmers & Merchants State Bank is a local independent community bank that has been serving Northwest Ohio and Northeast Indiana since 1897. The Farmers & Merchants State Bank provides commercial banking, retail banking and other financial services through its 23 offices. Our locations are in Fulton, Defiance, Henry, Lucas, Williams, and Wood counties in northwest Ohio. In Northeast Indiana we have offices located in DeKalb, Allen and Steuben counties.

#### Safe harbor statement

Farmers & Merchants Bancorp, Inc. ("F&M") wishes to take advantage of the Safe Harbor provisions included in the Private Securities Litigation Reform Act of 1995. Statements by F&M, including management's expectations and comments, may not be based on historical facts and are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21B of the Securities Act of 1934, as amended. Actual results could vary materially depending on risks and uncertainties inherent in general and local banking conditions, competitive factors specific to markets

in which F&M and its subsidiaries operate, future interest rate levels, legislative and regulatory decisions or capital market conditions. F&M assumes no responsibility to update this information. For more details, please refer to F&M's SEC filing, including its most recent Annual Report on Form 10-K and quarterly reports on Form 10-Q. Such filings can be viewed at the SEC's website, www.sec.gov.

# FARMERS & MERCHANTS BANCORP, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME & COMPREHENSIVE INCOME

(Unaudited; in thousands of dollars, except per share data)

		nths Ended
Interest Income	March 31, 2016	March 31, 2015
Loans, including fees	\$ 8,006	\$ 7,094
Debt securities:	, ,,,,,	4 1,421
U.S. Treasury and government agencies	580	596
Municipalities	369	447
Dividends	38	37
Federal funds sold	_	2
Other	11	8
Total interest income	9,004	8,184
Interest Expense	2,00	3,20
Deposits	854	797
Federal funds purchased and securities sold under agreements to repurchase	105	61
Borrowed funds	37	_
Total interest expense	996	858
Net Interest Income - Before provision for loan losses	8,008	7,326
Provision for Loan Losses	277	114
Net Interest Income After Provision		
For Loan Losses	7,731	7,212
Noninterest Income	7,731	7,212
Customer service fees	1,478	1,359
Other service charges and fees	910	914
Net gain on sale of loans	169	175
Net gain on sale of available for sale securities	113	109
Total noninterest income	2,670	2,557
Noninterest Expense	2,070	2,337
Salaries and Wages	2,840	2,655
Employee benefits	862	1,064
Net occupancy expense	378	355
Furniture and equipment	412	422
Data processing	411	329
Franchise taxes	214	187
Net loss on sale of other assets owned	45	6
FDIC Assessment	121	119
Mortgage servicing rights amortization	89	80
Other general and administrative	1,614	1,348
Total other operating expenses	6,986	6,565
Income Before Income Taxes	3,415	3,204
Income Taxes	934	853
Net Income	2,481	2,351
Other Comprehensive Income (Net of Tax):	2,401	2,551
Net unrealized gain on available for sale securities	1,945	1,730
Reclassification adjustment for gain on sale of available for sale securities	(113)	(109)
Net unrealized gain on available for sale securities		
Tax expense	1,832 623	1,621
Other comprehensive income		551
Other comprehensive income  Comprehensive Income	1,209	1,070
•	\$ 3,690	\$ 3,421
Earnings Per Share - Basic and Diluted	<u>\$ 0.54</u>	\$ 0.51

0.22

0.21

**Dividends Declared** 

# FARMERS & MERCHANTS BANCORP, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

	(in thousands of dollars)		
	March 31, 2016 (Unaudited)	Dece	mber 31, 2015
Assets	(Ollaudited)		
Cash and due from banks	\$ 25,205	\$	21,333
Federal funds sold	703	,	685
Total cash and cash equivalents	25,908		22,018
Interest-bearing time deposits	1,960		
Securities - available-for-sale	226,512		235,115
Other securities, at cost	3,717		3,717
Loans, net	701,375		679,821
Premises and equipment	20,872		20,587
Goodwill	4,074		4,074
Mortgage servicing rights	2,108		2,056
Other real estate owned	1,061		1,175
Other assets	21,481		20,505
Total Assets	\$ 1,009,068	\$	989,068
Liabilities and Stockholders' Equity			
Liabilities			
Deposits			
Noninterest-bearing	\$ 163,769	\$	171,112
Interest-bearing			
NOW accounts	208,928		190,890
Savings	240,713		225,052
Time	184,722		184,285
Total deposits	798,132		771,339
Federal Funds purchased and securities sold under agreements to repurchase	69,390		78,815
Federal Home Loan Bank (FHLB) advances	10,000		10,000
Dividend payable	1,005		1,007
Accrued expenses and other liabilities	7,858		7,810
Total liabilities	886,385		868,971
Commitments and Contingencies			
Stockholders' Equity			
Common stock - No par value - 6,500,000 shares authorized 5,200,000 shares issued and outstanding	12,181		12,086
Treasury Stock - 594,466 shares 2016, 587,466 shares 2015	(12,583)		(12,389)
Retained earnings	121,664		120,188
Accumulated other comprehensive income	1,421		212
Total stockholders' equity	122,683		120,097
Total Liabilities and Stockholders' Equity	\$ 1,009,068	\$	989,068

	For the Three Ended Mai	
Selected financial data	2016	2015
Return on average assets	0.99%	0.99%
Return on average equity	8.18%	8.14%
Yield on earning assets	3.97%	3.85%
Cost of interest bearing liabilities	0.58%	0.53%
Net interest spread	3.39%	3.32%
Net interest margin	3.54%	3.45%
Efficiency	65.04%	65.81%
	Marc	
T' - 1'-1 to a superior to	2016	2015
Tier 1 capital to average assets	11.72%	11.70%
Tangible book value per share	\$25.54	\$24.12
Dividend payout ratio	40.51%	42.83%
•	Marc	
<u>Loans</u> (Dollar amounts in thousands)	2016	2015
Commerical real estate	\$345,223	\$271,676
Agricultural real estate	59,533	51,467
Consumer real estate	88,365	97,142
Commercial and industrial	102,892	95,128
Agricultural	77,909	71,474
Consumer	27,909	23,605
Industrial development bonds	6,420	4,673
Less: Net deferred loan fees and costs		
	(677)	(456
Total loans	<u>\$707,660</u>	\$614,709
	March:	
Asset quality data	<u>2016</u>	2015
(Dollar amounts in thousands)	ф. р. оор	<b>#</b> D 4D 4
Non-accrual loans	\$ 2,003	\$ 2,424
Troubled debt restructuring	\$ 1,232	\$ 1,260
90 day past due and accruing	\$ —	\$ —
Nonperforming loans	\$ 2,003	\$ 2,424
Other real estate owned	\$ 1,061	\$ 1,098
Non-performing assets	\$ 3,064	\$ 3,522
(Dollar amounts in thousands)		
Allowance for loan and lease losses	\$ 6,285	\$ 5,977
Allowance for loan and lease losses/total loans	0.89%	0.97%
Net charge-offs:		
Quarter-to-date	\$ 49	\$ 42
Not share offs to average loops		

0.01%

0.28%

310.50%

0.01%

0.39%

245.56%

Net charge-offs to average loans

Allowance for loan and lease losses/nonperforming loans

Quarter-to-date Non-performing loans/total loans