X Quarterly Report Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934
For the quarterly period ended September 30, 2000
OR
Transition Report Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934
For the transition period from
to
Commision File Number 0-14492
FARMERS \& MERCHANTS BANCORP, INC.
(Exact name of registrant as specified in its charter)

OHIO
(State or other jurisdiction of (I.R.S Employer incorporation or organization)

Identification No.)

307-11 North Defiance Street, Archbold, Ohio
(Address of principal executive offices)

43502
(Zip Code) (419) 446-2501

Registrant's telephone number, including area code
(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or Section 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $X$ No
ndicate the number of shares of each of the issuers classes of common stock, as of the latest practicable date:

Common Stock, No Par Value
Class

## 1,300,000

Outstanding as of October 1, 2000

# SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549 FORM 10Q

FARMERS \& MERCHANTS BANCORP, INC. INDEX

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## FARMERS \& MERCHANTS BANCORP, INC.

CONDENSED CONSOLIDATED BALANCE SHEETS
(Unaudited)
(in thousands of dollars)

| Cash and due from banks |  | \$ 17, 829 |  | \$ 17,245 |  | \$ 14,742 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest bearing deposits with banks |  | 100 |  | 100 |  | 100 |
| Federal funds sold |  | 0 |  | - |  | - |
| Investment Securities: |  |  |  |  |  |  |
| U.S. Treasury |  | 7,987 |  | 6,842 |  | 6,958 |
| U.S. Government |  | 56,431 |  | 47,906 |  | 48,440 |
| State \& political obligations |  | 29,107 |  | 31,246 |  | 32,634 |
| All others |  | 12,077 |  | 12,411 |  | 15,885 |
| Loans and leases |  | 482,998 |  | 463,947 |  | 456,574 |
| Bank premises and equipment-net |  | 10,410 |  | 10,176 |  | 9,755 |
| Accrued interest and other assets |  | 10,479 |  | 8,656 |  | 8,935 |
| TOTAL ASSETS |  | 627,418 |  | 598,529 |  | 594,023 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |  |  |
| LIABILITIES: |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |
| Demand |  | \$ 41, 792 |  | \$ 54, 051 |  | \$ 42,950 |
| Time and savings |  | 465,574 |  | 449,115 |  | 448,568 |
| Federal funds purchased and securities |  |  |  |  |  |  |
| Other borrowed money |  | 31, 004 |  | 25, 039 |  | 25,244 |
| Accrued interest and other liabilities |  | 4,723 |  | 5,092 |  | 4,357 |
| Total Liabilities |  | 564,780 |  | 540,640 |  | 536,552 |
| SHAREHOLDERS' EQUITY: |  |  |  |  |  |  |
| Common stock, no par value - authorized 1,500,000 shares; issued $1,300,000$ shares |  | 12,677 |  | 12,677 |  | 12,677 |
| Undivided profits |  | 50,199 |  | 45,975 |  | 45, 085 |
| Accumulated other comprehensive income |  | (238) |  | (763) |  | (291) |
| Total Shareholders' Equity |  | 62,638 |  | 57,889 |  | 57,471 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  | 627,418 |  | 598,529 |  | 594,023 |

See Notes to Condensed Consolidated Unaudited Financial Statements.
Note: The December 31, 1999 Balance Sheet has been derived from the audited financial statements of that date.

FARMERS \& MERCHANTS BANCORP, INC. CONDENSED CONSOLIDATED STATEMENTS OF INCOME (Unaudited)
(in thousands of dollars)

|  | Three Months Ended |  | Nine Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Sept 30, 2000 | Sept 30, 1999 | Sept 30, 2000 | Sept 30, 1999 |
| INTEREST INCOME: |  |  |  |  |
| Loans and leases | \$ 10,872 | \$ 9,427 | \$ 31,417 | \$ 26,756 |
| Investment Securities: |  |  |  |  |
| U.S. Treasury securities | 125 | 140 | 356 | 583 |
| Securities of U.S. Government agencies | 832 | 746 | 2,433 | 2,370 |
| Obligations of states and political subdivisions | 357 | 409 | 1,116 | 1,254 |
| Other | 190 | 237 | 681 | 1,022 |
| Federal funds | 44 | 11 | 110 | 87 |
| Deposits in banks | 1 | 1 | 3 | 2 |
| Total Interest Income | 12,421 | 10,971 | 36,116 | 32,074 |
| INTEREST EXPENSE: |  |  |  |  |
| Deposits | 5,763 | 4,837 | 16,308 | 14,861 |
| Borrowed funds | 892 | 426 | 2,308 | 894 |
| Total Interest Expense | 6,655 | 5,263 | 18,616 | 15,755 |
| NET INTEREST INCOME BEFORE |  |  |  |  |
| PROVISION FOR LOAN LOSSES | 5,766 | 5,708 | 17,500 | 16,319 |
| PROVISION FOR LOAN LOSSES | 630 | 471 | 1,093 | 1,069 |
| NET INTEREST INCOME AFTER |  |  |  |  |
| PROVISION FOR LOAN LOSSES | 5,136 | 5,237 | 16,407 | 15,250 |
| OTHER INCOME: |  |  |  |  |
| Service charges | 472 | 400 | 1,278 | 1,114 |
| Other | 380 | 244 | 1,092 | 1,137 |
| Net securities gains (losses) | - | 11 | 0 | 31 |
|  | 852 | 655 | 2,370 | 2,282 |
| OTHER EXPENSES: |  |  |  |  |
| Salaries and wages | 1,687 | 1,562 | 4,986 | 4,527 |
| Pension and other employee benefits | 415 | 403 | 1,153 | 1,116 |
| Occupancy expense (net) | 225 | 155 | 325 | 390 |
| Other operating expenses | 1,472 | 1,175 | 4,531 | 4,303 |
|  | 3,799 | 3,295 | 10,995 | 10,336 |
| INCOME BEFORE FEDERAL INCOME TAX | 2,189 | 2,597 | 7,782 | 7,196 |
| FEDERAL INCOME TAXES | 615 | 769 | 2,192 | 1,941 |
| NET INCOME | 1,574 | 1,828 | 5,590 | 5,255 |
| OTHER COMPREHENSIVE INCOME (NET OF TAX): |  |  |  |  |
| Unrealized gains (losses) on securities | 620 | (425) | (96) | $(1,538)$ |
| COMPREHENSIVE INCOME | \$ 2,194 | \$ 1,403 | \$ 5,494 | \$ 3,717 |
| NET INCOME PER SHARE (Based upon |  |  |  |  |
| weighted average nmber of shares outstanding of 1,300,000 | \$ 1.21 | \$ 1.41 | \$ 4.30 | \$ 4.04 |
| DIVIDENDS DECLARED | \$ 0.35 | \$ 0.30 | \$ 1.05 | \$ 0.90 |

[^0]FARMERS \& MERCHANTS BANCORP, INC. CONDENSED CONSOLIDATED STATMENTS OF CASH FLOWS
(Unaudited)
(in thousands of dollars)

Three Months Ended
Sept 30, 2000
Sept 30, 1999

CASH FLOWS FROM OPERATING ACTIVITIES:
Net income Adjustments to Reconcile Net Income to Net
Cash Provided by Operating Activities:
Depreciation and amortization
Premium amortization
Discount amortization
Provision for loan losses
Provision for deferred income taxes
(Gain) loss on sale of fixed assets
(Gain) loss on sale of investment securities
Changes in Operating Assets and Liabilities: Accrued interest receivable and other assets Accrued interest payable and other liabilities Net Cash Provided by Operating Activities
CASH FLOWS FROM INVESTING ACTIVITIES
Capital expenditures
Proceeds from sale of fixed assets
Proceeds from maturities of investment securities:
Proceeds from sale of investment securities:
Purchase of investment securities-
Net increase in loans and leases
Net Cash Used by Investing Activities
CASH FLOWS FROM FINANCING ACTIVITIES
Net increase in deposits
Net change in short-term borrowings
Increase in long-term borrowings
Payments on long-term borrowings
Payments of dividends
Net Cash Provided by Financing Activities
Net change in cash and cash equivalents
Cash and cash equivalents - Beginning of year
CASH AND CASH EQUIVALENTS - END OF THE YEAR
RECONCILIATION OF CASH AND CASH EQUIVALENTS:
Cash and cash due from banks
Interest bearing deposits
Federal funds sold
\$ 5,590
\$ 5,255
-
139
(50)

1,093
(119)

17
$(1,704)$
(369)

5,422
$(1,076)$

5,965
14, 004

| $(1,365)$ | $(1,170)$ |
| :--- | :--- |
| 23,144 | 4,686 |

23,144
584
17,345
$(22,852)$
37,694
\$ 17, 929 \$ 14, 842

| $\$ 17,829$ | $\$ 14,742$ |
| ---: | ---: |
| 100 | 100 |
| - | - |
| $\$ 17,929$ | $\$ 14,842$ |

FARMERS \& MERCHANTS BANCORP, INC.
Notes to Condensed Consolidated Unaudited Financial Statements

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions for Form 10Q and Rule 10-01 of Regulation S-X; accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments, consisting of normal recurring accruals, considered necessary for a fair presentation have been included. Operating results for the nine months ended September 30, 2000 are not necessarily indicative of the results that are expected for the year ended December 31, 2000. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's annual report on Form $10-\mathrm{K}$ for the year ended December 31, 1999.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITIONS AND RESULTS OF OPERATIONS

Farmers \& Merchants Bancorp, Inc. was incorporated on February 25, 1985, under the laws of the State of Ohio. Farmers \& Merchants Bancorp, Inc., and its subsidiaries The Farmers \& Merchants State Bank and Farmers \& Merchants Life Insurance Company are engaged in commercial banking and life and disability insurance, respectively The executive offices of Farmers \& Merchants Bancorp, Inc. are located at 307-11 North Defiance Street, Archbold, Ohio 43502.

## LIQUIDITY AND CAPITAL RESOURCES

Liquidity for the nine months ended September 30, 2000 comes primarily from net income from operations of $\$ 5.19 \mathrm{millon}$. This compares with net income of $\$ 5.26$ million for the same period in 1999. In addition, funds were purchased from correspondents, and the Federal Home Loan Bank.

The principal uses of these funds were for granting loans. Loans as of September 30,2000 were $\$ 483$ million compared to $\$ 463.95$ million as of December 31, 1999, a $\$ 19.1$ million or 4\% increase.

The following is a summary of five capital ratios as they are calculated from the September 30, 1999 financial statements:

| Primary Ratio | $11.00 \%$ |
| :--- | ---: |
| Total Capital Ratio | $15.89 \%$ |
| Risk Based Capital Tier 1 | $13.97 \%$ |
| Risk Based Capital Tier 2 | $22.50 \%$ |
| Stockholders' Equity/Total Assets | $9.98 \%$ |

(A) The following documents are filed as part of this report:

Exhibit No.
Description
27
Financial Data Schedule
(B) Reports on Form 8-K

No reports on Form 8-K were filed by the registrant during the quarter ended September 30, 2000

## SIGNATURES

Pursuant to the requirements of Section 13 or 15 (d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, theeunto duly authorized.

Farmers \& Merchants Bancorp, Inc.,
Date: November 10, 2000
Date: November 10, 2000

By: /s/ Joe E. Crossgrove
Joe E. Crossgrove President and Cashier

By: /s/ Randal H. Schroeder Randal H. Schroeder Asst. Vice-President and Chief Operating Officer

EXHIBIT NO

DESCRIPTION
Financial Data Schedule

```
    9-MOS
        DEC-31-2000
            JAN-01-2000
            SEP-30-2000
            1 0 0
                        17,829
                0
    105,602
            0
                482,998
                    7,196
                    627,418
                    507,366
                    21,687
            4,723
                    31,004
                0
                                    0
                    12,677
                    49,961
627,418
            31,417
            4,586
                    113
                            36,116
            16,308
            2,308
            17,500
            1,093
            0
        10,995
5,590
                    0
                                    0
                    5,590
                    4.30
                    4.30
                    0
                    6,588
                10,898
            0
            6,750
                1,100
                    425
        7,168
        7,168
        0
```


[^0]:    See Notes to Condensed Consolidated Unaudited Financial Statements

