# Washington, D.C. 20549 

FORM 10-Q
X Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended March 31, 1999
OR
Transition Report Pursuant to Section 13 or 15(d)
---- of the Securities Exchange Act of 1934
For the transition period from to
---------------

Commission File Number 0-14492

FARMERS \& MERCHANTS BANCORP, INC.
(Exact name of registrant as specified in its charter)

OHIO
(State or other jurisdiction of incorporation or organization)

North Defiance Street, Archbold, Ohio (Address of principal executive offices)

34-1469491
(I.R.S Employer Identification No.)

43502
(Zip Code)
(419) 446-2501

Registrant's telephone number, including area code
(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or Section $15(d)$ of the Securities Exchange Act of 1934 during the preceeding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $X$ No

Indicate the number of shares of each of the issuers classes of common stock, as of the latest practicable date:

## Common Stock, No Par Value

Class

1,300,000
Outstanding as of April 1, 1999

# SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 

 FORM 10QFARMERS \& MERCHANTS BANCORP, INC.
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FARMERS \& MERCHANTS BANCORP, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)
(in thousands of dollars)


See Notes to Condensed Consolidated Unaudited Financial Statements. Note: The December 31, 1997 Balance Sheet has been derived from the audited financial statements of that date

FARMERS \& MERCHANTS BANCORP, INC. CONDENSED CONSOLIDATED STATEMENTS OF INCOME (Unaudited)
(in thousands of dollars)

INTEREST INCOME:
Loans and leases
Investment Securities:

## U.S. Treasury securities

Securities of U.S. Government agencies
Obligations of states and political subdivisions
Other
Federal funds
Deposits in banks
Total Interest Income
INTEREST EXPENSE:
Deposits
Borrowed funds
Total Interest Expense
NET INTEREST INCOME BEFORE
PROVISION FOR LOAN LOSSES
PROVISION FOR LOAN LOSSES
NET INTEREST INCOME AFTER
PROVISION FOR LOAN LOSSES
OTHER INCOME:
Service charges
Other
Net securities gains (losses)
OTHER EXPENSES:
Salaries and wages
Pension and other employee benefits
Occupancy expense (net)
Other operating expenses
INCOME BEFORE FEDERAL INCOME TAX
FEDERAL INCOME TAXES
NET INCOME
OTHER COMPREHENSIVE INCOME (NET OF TAX):
Unrealized gains (losses) on securities
COMPREHENSIVE INCOME
NET INCOME PER SHARE (Based upon
weighted average number of shares outstanding of 1,300,000 DIVIDENDS DECLARED

Three Months Ended
March 31, 1999

| $\$ 8,502$ | $\$ 8,909$ |
| ---: | ---: |
| 245 | 340 |
| 803 | 482 |
| 426 | 338 |
| 480 | 373 |
| 66 | 59 |
| 1 | 1 |
| 10,523 | 10,502 |
| 5,172 | 5,218 |
| 226 | 219 |
| 5,398 | 5,437 |
| 5,125 |  |
| 416 | 5,065 |
|  | 139 |
| 4,709 | 4,926 |
|  |  |
| 316 | 297 |
| 515 | 734 |
| 0 | - |
| 831 | 1,031 |
|  |  |
| 1,463 | 1,274 |
| 359 | 297 |
| 133 | 1,21 |
| 1,542 | 2,961 |
| 3,497 | 2,996 |
| 2,043 | 845 |

FARMERS \& MERCHANTS BANCORP, INC.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)
(in thousands of dollars)

Three Months Ended
March 31, 1999 March 31, 1998
\$ 2,121

171

2,478
$(5,701)$
22,798
\$ 17, 097

100
2,495
\$ 17, 097

FARMERS \& MERCHANTS BANCORP, INC.
Notes to Condensed Consolidated Unaudited Financial Statements

BASIS OF PRESENTATION
The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions for Form 10Q and Rule 10-01 of Regulation S-X; accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments, consisting of normal recurring accruals, considered necessary for a fair presentation have been included. Operating results for the three months ended March 31, 1999 are not necessarily indicative of the results that are expected for the year ended December 31, 1999. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's annual report on Form 10-K for the year ended December 31, 1998.

Farmers \& Merchants Bancorp, Inc. was incorporated on February 25, 1985, under the laws of the State of Ohio. Farmers \& Merchants Bancorp, Inc., and its subsidiaries The Farmers \& Merchants State Bank and Farmers \& Merchants Life Insurance Company are engaged in commercial banking and life and disability insurance, respectively. The executive offices of Farmers \& Merchants Bancorp, Inc. are located at 307-11 North Defiance Street, Archbold, Ohio 43502.

## LIQUIDITY AND CAPITAL RESOURCES

Liquidity for the nine months ended March 31, 1999 comes primarily from net income from operations of $\$ 1.5$ million. This compares with net income of $\$ 2.1$ million for the same period in 1998. In addition the excess in Federal Funds sold was used to help fund the additional loan growth.

The principal uses of these funds were for granting loans. Loans as of March 31, 1999 were $\$ 411.5$ million compared to $\$ 407.7$ million as of December 31, 1998, a $\$ 3.8$ million or $1 \%$ increase after reclassification of $\$ 1.7$ million of commercial paper from the loan category to other investments. December 31, 1998 and March 30, 1998 loans and investments have been restated to reflect this change in classification.

Capital expenditures amounted to $\$ 243$ million for the first three months of 1999.

The following is a summary of five capital ratios as they are calculated from the March 31, 1999 financial statements:

| Primary Ratio | $10.71 \%$ |
| :--- | ---: |
| Total Capital Ratio | $12.62 \%$ |
| Risk Based Capital Tier 1 | $13.92 \%$ |
| Risk Based Capital Tier 2 | $18.22 \%$ |
| Stockholders' Equity/Total Assets | $9.75 \%$ |

(A) The following documents are filed as part of this report:

Exhibit No. 27

Description
Financial Data Schedule
(B) Reports on Form 8-K

No reports on Form $8-\mathrm{K}$ were filed by the registrant during the quarter ended March 31, 1998.

Pursuant to the requirements of Section 13 or 15 (d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Farmers \& Merchants Bancorp, Inc.,
Date: May 10, 1999

Date: May 10, 1999

By: /s/ Joe E. Crossgrove
Joe E. Crossgrove President and Cashier

By: /s/ Randal H. Schroeder Randal H. Schroeder Asst. Vice-President and Chief Operating Officer

## EXHIBIT INDEX

EXHIBIT NO. 27

DESCRIPTION
Financial Data Schedule

```
    6-MOS
        DEC-31-1998
            JAN-01-1998
            JUN-30-1998
                                    13,407
            100
                0
    128,014
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                411,580
                6,140
            570,754
                491,803
                                    7,994
            4,268
                11,044
            0
                                    0
                                    12,677
                                    42,968
570,754
            8,502
            1,954
                    67
            10,523
            5,172
            226
        5,125
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            0
            3,497
            2,043
                    0
                    0
                    1,498
                    1.15
                    1.15
                    7,731
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                    0
            13,953
            5,850
                1,324
                    709
            5,651
                5,651
            0
```

