# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10-Q

FORM 10-Q

[x] Quarterly Report Pursuant to Section 13 or 15(d) of the Securities

[x] Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934				
For the quarterly period ended Mar	ch 31, 1997			
	or			
[ ] Transition Report Pursuant to Sect Exchange Act of 1934	ion 13 or 15(d) of the Securities			
For the transition period from	to			
Commission fi	le number 014492			
FARMERS & MERCHANTS BANCORP, INC. (Exact name of registrant as specified in its charter)				
Ohio	34-1469491			
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)			
307-11 North Defiance Street, Archbol				
(Address of principal executive office				
• • • • • • • • • • • • • • • • • • • •	446-2501			
Registrant's Telephone Number, including area code				
Not a	pplicable			
(Former name, former address, and f	ormer fiscal year, if changed since			
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No []				
Indicate the number of shares of each as of the latest practicable date:	of the issuers classes of common stock,			
Common Stock, No Par Value	1,300,000			
Class	Outstanding as of May 1, 1997			

#### SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q

### FARMERS & MERCHANTS BANCORP, INC. INDEX

FORM 10-Q ITEMS	PAGE NO.
PART I. FINANCIAL INFORMATION	
Item 1. Financial Statements (Unaudited)	
Condensed Consolidated Balance Sheets- March 31, 1997, December 31, 1996 and March 31, 1996	1
Condensed Consolidated Statements of Net Earnings- Three Months Ended March 31, 1997 and March 31, 1996	2
Condensed Consolidated Statements of Cash Flows- Three Months Ended March 31, 1997 and March 31, 1996	3
Notes to Condensed Financial Statements	4
Item 2. Management's Discussion and Analysis of Financial Condition Results of Operations	n 5
PART II. OTHER INFORMATION	
Item 6. Exhibits and Reports on Form 8K	6
SIGNATURES	7

### FARMERS & MERCHANTS BANCORP, INC. CONDENSED CONSOLIDATED BALANCE SHEET (Unaudited) (in thousands of dollars)

	Marc	ch 31, 1997	Decemb	per 31, 1996	Marc	ch 31, 1996
ASSETS:						
Cash and due from banks	\$	13,956	\$	15,871	\$	11,996
Interest bearing deposits in other banks	•	145	•	100	•	145
Federal funds sold and securities sold						
under agreement to resell		1,320		-		14,335
Investment Securities:		,				,
U.S. Treasury		24,558		27,827		22,719
U.S. Government Agencies		33,459		32,896		34,475
State & political obligations		23,613		21,678		21,464
All others		21,555		19,320		10,777
Loans and leases		370,312		369,219		349,205
Bank premises and equipment		7,460		7,576		7,216
Accrued interest and other assets		6,878		6,962		7,241
TOTAL ASSETS	\$	503,256	\$	501,449	\$	479,573
LIABILITIES AND SHAREHOLDERS' EQUITY:						
LIABILITIES:						
Deposits:						
Demand	\$	37,774	\$	50,019	\$	35,873
Time and savings		405,740		388,358		383,824
Federal funds purchased and securities						
sold under agreement to repurchase		2,860		6,763		6,450
Other borrowed money		8,826		8,998		9,523
Accrued interest and other liabilities		3,740		3,930		3,710
TOTAL LIABILITIES		458,940		458,068		439,380
SHAREHOLDERS' EQUITY:						
Common stock, no par value - authorized						
1,500,000 shares, issued 1,300,000 shares in						
1996 and 1995		12,677		12,677		12,677
Undivided profits		31,639		30,704		27,516
TOTAL SHAREHOLDERS' EQUITY		44,316		43,381		40,193
TOTAL LIABILITIES AND						
SHAREHOLDERS' EQUITY	\$	503,256	\$	501,449	\$	479,573

See Notes to Condensed Consolidated Unaudited Financial Statements.

Note: The December 31, 1996 Balance Sheet has been derived from the audited financial statements of that date.

### FARMERS & MERCHANTS BANCORP, INC. CONDENSED CONSOLIDATED STATEMENT OF INCOME (Unaudited) (in thousands of dollars)

Three Months & Year to Date Ended

	March 31, 1997	March 31, 1996
INTEREST INCOME: Loans and leases	\$ 8,400	\$ 7,971
Investment Securities: U.S. Treasury U.S. Government Agencies	388 541	315 496
States & Political Subdivisions Other	301 388	287 159
Federal funds sold Deposits with other banks TOTAL INTEREST INCOME	68 - 10,086	167 - 9,395
INTEREST EXPENSE:	,	•
Deposits	5,025	4,888
Short-term borrowings	84 292	90 152
Other borrowed money TOTAL INTEREST EXPENSE	5,401	5,130
TOTAL INTEREST EXPENSE	5,401	5, 130
NET INTEREST INCOME BEFORE		
PROVISION FOR LOAN LOSSES	4,685	4,265
PROVISION FOR LOAN LOSSES	213	145
NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES	4,472	4,120
OTHER THEOME.		
OTHER INCOME:	295	259
Service charges Other	465	380
Securities gains (losses)	(7)	-
TOTAL OTHER INCOME	753	639
OTHER EVENUE.		
OTHER EXPENSE: Salaries	1,239	1,203
Pension and employee benefits	254	232
Occupancy	311	349
Other operating	966	886
TOTAL OTHER EXPENSES	2,770	2,670
NET INCOME BEFORE INCOME TAX	2,455	2,089
PROVISION FOR INCOME TAX	723	606
NET INCOME	\$ 1,732	\$ 1,483
NET INCOME PER SHARE (Based upon weighted average number of shares outstanding of 1,300,000 for 1997 and 1996	\$ 1.33	\$ 1.14
DIVIDENDS PER SHARE DECLARED	\$ 0.25	\$ 0.25

See Notes to Condensed Consolidated Unaudited Financial Statements.

# FARMERS & MERCHANTS BANCORP, INC. CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (Unaudited) (in thousands of dollars)

	Three M	Months Ended
	March 31, 1997	March 31, 1996
CASH FLOWS FROM OPERATING ACTIVITIES:	<b>4</b> 4 705	<b>A</b> 4 400
Net income	\$ 1,735	\$ 1,483
Adjustments to Reconcile Net Income to		
Cash Provided by Operating Activities:		
Depreciation & amortization	163	198
Premium amortization	120	161
Discount accretion	(47)	(39)
Provision for loan losses	213	145
Provision for deferred taxes	5	87
(Gain) loss on sale of securities	<u>-</u>	-
Changes in Operating Assets & Liabilities:	7	- ( )
Accrued interest receivable	312	(415)
Accrued interest payable	5	136
TOTAL CASH PROVIDED BY		
OPERATING ACTIVITIES	2,513	1,756
CASH FLOWS FROM INVESTING ACTIVITIES:		
Capital expenditures	(47)	(216)
Proceeds from sale of available for sale securities	1,979	-
Proceeds from maturities of available for sale securities	35,488	-
Purchase of available for sale securities	(35, 773)	(4,358)
Net change in loans and leases	(5, 252)	(9,529)
TOTAL CASH PROVIDED BY	(-,)	(-,,
INVESTING ACTIVITIES	(3,605)	(14,103)
CACH FLONG FROM FINANCING ACTIVITIES.		
CASH FLOWS FROM FINANCING ACTIVITIES:	F 407	45 707
Net change in deposits	5,137	15,707
Net change in short-term borrowings	(3,903)	(469)
Increase in long-term borrowings	- (470)	(400)
Payments on long-term borrowings	(172)	(139)
Payment of dividends	(520)	(650)
Unrealized (gains) losses on securities	-	(387)
TOTAL CASH PROVIDED BY	540	11.000
FINANCING ACTIVITIES	542	14,062
NET CHANGE IN CASH FLOWS	(550)	1,715
	,	
CASH AND CASH EQUIVALENTS AT		
BEGINNING OF YEAR	15,971	24,761
	-,-	, -
CASH AND CASH EQUIVALENTS AT		
END OF YEAR	\$ 15,421	\$ 26,476
RECONCILEMENT OF CASH AND		
CASH EQUIVALENTS		
Cash and due from banks	\$ 13,956	\$ 11,996
Interest bearing deposits	145	145
Federal funds sold	1,320	14,335
TOTAL CASH AND CASH		
EQUIVALENTS	\$ 15,421	\$ 26,476

See Notes to Condensed Consolidated Unaudited Financial Statements.

#### FARMERS & MERCHANTS BANCORP, INC.

Notes to Condensed Consolidated Unaided Financial Statements

#### Note 1. BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions for Form 10Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments, consisting of normal recurring accruals, considered necessary for a fair presentation have been included. Operating results for the three months ended March 31, 1997 are not necessarily indicative of the results that are expected for the year ended December 31, 1997. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's annual report on Form 10-K for the year ended December 31, 1996.

On June 28, 1996, the Board of Directors authorized a five-for-one stock split, thereby increasing the total number of shares authorized to 1,500,000 and the total number of shares issued and outstanding to 1,300,000. All references in the accompanying financial statements have been restated to reflect the stock split.

### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITIONS AND RESULTS OF OPERATIONS

Farmers & Merchants Bancorp, Inc. was incorporated on February 25, 1985, under the laws of the State of Ohio. Farmers & Merchants Bancorp, Inc., and its subsidiaries The Farmers & Merchants State Bank and Farmers & Merchants Life Insurance Company are engaged in commercial banking and life and disability insurance, respectively. The executive offices of Farmers & Merchants Bancorp, Inc. are located at 307-11 North Defiance Street, Archbold, Ohio 43502.

#### LIQUIDITY AND CAPITAL RESOURCES

Liquidity for the three months ended March 31, 1997 comes primarily from net income from operations of \$1.7 million and from a \$5.1 million increase in deposits. This increase in deposits represents a 1% increase from the December 31, 1996 deposits of \$438 million. A concerted marketing effort has been implemented to attract more core deposits to help in maintaining an acceptable net interest margin.

The principal uses of these funds were for the retirement of short-term debt and the funding of additional loans in the community. During the first three months of 1997, the loan portfolio increased by \$5 million representing a one percent increase over December 31, 1996 levels. During the first quarter of 1997 pursuant to regulatory mandates, commercial paper has been reclassified from the loan portfolio to the investment portfolio. For purposes of the statement of cash flows, this reclassification was deemed retroactive to December 31, 1996.

The rate of increase on capital expenditures has slowed with the completion of the renovation of the main office and the implementation of the new proof system. Spending in this area will increase in the next few months due to the major renovation of one of the branch offices.

The following is a list of five capital ratios as they are calculated from the March 31, 1997 financial statements:

Primary Ratio	9.81%
Total Capital Ratio	11.54%
Risk Based Capital Tier 1	12.73%
Risk Based Capital Tier 2	16.87%
Stockholders' Equity/Total Assets	8.81%

#### PART II

#### ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

(A) The following documents are filed as part of this Report:

Exhibit No. Description

27 Financial Data Schedule

(B) Reports on Form 8-K

No reports on Form 8-K were filed by the Registrant during the quarter ended March 31, 1997.

#### SIGNATURES

Pursuant to the requirements of Section 13 or 15 (d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Farmers & Merchants Bancorp, Inc.,

Date: May 1, 1997 By: /s/ Joe E. Crossgrov

By: /s/ Joe E. Crossgrove Joe E. Crossgrove President and Cashier

Date: May 1, 1997 By: /s/ Randal H. Schroeder Randal H. Schroeder Asst. Vice-President

and Chief Operating Officer

#### EXHIBIT INDEX

EXHIBIT NO. DESCRIPTION

27 Financial Data Schedule

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DEC-31-1997
JAN-01-1997
MAR-31-1997
13,946
  3-M0S
                145
                    1,320
                         0
    103,185
                  0
                    0
                    375,889
5,577
503,256
443,514
                          2,860
                 3,740
                           8,826
                            0
                    0
                             12,677
                           31,639
503,256
                      8,400
                    1,618
                      68
                  10,086
5,025
376
              4,685
                    213
(7)
2,010
2,455
       1,732
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                          1,732
1.33
                          1.33
                         3.71
                         3,042
2,729
0
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0, 5,771
5,500
353 217
5,577
5,577
0
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