# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, D.C. 20549** 

# FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) October 28, 2015

# Farmers & Merchants Bancorp, Inc.

(Exact Name of Registrant as Specified in its Charter)

Ohio (State or Other Jurisdiction of Incorporation) 000-14492 (Commission File Number) 34-1469491 (IRS Employer Identification No.)

307 North Defiance Street, Archbold, Ohio (Address of Principal Executive Offices)

43502 (Zip Code)

Registrant's Telephone Number, including Area Code (419) 446-2501

N/A r Name or Former Address, if Changed Since Last

(Former Name or Former Address, if Changed Since Last Report)
ck the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following isions (see General Instruction A.2. below):
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17-CFR 240.13e-4(c))

### ITEM 2.02. Results of Operation and Financial Condition

On October 28, 2015, Farmers & Merchants Bancorp, Inc. issued a press release announcing its earnings for the quarter and nine-month period ended September 30, 2015. A copy of the press release is attached hereto as Exhibit 99 and is incorporated herein by reference.

### ITEM 9.01. Financial Statements and Exhibits

(d) Exhibits.

The following exhibit is filed with or incorporated by reference into this Current Report on Form 8-K:

Exhibit	
Number	Exhibit

99 Company Press release dated October 28, 2015.

#### **Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto authorized.

# FARMERS & MERCHANTS BANCORP, INC.

(Registrant)

/s/ Paul S. Siebenmorgen

Paul S. Siebenmorgen

President & Chief Executive Officer

/s/ Barbara J. Britenriker

Barbara J. Britenriker Executive Vice President & Chief Financial Officer

Dated: October 28, 2015

### **Exhibit Index**

Exhibit Number

Description of Exhibit

99

Company Press Release dated October 28, 2015



# NEWS RELEASE

# Post Office Box 216 307 North Defiance Street Archbold, Ohio 43502

#### **Company Contact:**

Marty Filogamo Senior Vice President – Marketing Manager Farmers & Merchants Bancorp, Inc. (419) 445-3501 ext. 15435 mfilogamo@fm-bank.com.

#### **Investor and Media Contact:**

Andrew M. Berger Managing Director SM Berger & Company, Inc. (216) 464-6400 andrew@smberger.com

#### SECTION 1

#### **SECTION 2 FARMERS & MERCHANTS BANCORP REPORTS**

### SECTION 3 2015 THIRD-QUARTER AND NINE MONTH FINANCIAL RESULTS

ARCHBOLD, OHIO, October 28, 2015 Farmers & Merchants Bancorp, Inc. (OTCQX: FMAO) today reported financial results for the 2015 third quarter and nine months ended September 30, 2015.

#### 2015 Third Quarter Financial Highlights Include (on a year-over-year basis unless noted):

- 50 consecutive quarters of profitability
- Net interest income after provision for loan losses declined by 0.4% to \$7,266,000
- Net income increased 5.9% to \$2,620,000, and year-to-date improved 8.3% to \$7,568,000
- Earnings per basic and diluted share increased 5.6% to \$0.57, and year-to-date improved 8.6% to \$1.64
- Noninterest income improved 2.4% to \$2,827,000
- Noninterest expenses declined by 1.0%
- Tangible equity increased 4.5% from December 31, 2014
- Construction of Ft. Wayne, Indiana branch is on track for a 2016 spring opening

Paul S. Siebenmorgen, President and Chief Executive Officer, stated, "Loans, assets, and net income all increased during the 2015 third quarter, while we controlled noninterest expenses. We have a strong pipeline of loans, but converting this pipeline into earnings assets has taken longer than expected. Despite this delay in closing loans, our loan portfolio increased 2.4% from June 30, 2015 and is up 4.4% from September 30, 2014. We are cautiously optimistic our closing rate will improve in the coming quarters and will result in an accelerating pace of loan growth. With this said, we remain committed to strict underwriting standards that manage risk while producing adequate returns for our shareholders. Our asset quality levels remain strong with nonperforming assets to total assets at September 30, 2015 of less than 0.4% and our provision for loan losses declined 13.8% to \$243,000 in the 2015 third quarter. As a result of our strong asset quality, low cost of funds, and controlled operating expenses, F&M grew earnings 5.6% to \$0.57 per diluted share in the quarter. Looking ahead, we are excited about a number of banking products and services that will be available to customers during the fourth quarter and into next year."

#### **Income Statement**

Net income for the 2015 third quarter ended September 30, 2015 was \$2,620,000, or \$0.57 per basic and diluted share compared to \$2,474,000, or \$0.54 per basic and diluted share for the same period last year. The 5.9% improvement in net income for the 2015 third quarter was primarily due to a 2.4% increase in noninterest income, a 1.0% decline in noninterest expense, offset by slightly lower net interest income.

Net income for the 2015 nine months was \$7,568,000, or \$1.64 per basic and diluted share compared to \$6,985,000, or \$1.51 per basic and diluted share for the nine months ended September 30, 2014. The 8.3% improvement in net income for the 2015 nine month period was primarily due to a 6.4% increase in noninterest income, and a 5.2% reduction in interest expense. Total interest income for the 2015 nine month period, compared with the same period last year, was basically flat, and noninterest expenses increased 3.3%.

#### **Loan Portfolio and Asset Quality**

Total loans at September 30, 2015 were \$635,239,000, compared to \$621,926,000 at December 31, 2014, and \$608,604,000 at September 30, 2014. Total loans for the 2015 third quarter compared with the same period last year increased 4.4%, and since the beginning of the year are up 2.1%. The year-over-year improvement resulted primarily from a 10.1% increase in commercial real estate loans, an 8.9% increase in agricultural loans, and a 12.8% increase in agricultural real estate loans, offset by a 9.7% reduction in consumer real estate loans and a 9.2% reduction in commercial and industrial loans.

Asset quality remains strong as the company's provision for loan losses for the 2015 third quarter was \$243,000, a 13.8% reduction from the 2014 third quarter. The provision for loan losses for the 2015 nine month was \$540,000, a 53.2% reduction from the same period a year ago. The allowance for loan losses to nonperforming loans was 266.7% at September 30, 2015, compared to 362.1% at September 30, 2014. Year-to-date, net charge-offs were \$280,000, or 0.04% of total loans, compared to \$432,000 or 0.07% of total loans, at September 30, 2014.

#### Stockholders' Equity and Dividends

Tangible stockholders' equity increased to \$115,419,000 as of September 30, 2015, compared to \$109,034,000 at December 31, 2014 and \$107,948,000 at September 30, 2014. On a per share basis, tangible stockholders' equity at September 30, 2015 was \$24.21 compared with \$23.56 at December 31, 2014 and \$23.00 at September 30, 2014. The increase tangible stockholders' equity is the result of growth in retained earnings due to increased profitability. At September 30, 2015, the company had a Tier 1 leverage ratio of 12.04%, up from 11.90% at September 30, 2014.

For the 2015 nine months, the company has declared cash dividends of \$0.65 per share, which represents a dividend payout ratio of 39.6% and includes a \$0.01 per share, or 4.8% increase in the quarterly dividend rate in the 2015 third quarter compared with the same period last year.

Mr. Siebenmorgen concluded, "According to the FDIC's recently released annual deposit market share study, as of June 30, 2015, F&M continued to achieve the number one position in market share in the six Northwest Ohio counties where we are located. The Sylvania, Ohio office we opened in 2014 is performing well and providing new growth opportunities, meanwhile construction is underway on our Ft. Wayne, Indiana office which is expected to be completed by the end of first quarter 2016. We continue to enhance the way customers interact with the bank and I am pleased to report that mobile transactions have increased 17.2% year-to-date as more customers choose to interact with the bank using their mobile devices. As we enter the final quarter of 2015, we are cautiously optimistic 2015 will be another good year for F&M."

#### **About Farmer & Merchants State Bank:**

The Farmers & Merchants State Bank is a local independent community bank that has been serving Northwest Ohio and Northeast Indiana since 1897. The Farmers & Merchants State Bank provides commercial banking, retail banking and other financial services through its 22 offices, with expansion underway in the greater Ft. Wayne, Indiana market. Our locations are in Fulton, Defiance, Henry, Lucas, Williams, and Wood counties in northwest Ohio. In Northeast Indiana we have offices located in DeKalb and Steuben counties.

#### Safe harbor statement

Farmers & Merchants Bancorp, Inc. ("F&M") wishes to take advantage of the Safe Harbor provisions included in the Private Securities Litigation Reform Act of 1995. Statements by F&M, including management's expectations and comments, may not be based on historical facts and are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21B of the Securities Act of 1934, as amended. Actual results could vary materially depending on risks and uncertainties inherent in general and local banking conditions, competitive factors specific to markets in which F&M and its subsidiaries operate, future interest rate levels, legislative and regulatory decisions or capital market conditions. F&M assumes no responsibility to update this information. For more details, please refer to F&M's SEC filing, including its most recent Annual Report on Form 10-K and quarterly reports on Form 10-Q. Such filings can be viewed at the SEC's website, www.sec.gov.

# FARMERS & MERCHANTS BANCORP, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF INCOME & COMPREHENSIVE INCOME (Unaudited)

Condensed Consolidated Statement of Income & Comprehensive Income
(in thousands of dollars, except per share data)
ree Months Ended
Nine Months Ended

	Sente	Three Mon mber 30, 2015		mber 30, 2014		Nine Mon ember 30, 2015		mber 30, 2014
Interest Income	эсрис	11001 50, 2015	эсрис	111001 30, 2014	<u>эсри</u>		<u> Берге</u>	1111001 30, 2014
Loans, including fees	\$	7,341	\$	7,108	\$	21,598	\$	20,762
Debt securities:								
U.S. Treasury and government agency		603		811		1,819		2,482
Municipalities		456		512		1,361		1,559
Dividends		37		36		111		119
Federal funds sold		2		3		7		4
Other		5		1		21		8
Total interest income		8,444		8,471		24,917		24,934
Interest Expense								
Deposits		841		832		2,446		2,615
Federal funds purchased and securities sold under								
agreements to repurchase		94		63		218		190
Borrowed funds		_		_		_		4
Total interest expense	<u></u>	935	<u></u>	895	·	2,664		2,809
Net Interest Income - Before provision for loan losses		7,509		7,576		22,253		22,125
Provision for Loan Losses		243		282		540		1,154
Net Interest Income After Provision For Loan Losses	-	7,266	-	7,294		21,713		20,971
Noninterest Income		,		, -		, -		-,-
Customer service fees		1,388		1,317		4,171		3,841
Other service charges and fees		1,084		1,047		2,963		2,767
Net gain on sale of loans		183		205		531		497
Net gain on sale of available-for-sale securities		172		192		418		494
Total noninterest income		2,827		2,761		8,083		7,599
Noninterest Expense								
Salaries and Wages		2,714		2,638		8,083		7,529
Employee benefits		804		927		2,555		2,492
Net occupancy expense		289		267		1,012		842
Furniture and equipment		475		439		1,324		1,232
Data processing		318		305		967		943
Franchise taxes		186		195		560		586
Net loss on sale of other assets owned		32		95		43		153
FDIC Assessment		126		126		364		388
Mortgage servicing rights amortization		93		92		276		258
Other general and administrative		1,475		1,495		4,274		4,405
Total noninterest expense		6,512		6,579		19,458		18,828
Income Before Income Taxes		3,581		3,476		10,338		9,742
Income Taxes		961		1,002		2,770		2,757
Net Income		2,620		2,474		7,568		6,985
Other Comprehensive Income (Loss) (Net of Tax):								_
Net unrealized gain (loss) on available-for-sale								
securities		1,210		(117)		1,116		446
Reclassification adjustment for gain on sale of								
available-for-sale securities		(172)		(192)		(418)		(494)
Net unrealized gain (loss) on available-for-sale								
securities		1,038		(309)		698		(48)
Tax effect		353		(105)		237		(16)
Other Comprehensive Income (Loss)		685		(204)		461		(32)
Comprehensive Income	\$	3,305	\$	2,270	\$	8,029	\$	6,953
Earnings Per Share - Basic and Diluted	\$	0.57	\$	0.54	\$	1.64	\$	1.51
Weighted Average Shares Outstanding	_ <del>_</del>	4,615,379	_ <u>-</u> _	4,621,298		4,615,689		4,628,429
	d.		¢.		đ		đ	
Dividends Declared	\$	0.22	\$	0.21	\$	0.65	\$	0.63

# FINANCIAL STATEMENTS FARMERS & MERCHANTS BANCORP, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

Condensed Consolidated Balance Sheets (in thousands of dollars)

	Sept	ember 30, 2015		nber 31, 2014
Assets		(Unai	udited)	
Cash and due from banks	\$	30,352	\$	22,246
Federal Funds Sold	Ψ	866	Ψ	2,049
Total cash and cash equivalents	<u> </u>	31,218		24,295
Securities - available-for-sale		244,786		248,492
Other Securities, at cost		3,717		3,717
Loans, net		629,074		616,021
Premises and equipment		20,107		20,300
Goodwill		4,074		4,074
Mortgage Servicing Rights		2,045		2,023
Other Real Estate Owned		1,133		1,094
Other assets		21,368		21,197
Total Assets	\$	957,522	\$	941,213
	Ψ	337,322	Ψ	341,213
Liabilities and Stockholders' Equity Liabilities				
Deposits Novinteent begins	¢	161.070	ď	164,000
Noninterest-bearing	\$	161,978	\$	164,009
Interest-bearing NOW accounts		100 202		170.000
		188,362		179,862
Savings Time		226,318		223,189
	<u> </u>	191,384		195,500
Total deposits		768,042		762,560
Federal funds purchased and securities sold under agreements to repurchase		61,504		55,962
Dividend payable		1,009		965
Accrued expenses and other liabilities		7,474		7,233
Total liabilities		838,029		826,720
Commitments and Contingencies				
Stockholders' Equity				
Common stock - No par value - 6,500,000 shares authorized 5,200,000 shares issued		12,976		12,222
Treasury Stock - 575,647 shares 2015, 572,662 shares 2014		(13,047)		(11,928)
Retained earnings		118,422		113,755
Accumulated other comprehensive income		1,142		444
Total stockholders' equity		119,493		114,493
Total Liabilities and Stockholders' Equity	\$	957,522	\$	941,213
Total Entonates and Stockholders Equity	Ψ	337,322	Ψ	J-1,21J

	For the Three Mo Septembe		For the Nine Mo Septembe		
Selected financial data	2015	2014	2015	2014	
Return on average assets	1.10%	1.06%	1.06%	0.98%	
Return on average equity	8.87%	8.89%	8.64%	8.49%	
Yield on earning assets	3.96%	3.99%	3.92%	3.97%	
Cost of interest bearing liabilities	0.57%	0.52%	0.54%	0.52%	
Net interest spread	3.39%	3.47%	3.38%	3.45%	
Net interest margin	3.53%	3.58%	3.52%	3.53%	
Efficiency	64.07%	64.85%	65.04%	64.41%	

	Septembe	er 30,
	2015	2014
Tier 1 leverage ratio	12.04%	11.90%
Tangible book value per share	\$ 24.21	\$ 23.00
Dividend payout ratio	39.63%	41.72%

	Septem	ber 30,
Loans	2015	2014
(Dollar amounts in thousands)		
Commercial real estate	\$ 301,841	\$ 274,074
Agricultural real estate	\$ 55,059	\$ 48,812
Consumer real estate	\$ 88,222	\$ 97,651
Commercial and industrial	\$ 84,371	\$ 92,926
Agricultural	\$ 73,193	\$ 67,221
Consumer	\$ 26,440	\$ 23,455
Industrial development bonds	\$ 6,649	\$ 4,854
Less: Net deferred loan fees and costs	(536)	(389)
Total loans	\$ 635,239	\$ 608,604

		September 30,			
Asset quality data		2015		2014	
(Dollar amounts in thousands)	Φ.	2.204	Φ.	4.00.4	
Non-accrual loans	\$	2,294	\$	1,634	
Troubled debt restructuring	\$	1,239	\$	824	
90 day past due and accruing	\$	_	\$	_	
Nonperforming loans	\$	2,294	\$	1,634	
Other real estate owned	\$	1,133	\$	1,264	
Non-performing assets	\$	3,427	\$	2,898	
(Dollar amounts in thousands)					
Allowance for loan and lease losses	\$	6,165	\$	5,916	
Allowance for loan and lease losses/total loans		0.97%		0.97%	
Net charge-offs:					
Quarter-to-date	\$	5	\$	29	
Year-to-date	\$	280	\$	432	
Net charge-offs to average loans					
Quarter-to-date		0.00%		0.00%	
Year-to-date		0.05%		0.07%	
Non-performing loans/total loans		0.36%		0.27%	
Allowance for loan and lease losses/nonperforming loans		266.69%		362.07%	