## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, D.C. 20549** 

#### FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) February 4, 2016

### Farmers & Merchants Bancorp, Inc.

(Exact Name of Registrant as Specified in its Charter)

Ohio (State or Other Jurisdiction of Incorporation) 000-14492 (Commission File Number) 34-1469491 (IRS Employer Identification No.)

**307 North Defiance Street,** (Address of Principal Executive Offices)

Archbold, Ohio

43502 (Zip Code)

Registrant's Telephone Number, including Area Code (419) 446-2501

 $\label{eq:NA} N/A$  (Former Name or Former Address, if Changed Since Last Report)

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ck the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following risions (see General Instruction A.2. below):
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17-CFR 240.13e-4(c))

#### ITEM 2.02. Results of Operation and Financial Condition

On February 4, 2016, Farmers & Merchants Bancorp, Inc. issued a press release announcing its earnings for the year ended December 31, 2015. A copy of the press release is attached hereto as Exhibit 99 and is incorporated herein by reference.

#### ITEM 9.01. Financial Statements and Exhibits

(d) Exhibits.

The following exhibit is filed with or incorporated by reference into this Current Report on Form 8-K:

Exhibit	
Number	Exhibit

99 Company Press release dated February 4, 2016.

#### **Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto authorized.

Dated: February 4, 2016

#### FARMERS & MERCHANTS BANCORP, INC.

(Registrant)

/s/ Paul S. Siebenmorgen

Paul S. Siebenmorgen

President & Chief Executive Officer

/s/ Barbara J. Britenriker

Barbara J. Britenriker

Executive Vice President & Chief Financial Officer

#### **Exhibit Index**

Exhibit Number

Description of Exhibit

99

Company Press Release dated February 4, 2016

Exhibit 99

Company Press Release dated February 4, 2016

#### **NEWS RELEASE**



Post Office Box 216 307 North Defiance Street Archbold, Ohio 43502

#### **Company Contact:**

Marty Filogamo Senior Vice President – Marketing Manager Farmers & Merchants Bancorp, Inc. (419) 445-3501 ext. 15435 <u>mfilogamo@fm-bank.com.</u>

#### **Investor and Media Contact:**

Andrew M. Berger Managing Director SM Berger & Company, Inc. (216) 464-6400 andrew@smberger.com

#### **SECTION 1**

#### SECTION 2 FARMERS & MERCHANTS BANCORP, INC. REPORTS

#### SECTION 3 2015 FOURTH-QUARTER AND FULL-YEAR FINANCIAL RESULTS

ARCHBOLD, OHIO, February 4, 2016 Farmers & Merchants Bancorp, Inc. (OTCQX: FMAO) today reported financial results for the 2015 fourth quarter and twelve months ended December 31, 2015.

#### 2015 Fourth Quarter Financial Highlights Include (on a year-over-year basis unless noted):

- 51 consecutive quarters of profitability
- Total loans increased 8.0% from 2015 third quarter
- Net interest income after provision for loan losses increased 2.0% to \$7,725,000
- Net income increased 4.2% to \$2,772,000
- Earnings per basic and diluted shares increased 5.3% to \$0.60
- Noninterest income improved 4.6% to \$2,705,000
- Construction of Ft. Wayne, Indiana branch is on track for a 2016 spring opening

#### 2015 Full-Year Financial Highlights Include:

- Total loans increased 10.3% to a record \$685,878,000
- Net income increased 7.2% to a record \$10,340,000
- Earnings per basic and diluted shares increased 7.7% to a record \$2.24
- Noninterest income improved 5.9% to \$10,788,000
- Return on average assets of 1.08%, up from 1.02%
- Return on average equity of 8.80%, up from 8.72%
- Tangible book value per share increased 5.4%

Paul S. Siebenmorgen, President and Chief Executive Officer, stated, "We achieved many operating and financial milestones during 2015, which include record earnings, loans, and assets. These solid financial results are possible because of the strong support of our loyal customers, local communities, dedicated employees, and shareholders. I am pleased we were able to share our success with our shareholders, and during 2015 we paid \$3,943,000 in dividend payments as well as repurchasing 30,685 shares of our common stock. On January 15, 2016 F&M's Board of Directors authorized the repurchase of up to 200,000 shares of our common stock, reflecting the confidence management and the Board have in our

future. We continue to methodically add F&M offices to grow our presence in locations that share our community banking values. Most recently, we added our Sylvania office, which opened during the second half of 2014 and exceeded our expectations, while contributing to profits in 2015. The Company continues to focus on expansion and our next office in Ft. Wayne, Indiana is under construction and on schedule for a 2016 spring opening. We are excited to expand our footprint to this compelling market. As a note, we expect the office will be a slight drag on earnings during 2016 as a result of start-up costs, but we are optimistic this will be a temporary impact, and expect the office will contribute significantly to earnings as it matures."

#### **Income Statement**

Net income for the 2015 fourth quarter ended December 31, 2015 was \$2,772,000, or \$0.60 per basic and diluted share compared to \$2,661,000, or \$0.57 per basic and diluted share for the same period last year. The 4.2% improvement in net income for the 2015 fourth quarter was primarily due to a 2.0% increase in net interest income after provision for loan losses, and a 4.6% increase in noninterest income, partially offset by a 3.5% increase in noninterest expense.

Net income for the 2015 twelve months was \$10,340,000, or \$2.24 per basic and diluted share compared to \$9,646,000, or \$2.08 per basic and diluted share for the twelve months ended December 31, 2014. The 7.7% improvement in net income for 2015 was primarily due to a 3.1% increase in net interest income after provision for loan losses, and a 5.9% increase in noninterest income, which was partially offset by a 3.4% increase in noninterest expense.

#### **Loan Portfolio and Asset Quality**

Total loans at December 31, 2015 were \$685,878,000, compared to \$621,926,000 at December 31, 2014, and \$635,239,000 at September 30, 2015. Total loans for the 2015 fourth quarter compared with the same period last year increased 10.3%, and were up 8.0% from the 2015 third quarter. The year-over-year improvement resulted primarily from a 19.5% increase in commercial real estate loans, a 10.8% increase in agricultural loans, and a 15.0% increase in agricultural real estate loans, offset by a 9.6% reduction in consumer real estate loans.

Asset quality remains strong as the company's provision for loan losses for the 2015 fourth quarter was \$85,000, compared to \$37,000 for the 2014 fourth quarter. The provision for loan losses for 2015 was \$625,000, a 47.5% reduction from 2014. The allowance for loan losses to nonperforming loans was 293.8% at December 31, 2015, compared to 346.3% at December 31, 2014. Net charge-offs for the year ended December 31, 2015 were \$473,000, or 0.08% of total loans, compared to \$480,000 or 0.08% of total loans, at December 31, 2014.

#### Stockholders' Equity and Dividends

Tangible stockholders' equity increased to \$114,960,000 as of December 31, 2015, compared to \$109,034,000 at December 31, 2014. On a per share basis, tangible stockholders' equity at December 31, 2015 was \$24.92 compared with \$23.56 at December 31, 2014. The increase in tangible stockholders' equity is the result of growth in retained earnings due to increased profitability. At December 31, 2015, the company had a Tier 1 leverage ratio of 11.91%, up from 11.70% at December 31, 2014.

For 2015, the company declared cash dividends of \$0.87 per share, which is a 3.6% increase over 2014's dividend payment. For 2015, the dividend payout ratio was 38.5% compared to 40.0% for the same period last year.

Mr. Siebenmorgen concluded, "On the backdrop of improving local economies, our loan portfolio grew significantly in the fourth quarter. This growth was driven by strong demand for commercial real estate and commercial and industrial loans. I am pleased that our loan to deposit ratio was 88.1% at December 31, 2015 compared to 80.8% last year, and 65.0% in 2012. Not only are we utilizing our deposit base

more effectively, but we are also realigning our strategy to provide value to our depositors while building revenue or decreasing costs to the Bank. The goal of all these strategies is to improve the overall profitability of the bank, and I am encouraged by the progress we made in 2015 as we experienced improvements in both return on average assets and return on average equity. We ended 2015 with favorable momentum, and we are optimistic this will continue throughout 2016."

#### **About Farmer & Merchants State Bank:**

The Farmers & Merchants State Bank is a local independent community bank that has been serving Northwest Ohio and Northeast Indiana since 1897. The Farmers & Merchants State Bank provides commercial banking, retail banking and other financial services through its 22 offices, with expansion underway in the greater Ft. Wayne, Indiana market. Our locations are in Fulton, Defiance, Henry, Lucas, Williams, and Wood counties in northwest Ohio. In Northeast Indiana we have offices located in DeKalb and Steuben counties.

#### Safe harbor statement

Farmers & Merchants Bancorp, Inc. ("F&M") wishes to take advantage of the Safe Harbor provisions included in the Private Securities Litigation Reform Act of 1995. Statements by F&M, including management's expectations and comments, may not be based on historical facts and are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21B of the Securities Act of 1934, as amended. Actual results could vary materially depending on risks and uncertainties inherent in general and local banking conditions, competitive factors specific to markets in which F&M and its subsidiaries operate, future interest rate levels, legislative and regulatory decisions or capital market conditions. F&M assumes no responsibility to update this information. For more details, please refer to F&M's SEC filing, including its most recent Annual Report on Form 10-K and quarterly reports on Form 10-Q. Such filings can be viewed at the SEC's website, www.sec.gov.

## FARMERS & MERCHANTS BANCORP, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME & COMPREHENSIVE INCOME

(Unaudited; 000's Omitted, Except Per Share Data)

Condensed Consolidated Statement of Income & Comprehensive Income (in thousands of dollars, except per share data)

Three Months Ended

Twelve Months Ended

Interest Income		Three Months Ended December 31,			Twelve Months Ended December 31,		
Data securities							
Polity Securities: U.S. Tressury and government agencies							
U.S. Treasury and government agencies		\$ 7,695	\$ 7,308	\$ 29,293	\$ 28,070		
Municipalities         378         478         1,739         2,020           Dividends         37         37         148         156           Federal funds sold         1         3         8.8         7           Other         7         4         28         12           Total interest income         8,73         8.51         33,650         33,433           Interest Expense         823         843         3,690         3,458           Federal funds purchased and securities sold under agreements to repurchase         9         6         317         254           Borrowel funds         1         —         1         4         4           Total interest expense         99         6         317         254           Borrowel funds         1         —         1         4         4           Total interest expense         99         6         317         254           Borrowel funds         1         —         1         4         4           Total interest expense         9,810         5,912         3,937         3,581         3,581           Net interest income expertesses and fees         8,710         1,552         3,730         3,							
Dividends							
Pecian	•						
Other         7         4         28         12           Total interest income         8,733         8,515         3,650         33,453           Interest Expense         823         843         3,269         3,488           Federal funds purchased and securities sold under agreements to repurchase         99         64         317         254           Borrowed funds         1         —         1         4         4           Total interest expense         923         907         3,367         3,716           Net Interest Income - Before provision for loan losses         7,810         7,612         30,063         29,737           Provision for Loan Losses         7,810         7,612         30,063         29,737           Provision for Loan Losses         85         37         625         1,918           Net Interest Income After Provision For Loan Losses         85         37         625         9,938         29,438         28,546           Net Interest Income After Provision For Loan Losses         85         37         625         9,938         28,546           Other Service Gees         1,676         1,383         5,847         5,242         1,241           Other Service Gees         1,676							
Total interest Expense   8,733   8,519   33,650   3,450     Interest Expense   823   843   3,699   3,450     Federal funds purchased and securities sold under agreements to repurchase   99   64   317   254     Borrowed funds   99   64   317   254     Borrowed funds   99   7,612   30,053   3,716     Total interest expense   99   7,612   30,053   29,737     Total interest expense   7,810   7,612   30,053   29,737     Total interest expense   85   7,575   29,438   28,546     Not Interest Income - Before provision for loan losses   7,255   7,575   29,438   28,546     Not Interest Income After Provision For Loan Losses   7,255   7,575   29,438   28,546     Not Interest Income After Provision For Loan Losses   7,255   7,575   29,438   28,546     Not Interest Income After Provision For Loan Losses   7,255   7,575   29,438   28,546     Not Interest Income After Provision For Loan Losses   7,255   7,575   29,438   28,546     Not Interest Income After Provision For Loan Losses   7,255   7,575   29,438   28,546     Not Interest Income After Provision For Loan Losses   7,255   7,575   29,438   28,546     Not Interest Income After Provision For Loan Losses   8,277   1,052   3,790   3,819     Not gain on sale of loans   9,160   150   700   6,418     Not gain on sale of loans   9,160   150   7,00   6,418     Not gain on sale of available-for-sale securities   3,30   2,555   1,788     Data processing   3,30   3,555   3,324     Not occupancy expense   340   265   1,352   1,107     Pumiture and equipment   3,30   3,07   1,250     Pranchise taxes   1,26   1,26   1,36   1,36   1,36     Not general and administrative   1,398   1,615   5,672   6,020     Total noninterest expense   6,609   6,305   2,606   5,231     Income Edore Income Taxes   1,249   1,144   3,819   3,817     Reclassification adjustent for gain on sale of available-for-sale securities   1,049   1,144   3,819   3,817     Reclassification adjustent for gain on sale of available-for-sale securities   1,049   1,144   3,819   3,817     Reclassification adjustent for gai					7		
Deposits   Received funds purchased and securities sold under agreements to peptic funds purchased and securities sold under agreements to repurchase   Pederal funds purchased and securities sold under agreements to repurchase   Pederal funds purchased and securities sold under agreements to repurchase   Pederal funds purchased   Pederal funds							
Poposits   Federal funds purchased and securities sold under agreements to repurchase   99   64   317   254     Borrowed funds   1   -   1   34     Total interest expense   923   907   3,357   3,716     Net Interest Income - Before provision for loan losses   7,810   7,612   30,063   29,737     Provision for Loan Losses   85   37   625   1,191     Net Interest Income After Provision For Loan Losses   85   37   625   1,191     Net Interest Income After Provision For Loan Losses   85   37   625   1,191     Net Interest Income After Provision For Loan Losses   85   37   625   1,191     Net Interest Income After Provision For Loan Losses   827   1,052   3,790   3,819     Net gain on sale of loans   169   150   700   647     Net gain on sale of available-for-sale securities   33   -   451   494     Total noninterest income   2,705   2,585   10,788   10,184     Net gain on sale of available-for-sale securities   1,000   832   3,555   3,324     Net occupancy expense   340   265   1,352   1,107     Purniture and equipment   305   309   1,629   1,541     Data processing   333   307   1,300   1,250     Pranchise taxes   186   195   746   781     Net loss on sale of other assets owned   4   4   47   157     FIDIC Assessment   211   115   4485   503     Mortgage servicing rights amortization   98   86   374   344     Other general and administrative   1,398   1,615   5,672   6,020     Total noninterest expense   3,821   3,775   14,159   31,511     Net loss on sale of other assets owned   4   4   47   157     FIDIC Assessment   1,000   3,375   14,159   31,511     Net loss on sale of other assets owned   4   4   4   47   157     FIDIC Assessment   3,821   3,775   14,159   3,371     Net loss on sale of other assets owned   3,821   3,775   14,159   3,371     Net loss on sale of other assets owned   4   4   4   4   4   4   4   4   4		8,733	8,519	33,650	33,453		
Per-	Interest Expense						
Pepurchase   99		823	843	3,269	3,458		
Borrowed funds							
Total interest expense			64		254		
Net Interest Income - Before provision for loan losses         7,810         7,612         30,063         29,737           Provision for Loan Losses         85         37         625         1,191           Net Interest Income         7,725         7,575         29,438         28,546           Noniterest Income         3         7,725         7,575         29,438         28,546           Count of Secretic Income         3         7,625         7,575         3,930         3,819           Customer service fees         1,676         1,383         5,847         5,224           Other service charges and fees         827         1,052         3,790         3,819           Net gain on sale of loans         169         150         700         647           Net gain on sale of vailable-for-sale securities         3         5         451         449           Total noninterest income         2,705         2,585         10,788         10,186           Salaries and Wages         2,824         2,657         10,907         10,186           Employee benefits         1,000         332         3,555         3,324           Net occupancy expense         340         265         1,352         1,107	Borrowed funds			1	4		
Provision for Loan Losses         85         37         625         1,191           Net Interest Income         7,725         7,575         29,438         28,568           Customer service fees         1,676         1,333         5,847         5,224           Other service charges and fees         827         1,052         3,790         3,819           Net gain on sale of loans         169         150         700         647           Net gain on sale of available-for-sale securities         33         —         451         494           Total noninterest income         2,705         2,585         10,780         10,186           Salaries and Wages         2,824         2,657         10,907         10,186           Employee benefits         1,000         3832         3,555         3,324           Net occupancy expense         340         265         1,352         1,107           Furniture and equipment         305         309         1,629         1,541           Data processing         333         307         1,300         1,258           Pranchise taxes         186         195         746         781           Net loss on sale of other assets owned         4         4	Total interest expense	923	907	3,587	3,716		
Net Interest Income After Provision For Loan Losses         7,725         7,575         29,438         28,546           Noninterest Income         1,676         1,383         5,847         5,224           Other service charges and fees         827         1,052         3,790         3,819           Net gain on sale of loans         169         150         700         647           Net gain on sale of available-for-sale securities         33         — 451         494           Total noninterest income         2,705         2,585         10,788         10,184           Noninterest Expense         2         2,824         2,657         10,907         10,186           Employee benefits         1,000         832         3,555         3,324           Net occupancy expense         340         265         1,352         1,107           Furniture and equipment         305         309         1,629         1,541           Data processing         333         307         1,300         1,250           Franchise taxes         186         195         746         781           Net loss on sale of other assets owned         4         4         4         4         4         4         34         34	Net Interest Income - Before provision for loan losses	7,810	7,612	30,063	29,737		
Nominterest Income         1.676         1.383         5.947         5.242           Cutsomer service fees         8.27         1,052         3,790         3,819           Net gain on sale of loans         169         150         700         647           Net gain on sale of available-for-sale securities         33         —         451         494           Total noninterest income         2,705         2,585         10,988         10,184           Noninterest Expense           Salaries and Wages         2,824         2,657         10,907         10,186           Employee benefits         1,000         832         3,555         3,324           Net occupancy expense         340         265         1,352         1,107           Furniture and equipment         305         309         1,629         1,541           Data processing         333         307         1,300         1,250           Franchise taxes         186         195         746         781           Net loss on sale of other assets owned         4         4         47         157           FDIC Assessment         121         115         485         503           Mortgage servicing rights amortization	Provision for Loan Losses	85	37	625	1,191		
Customer service fees         1,676         1,383         5,847         5,224           Other service charges and fees         827         1,052         3,790         3,819           Net gain on sale of loans         169         150         700         647           Net gain on sale of available-for-sale securities         33         —         451         494           Total noninterest income         2,705         2,585         10,788         10,184           Noninterest Expense         2824         2,657         10,907         10,186           Employee benefits         1,000         832         3,555         3,324           Net occupancy expense         340         265         1,352         1,107           Furniture and equipment         305         309         1,629         1,541           Data processing         333         307         1,300         1,250           Franchise taxes         186         195         746         781           Net loss on sale of other assets owned         4         4         4         4         4         4         4         4         4         4         4         4         4         4         4         4         4         4	Net Interest Income After Provision For Loan Losses	7,725	7,575	29,438	28,546		
Other service charges and fees         827         1,052         3,790         3,819           Net gain on sale of loans         169         150         700         647           Net gain on sale of loans         2,05         2,585         10,788         10,184           Total nominterest income         2,705         2,585         10,788         10,184           Nominterest Expense           Salaries and Wages         2,824         2,657         10,907         10,186           Employee benefits         3,40         2,657         1,352         1,107           Furniture and equipment         305         309         1,629         1,541           Data processing         333         307         1,300         1,250           Franchise taxes         186         195         746         781           Net loss on sale of other assets owned         4         4         4         4         157           FDIC Assessment         121         115         485         503           Mortgage servicing rights amortization         98         86         374         344           Other general and administrative         1,338         1,615         5,672         6,022 <t< td=""><td>Noninterest Income</td><td></td><td></td><td></td><td></td></t<>	Noninterest Income						
Net gain on sale of loans         169         150         700         647           Net gain on sale of available-for-sale securities         33         —         451         494           Total noninterest income         2,705         2,585         10,788         10,188           Noninterest Expense         382         2,625         10,907         10,186           Employee benefits         1,000         832         3,555         3,324           Net occupancy expense         340         265         1,352         1,107           Furniture and equipment         305         309         1,629         1,541           Data processing         333         307         1,300         1,251           Franchise taxes         186         195         746         781           Net loss on sale of other assets owned         4         4         47         157           FIDIC Assessment         121         115         4485         503           Mort gage servicing rights amortization         98         86         374         345           Other general and administrative         1,398         1,615         5,672         6,020           Total noninterest expense         3,821         3,775	Customer service fees	1,676	1,383	5,847	5,224		
Net gain on sale of loans         169         150         700         647           Net gain on sale of available-for-sale securities         33         —         451         494           Total noninterest income         2,705         2,585         10,788         10,188           Nominterest Expense         382         2,627         10,907         10,188           Employee benefits         1,000         832         3,555         3,326           Employee benefits         1,000         832         3,555         3,326           Promiture and equipment         305         309         1,629         1,541           Data processing         333         307         1,300         1,250           Franchise taxes         186         195         746         781           Net loss on sale of other assets owned         4         4         4         157           FIDIC Assessment         121         115         456         553           Mort gage servicing rights amortization         98         86         374         345           Other general and administrative         1,398         1,615         5,672         6,020           Income Taxes         3,221         3,775         14,159 <td>Other service charges and fees</td> <td>827</td> <td>1,052</td> <td>3,790</td> <td>3,819</td>	Other service charges and fees	827	1,052	3,790	3,819		
Total noninterest income         2,705         2,585         10,788         10,184           Noninterest Expense         Salaries and Wages         2,824         2,657         10,907         10,186           Employee benefits         1,000         832         3,555         3,224           Net occupancy expense         340         265         1,352         1,107           Furniture and equipment         305         309         1,629         1,541           Data processing         333         307         1,300         1,250           Franchise taxes         186         195         746         781           Net loss on sale of other assets owned         4         4         47         157           FDIC Assessment         121         115         485         503           Mort gage servicing rights amortization         98         86         374         344           Other general and administrative         1,398         1,615         5,672         6,020           Total noninterest expense         6,609         6,385         26,067         25,213           Income Before Income Taxes         3,821         3,775         14,159         3,871           Net unrealized gain (loss) on available-for-sal		169	150	700	647		
Nominterest Expense         2,824         2,657         10,907         10,186           Employee benefits         1,000         832         3,555         3,324           Net occupancy expense         340         265         1,352         1,107           Furniture and equipment         305         309         1,629         1,541           Data processing         333         307         1,300         1,250           Franchise taxes         186         195         746         781           Net loss on sale of other assets owned         4         4         47         157           FDIC Assessment         121         115         485         503           Mortgage servicing rights amortization         98         86         374         344           Other general and administrative         1,398         1,615         5,672         6,020           Total noninterest expense         6,609         6,385         26,067         25,213           Income Efor Income Taxe         3,821         3,775         14,159         13,517           Income Equipment Income (Loss)(Net of Tax         2,772         2,661         10,340         9,646           Net urnealized gain (loss) on available-for-sale securities	Net gain on sale of available-for-sale securities	33	_	451	494		
Nominterest Expense         2,824         2,657         10,907         10,186           Employee benefits         1,000         832         3,555         3,324           Net occupancy expense         340         265         1,352         1,107           Furniture and equipment         305         309         1,629         1,541           Data processing         333         307         1,300         1,250           Franchise taxes         186         195         746         781           Net loss on sale of other assets owned         4         4         47         157           FDIC Assessment         121         115         485         503           Mortgage servicing rights amortization         98         86         374         344           Other general and administrative         1,398         1,615         5,672         6,020           Total noninterest expense         6,609         6,385         26,067         25,213           Income Efor Income Taxe         3,821         3,775         14,159         13,517           Income Equipment Income (Loss)(Net of Tax         2,772         2,661         10,340         9,646           Net urnealized gain (loss) on available-for-sale securities	Total noninterest income	2,705	2,585	10,788	10,184		
Salaries and Wages         2,824         2,657         10,907         10,186           Employee benefits         1,000         832         3,555         3,324           Net occupancy expense         340         265         1,352         1,107           Furniture and equipment         305         309         1,629         1,541           Data processing         333         307         1,300         1,250           Franchise taxes         186         195         746         781           Net loss on sale of other assets owned         4         4         47         157           FDIC Assessment         121         115         485         503           Mortgage servicing rights amortization         98         86         374         344           Other general and administrative         1,398         1,615         5,672         6,020           Total noninterest expense         6,609         6,385         26,067         25,213           Income Before Income Taxes         3,821         3,775         14,159         13,517           Income Taxes         1,049         1,114         3,819         3,871           Net Income         2,772         2,661         10,340	Noninterest Expense	,	,	,	,		
Employee benefits         1,000         832         3,555         3,324           Net occupancy expense         340         265         1,352         1,107           Furniture and equipment         305         309         1,629         1,541           Data processing         333         307         1,300         1,250           Franchise taxes         186         195         746         781           Net loss on sale of other assets owned         4         4         47         157           FIDIC Assessment         121         115         485         553           Mortgage servicing rights amortization         98         86         374         344           Other general and administrative         1,398         1,615         5,672         6,020           Total noninterest expense         3,821         3,775         14,159         13,517           Income Before Income Taxes         3,821         3,775         14,159         13,517           Income Taxes         1,049         1,114         3,819         3,871           Net urnealized gain (loss) on available-for-sale securities         (1,016)         712         100         1,158           Reclassification adjustment for gain on sale of available-fo		2,824	2,657	10,907	10,186		
Net occupancy expense         340         265         1,352         1,107           Furniture and equipment         305         309         1,629         1,541           Data processing         333         307         1,300         1,250           Franchise taxes         186         195         746         781           Net loss on sale of other assets owned         4         4         47         157           FDIC Assessment         121         115         485         503           Mortgage servicing rights amortization         98         86         374         344           Other general and administrative         1,398         1,615         5,672         6,020           Total noninterest expense         6,609         6,385         26,067         25,213           Income Before Income Taxes         3,821         3,775         14,159         13,517           Income Taxes         1,049         1,114         3,819         3,821           Net Income (Loss)(Net of Tax):         1,049         1,114         3,819         3,821           Net unrealized gain (loss) on available-for-sale securities         (1,016)         712         100         1,158           Reclassification adjustment for gain on sale o		1,000	832	3,555	3,324		
Furniture and equipment         305         309         1,629         1,541           Data processing         333         307         1,300         1,250           Franchise taxes         186         195         746         781           Net loss on sale of other assets owned         4         4         47         157           FDIC Assessment         121         115         485         503           Mortgage servicing rights amortization         98         86         374         344           Other general and administrative         1,398         1,615         5,672         6,020           Total noninterest expense         6,609         6,385         26,067         25,213           Income Before Income Taxes         3,821         3,775         14,159         13,517           Income Taxes         1,049         1,114         3,819         3,871           Net unrealized gain (loss) on available-for-sale securities         (1,016)         712         100         1,158           Reclassification adjustment for gain on sale of available-for-sale securities         (33)         —         (451)         (494           Net unrealized gain (loss) on available-for-sale securities         (1,049)         712         (351)         664 </td <td></td> <td>340</td> <td>265</td> <td>1,352</td> <td>1,107</td>		340	265	1,352	1,107		
Franchise taxes         186         195         746         781           Net loss on sale of other assets owned         4         4         47         157           FDIC Assessment         121         115         485         503           Mortgage servicing rights amortization         98         86         374         344           Other general and administrative         1,398         1,615         5,672         6,020           Total noninterest expense         6,609         6,385         26,067         25,213           Income Before Income Taxes         3,821         3,775         14,159         13,517           Income Taxes         1,049         1,114         3,819         3,871           Net Income         2,772         2,661         10,340         9,646           Other Comprehensive Income (Loss)(Net of Tax):	Furniture and equipment	305	309	1,629	1,541		
Net loss on sale of other assets owned         4         4         47         157           FDIC Assessment         121         115         485         503           Mortgage servicing rights amortization         98         86         374         344           Other general and administrative         1,398         1,615         5,672         6,202           Total noninterest expense         6,609         6,385         26,067         25,213           Income Before Income Taxes         3,821         3,775         14,159         13,517           Income Taxes         1,049         1,114         3,819         3,871           Net Income         2,772         2,661         10,340         9,646           Other Comprehensive Income (Loss)(Net of Tax):         4         4         4         4         4         4         4         4         4         4         4         4         4         4         3,44 <td></td> <td>333</td> <td>307</td> <td></td> <td>1,250</td>		333	307		1,250		
FDIC Assessment         121         115         485         503           Mortgage servicing rights amortization         98         86         374         344           Other general and administrative         1,398         1,615         5,672         6,020           Total noninterest expense         6,609         6,385         26,067         25,213           Income Before Income Taxes         3,821         3,775         14,159         13,517           Income Taxes         1,049         1,114         3,819         3,871           Net Income         2,772         2,661         10,340         9,646           Other Comprehensive Income (Loss)(Net of Tax):         1,049         712         100         1,158           Reclassification adjustment for gain on sale of available-for-sale securities         (1,016)         712         100         1,158           Reclassification adjustment for gain on sale of available-for-sale securities         (33)         —         (451)         (494           Net unrealized gain (loss) on available-for-sale securities         (1,049)         712         (351)         664           Tax effect         (356)         242         (119)         226           Other Comprehensive Income (Loss)         (693)         470 </td <td>Franchise taxes</td> <td>186</td> <td>195</td> <td>746</td> <td>781</td>	Franchise taxes	186	195	746	781		
Mortgage servicing rights amortization         98         86         374         344           Other general and administrative         1,398         1,615         5,672         6,020           Total noninterest expense         6,609         6,385         26,067         25,213           Income Before Income Taxes         3,821         3,775         14,159         13,517           Income Taxes         1,049         1,114         3,819         3,871           Net Income         2,772         2,661         10,340         9,646           Other Comprehensive Income (Loss)(Net of Tax):         Total noninterest execurities         1,016         712         100         1,158           Reclassification adjustment for gain on sale of available-for-sale securities         (33)         —         (451)         (494           Net unrealized gain (loss) on available-for-sale securities         (1,049)         712         351)         664           Tax effect         356         242         (119)         226           Other Comprehensive Income (Loss)         (693)         470         (232)         438           Comprehensive Income         \$ 2,079         \$ 3,131         \$ 10,108         \$ 10,084           Earnings Per Share - Basic and Diluted         \$	Net loss on sale of other assets owned	4	4	47	157		
Other general and administrative         1,398         1,615         5,672         6,020           Total noninterest expense         6,609         6,385         26,067         25,213           Income Before Income Taxes         3,821         3,775         14,159         13,517           Income Taxes         1,049         1,114         3,819         3,871           Net Income         2,772         2,661         10,340         9,646           Other Comprehensive Income (Loss) (Net of Tax):         Total control of Tax         1,016         712         100         1,158           Reclassification adjustment for gain on sale of available-for-sale securities         (33)         —         (451)         (494           Net unrealized gain (loss) on available-for-sale securities         (1,049)         712         (351)         664           Tax effect         356         242         (119)         226           Other Comprehensive Income (Loss)         (693)         470         (232)         438           Comprehensive Income         \$ 2,079         \$ 3,131         \$ 10,108         \$ 10,084           Earnings Per Share - Basic and Diluted         \$ 0.60         \$ 0.57         \$ 2.24         \$ 2.08           Weighted Average Shares Outstanding <t< td=""><td>FDIC Assessment</td><td>121</td><td>115</td><td>485</td><td>503</td></t<>	FDIC Assessment	121	115	485	503		
Total noninterest expense         6,609         6,385         26,067         25,213           Income Before Income Taxes         3,821         3,775         14,159         13,517           Income Taxes         1,049         1,114         3,819         3,871           Net Income         2,772         2,661         10,340         9,646           Other Comprehensive Income (Loss) (Net of Tax):         3,821         3,125         3,125         3,125         3,125         3,125         3,125         3,125         3,124         3,124         3,124         3,124         3,124         3,124         3,124         3,124         3,124         3,124         3,124 </td <td>Mortgage servicing rights amortization</td> <td></td> <td></td> <td>374</td> <td>344</td>	Mortgage servicing rights amortization			374	344		
Income Before Income Taxes         3,821         3,775         14,159         13,517           Income Taxes         1,049         1,114         3,819         3,871           Net Income         2,772         2,661         10,340         9,646           Other Comprehensive Income (Loss)(Net of Tax):           Net unrealized gain (loss) on available-for-sale securities         (1,016)         712         100         1,158           Reclassification adjustment for gain on sale of available-for-sale securities         (33)         —         (451)         (494           Net unrealized gain (loss) on available-for-sale securities         (1,049)         712         (351)         664           Tax effect         (356)         242         (119)         226           Other Comprehensive Income (Loss)         (693)         470         (232)         438           Comprehensive Income         \$2,079         \$3,131         \$10,108         \$10,084           Earnings Per Share - Basic and Diluted         \$0.60         \$0.57         \$2.24         \$2.08           Weighted Average Shares Outstanding         4,621,122         4,627,338         4,617,058         4,628,178	Other general and administrative	1,398	1,615	5,672	6,020		
Income Taxes         1,049         1,114         3,819         3,871           Net Income         2,772         2,661         10,340         9,646           Other Comprehensive Income (Loss)(Net of Tax):         The unrealized gain (loss) on available-for-sale securities         (1,016)         712         100         1,158           Reclassification adjustment for gain on sale of available-for-sale securities         (33)         —         (451)         (494)           Net unrealized gain (loss) on available-for-sale securities         (1,049)         712         (351)         664           Tax effect         (356)         242         (119)         226           Other Comprehensive Income (Loss)         (693)         470         (232)         438           Comprehensive Income         \$ 2,079         \$ 3,131         \$ 10,108         \$ 10,084           Earnings Per Share - Basic and Diluted         \$ 0.60         \$ 0.57         \$ 2.24         \$ 2.08           Weighted Average Shares Outstanding         4,621,122         4,627,338         4,617,058         4,628,178	Total noninterest expense	6,609	6,385	26,067	25,213		
Income Taxes         1,049         1,114         3,819         3,871           Net Income         2,772         2,661         10,340         9,646           Other Comprehensive Income (Loss)(Net of Tax):           Net unrealized gain (loss) on available-for-sale securities         (1,016)         712         100         1,158           Reclassification adjustment for gain on sale of available-for-sale securities         (33)         —         (451)         (494           Net unrealized gain (loss) on available-for-sale securities         (1,049)         712         (351)         664           Tax effect         (356)         242         (119)         226           Other Comprehensive Income (Loss)         (693)         470         (232)         438           Comprehensive Income         \$ 2,079         \$ 3,131         \$ 10,108         \$ 10,084           Earnings Per Share - Basic and Diluted         \$ 0.60         \$ 0.57         \$ 2.24         \$ 2.08           Weighted Average Shares Outstanding         4,621,122         4,627,338         4,617,058         4,628,178	Income Before Income Taxes	3,821	3,775	14,159	13,517		
Net Income         2,772         2,661         10,340         9,646           Other Comprehensive Income (Loss)(Net of Tax):         Net unrealized gain (loss) on available-for-sale securities         (1,016)         712         100         1,158           Reclassification adjustment for gain on sale of available-for-sale securities         (33)         —         (451)         (494)           Net unrealized gain (loss) on available-for-sale securities         (1,049)         712         (351)         664           Tax effect         (356)         242         (119)         226           Other Comprehensive Income (Loss)         (693)         470         (232)         438           Comprehensive Income         \$ 2,079         \$ 3,131         \$ 10,108         \$ 10,084           Earnings Per Share - Basic and Diluted         \$ 0.60         \$ 0.57         \$ 2.24         \$ 2.08           Weighted Average Shares Outstanding         4,621,122         4,627,338         4,617,058         4,628,178	Income Taxes						
Other Comprehensive Income (Loss)(Net of Tax):         Net unrealized gain (loss) on available-for-sale securities       (1,016)       712       100       1,158         Reclassification adjustment for gain on sale of available-for-sale securities       (33)       —       (451)       (494         Net unrealized gain (loss) on available-for-sale securities       (1,049)       712       (351)       664         Tax effect       (356)       242       (119)       226         Other Comprehensive Income (Loss)       (693)       470       (232)       438         Comprehensive Income       \$ 2,079       \$ 3,131       \$ 10,108       \$ 10,084         Earnings Per Share - Basic and Diluted       \$ 0.60       \$ 0.57       \$ 2.24       \$ 2.08         Weighted Average Shares Outstanding       4,621,122       4,627,338       4,617,058       4,628,178	Net Income						
Net unrealized gain (loss) on available-for-sale securities       (1,016)       712       100       1,158         Reclassification adjustment for gain on sale of available-for-sale securities       (33)       —       (451)       (494)         Net unrealized gain (loss) on available-for-sale securities       (1,049)       712       (351)       664         Tax effect       (356)       242       (119)       226         Other Comprehensive Income (Loss)       (693)       470       (232)       438         Comprehensive Income       \$ 2,079       \$ 3,131       \$ 10,108       \$ 10,084         Earnings Per Share - Basic and Diluted       \$ 0.60       \$ 0.57       \$ 2.24       \$ 2.08         Weighted Average Shares Outstanding       4,621,122       4,627,338       4,617,058       4,628,178							
Reclassification adjustment for gain on sale of available-for-sale securities       (33)       —       (451)       (494)         Net unrealized gain (loss) on available-for-sale securities       (1,049)       712       (351)       664         Tax effect       (356)       242       (119)       226         Other Comprehensive Income (Loss)       (693)       470       (232)       438         Comprehensive Income       \$ 2,079       \$ 3,131       \$ 10,108       \$ 10,084         Earnings Per Share - Basic and Diluted       \$ 0.60       \$ 0.57       \$ 2.24       \$ 2.08         Weighted Average Shares Outstanding       4,621,122       4,627,338       4,617,058       4,628,178		(1.016)	712	100	1 158		
securities         (33)         —         (451)         (494)           Net unrealized gain (loss) on available-for-sale securities         (1,049)         712         (351)         664           Tax effect         (356)         242         (119)         226           Other Comprehensive Income (Loss)         (693)         470         (232)         438           Comprehensive Income         \$ 2,079         \$ 3,131         \$ 10,108         \$ 10,084           Earnings Per Share - Basic and Diluted         \$ 0.60         \$ 0.57         \$ 2.24         \$ 2.08           Weighted Average Shares Outstanding         4,621,122         4,627,338         4,617,058         4,628,178		(1,010)	712	100	1,150		
Net unrealized gain (loss) on available-for-sale securities         (1,049)         712         (351)         664           Tax effect         (356)         242         (119)         226           Other Comprehensive Income (Loss)         (693)         470         (232)         438           Comprehensive Income         \$ 2,079         \$ 3,131         \$ 10,108         \$ 10,084           Earnings Per Share - Basic and Diluted         \$ 0.60         \$ 0.57         \$ 2.24         \$ 2.08           Weighted Average Shares Outstanding         4,621,122         4,627,338         4,617,058         4,628,178		(33)	_	(451)	(494)		
Tax effect         (356)         242         (119)         226           Other Comprehensive Income (Loss)         (693)         470         (232)         438           Comprehensive Income         \$ 2,079         \$ 3,131         \$ 10,108         \$ 10,084           Earnings Per Share - Basic and Diluted         \$ 0.60         \$ 0.57         \$ 2.24         \$ 2.08           Weighted Average Shares Outstanding         4,621,122         4,627,338         4,617,058         4,628,178			712				
Other Comprehensive Income (Loss)         (693)         470         (232)         438           Comprehensive Income         \$ 2,079         \$ 3,131         \$ 10,108         \$ 10,084           Earnings Per Share - Basic and Diluted         \$ 0.60         \$ 0.57         \$ 2.24         \$ 2.08           Weighted Average Shares Outstanding         4,621,122         4,627,338         4,617,058         4,628,178							
Comprehensive Income         \$ 2,079         \$ 3,131         \$ 10,108         \$ 10,084           Earnings Per Share - Basic and Diluted         \$ 0.60         \$ 0.57         \$ 2.24         \$ 2.08           Weighted Average Shares Outstanding         4,621,122         4,627,338         4,617,058         4,628,178							
Earnings Per Share - Basic and Diluted         \$ 0.60         \$ 0.57         \$ 2.24         \$ 2.08           Weighted Average Shares Outstanding         4,621,122         4,627,338         4,617,058         4,628,178							
Weighted Average Shares Outstanding         4,621,122         4,627,338         4,617,058         4,628,178							
<u> </u>							
<b>Dividends Declared</b> \$ 0.22 \$ 0.21 \$ 0.87 \$ 0.84	Weighted Average Shares Outstanding	4,621,122	4,627,338	4,617,058	4,628,178		
φ 0, <b>==</b> φ 0, <b>==</b> φ 0,01	Dividends Declared	\$ 0.22	\$ 0.21	\$ 0.87	\$ 0.84		

# FARMERS & MERCHANTS BANCORP, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS DECEMBER 31, 2015 AND 2014 (000'S OMITTED EXCEPT PER SHARE DATA)

	2015	2014
Assets		
Assets		
Cash and due from banks	\$ 21,333	\$ 22,246
Federal Funds Sold	685	2,049
Total cash and cash equivalents	22,018	24,295
Securities - available for sale	235,115	248,492
Other Securities, at cost	3,717	3,717
Loans, net	679,821	616,021
Premises and equipment	20,587	20,300
Goodwill	4,074	4,074
Mortgage Servicing Rights	2,056	2,023
Other Real Estate Owned	1,175	1,094
Other assets	20,505	21,197
Total Assets	\$989,068	\$941,213
Liabilities and Stockholders' Equity		
Liabilities		
Deposits		
Noninterest-bearing	\$171,112	\$164,009
Interest-bearing		
NOW accounts	190,890	179,862
Savings	225,052	223,189
Time	184,285	195,500
Total deposits	771,339	762,560
Federal Funds purchased and Securities sold under agreement to repurchase	78,815	55,962
Federal Home Loan Bank (FHLB) Advances	10,000	_
Dividend payable	1,007	965
Accrued expenses and other liabilities	7,810	7,233
Total liabilities	868,971	826,720
Commitments and Contingencies		
Stockholders' Equity	12.000	12 222
Common stock - No par value - 6,500,000 shares authorized; 5,200,000 shares issued & outstanding	12,086	12,222
Treasury Stock - 587,466 shares 2015, 572,662 shares 2014	(12,389)	(11,928)
Retained earnings	120,188	113,755
Accumulated other comprehensive income	212	444
Total stockholders' equity	120,097 \$989,068	114,493
Total Liabilities and Stockholders' Equity		\$941,213

		nree Months Ended	For the Twelve Months Ended December 31,	
Selected financial data	2015	2014	2015	2014
Return on average assets	1.14%	6 1.14%	1.08%	1.029
Return on average equity	9.26%	6 9.40%	8.80%	8.729
Yield on earning assets	3.90%	6 3.94%	3.90%	4.079
Cost of interest bearing liabilities	0.499	6 0.50%	0.54%	0.559
Net interest spread	3.419		3.35%	3.529
Net interest margin	3.499	6 3.52%	3.49%	3.639
Efficiency	62.72%			
		ecember 31, 2014		
Tier 1 capital to average assets	11.919			
Tangible book value per share	\$ 24.92	\$ 23.56		
Dividend payout ratio	38.54%			
	De	ecember 31,		
Loans	2015	2014		
(Dollar amounts in thousands)				
Consumer real estate	\$ 88,189	\$ 97,550		
Agricultural real estate	58,525	50,895		
Agricultural	82,654	74,611		
Commerical real estate	322,762	270,188		
Commercial and industrial	100,125	100,126		
Consumer	27,770	24,277		
Industrial development bonds	6,491	4,698		
Less: Net deferred loan fees and costs	(638)	(419)		
Total loans	685,878	621,926		
Less: Allowance for loan losses	(6,057)	(5,905)		
Loans - Net	\$ 679,821	\$ 616,021		
	<u> </u>	<del></del>		
Asset quality data		December 31, 2015 2014		
(Dollar amounts in thousands)				
Non-accrual loans	\$ 2,041	\$ 1,705		
Troubled debt restructuring	\$ 1,239	\$ 810		
90 day past due and accruing	\$ —	\$ —		
Nonperforming loans	\$ 2,062	\$ 1,705		
Other real estate owned	\$ 1,175	\$ 1,094		
Nonperforming assets	\$ 3,237	\$ 2,799		
(Dollar amounts in thousands)				
Allowance for loan and lease losses	\$ 6,057	\$ 5,905		
Allowance for loan and lease losses/total loans	0.889			
Net charge-offs:				
Quarter-to-date	\$ 193	\$ 48		
Year-to-date	\$ 473	\$ 480		
Net charge-offs to average loans	., .,	, , , , , ,		
Quarter-to-date	0.039	6 0.01%		
Year-to-date	0.089			
Nonperforming loans/total loans	0.309			
Allowance for loan and lease losses/nonperforming loans	293.75%			