## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

### FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) April 22, 2021

## Farmers & Merchants Bancorp, Inc.

(Exact Name of Registrant as Specified in its Charter)

Ohio (State or Other Jurisdiction of Incorporation) 001-38084 (Commission File Number)

34-1469491 (IRS Employer Identification No.)

307 North Defiance Street, Archbold, Ohio (Address of Principal Executive Offices) 43502 (Zip Code)

Registrant's Telephone Number, including Area Code (419) 446-2501

N/A

(Former Name or Former Address, if Changed Since Last Report)

Securities registered pursuant to Section 12(b) of the Act:										
	Title of each class	Trading Symbol(s)	Name of Each Exchange							
	Common Stock, No Par Value	FMAO	NASDAO Capital Market							

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17-CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter)

Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

ITEM 2.02. Results of Operation and Financial Condition

On April 21, 2021, Farmers & Merchants Bancorp, Inc. issued a press release (the "Release") announcing its results of operations for the quarter ended March 31, 2021. The Release inadvertently misstated the aggregate amount of Paycheck Protection Program ("PPP") loan forgiveness applications processed during the first quarter and the resulting PPP loan balances as of quarter end.

No financial results reported in the Release were impacted by this inadvertent misstatement, and it otherwise had no material impact on any other disclosures contained in the Release. However, management determined that a corrective filing was warranted, given the significant governmental, investor and community interest in the PPP.

A copy of the form of the press release, as corrected, is furnished herewith as Exhibit 99. A new Allowance Reconciliation table is also included.

#### ITEM 7.01. Regulation FD

On April 21, 2021, Farmers & Merchants Bancorp, Inc. issued a press release (the "Release") announcing its results of operations for the quarter ended March 31, 2021. The Release inadvertently misstated the aggregate amount of Paycheck Protection Program ("PPP") loan forgiveness applications processed during the first quarter and the resulting PPP loan balances as of quarter end.

No financial results reported in the Release were impacted by this inadvertent misstatement, and it otherwise had no material impact on any other disclosures contained in the Release. However, management determined that a corrective filing was warranted, given the significant governmental, investor and community interest in the PPP.

A copy of the form of the press release, as corrected, is furnished herewith as Exhibit 99. A new Allowance Reconciliation table is also included.

ITEM 9.01. Financial Statements and Exhibits

Exhibits.

(d)

Exhibit <u>Number</u>	Exhibit
99	Corrected Company Press Release dated April 21, 2021
104	The Cover Page Interactive Data File (embedded within the Inline XBRL document)

#### Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto authorized.

#### FARMERS & MERCHANTS BANCORP, INC. (Registrant)

Dated: April 22, 2021

/s/ Lars B. Eller

Lars B. Eller President and Chief Executive Officer

/s/ Barbara J. Britenriker Barbara J. Britenriker Executive Vice President and Chief Financial Officer



Company Contact: Lars B. Eller President and Chief Executive Officer Farmers & Merchants Bancorp, Inc. (419) 446-2501 <u>leller@fm.bank</u> Investor and Media Contact: Andrew M. Berger Managing Director SM Berger & Company, Inc. (216) 464-6400 andrew@smberger.com

### Farmers & Merchants Bancorp, Inc. Reports Record 2021 First Quarter Financial Results

ARCHBOLD, OHIO, April 21, 2021, Farmers & Merchants Bancorp, Inc. (Nasdaq: FMAO) today reported financial results for the 2021 first quarter ended March 31, 2021.

2021 First Quarter Financial Highlights Include (on a year-over-year basis unless noted):

- Net income increased 19.6% to \$4.9 million
- Earnings increased 18.9% to \$0.44 per basic and diluted share
- Net interest income after provision for loan losses increased by 5.7% to \$13.3 million, which included a \$0.3 million increase in the first quarter provision for loan losses
- Noninterest income increased 59.9% to \$5.0 million
- First quarter after-tax income benefited from \$0.5 million of accelerated fees associated with the Paycheck Protection Program ("PPP")
- Strong organic growth supported a 7.1% increase in net total loans and a 24.8% increase in total deposits
- Originated \$43.5 million of new loans under the latest Paycheck Protection Program, helping F&M protect over 18,000 jobs throughout the program
- Return on average tangible equity increased to 10.10% from 9.13% for the first quarter last year
- Loans 30 days past due to total loans, excluding COVID related loans, was only 0.18%
- New full-service office in Fort Wayne, IN opened in 2021 second quarter

"2021 is off to a strong start as our markets emerge from the COVID-19 crisis and we continue to focus on providing local services and leading financial products to our retail, commercial, and agriculture customers. As a result, we are gaining market share and benefitting from robust growth in loans, deposits, and noninterest income, which have helped us successfully offset higher provision for loan losses and operating expenses during the 2021 first quarter," stated Lars B. Eller, President and Chief Executive Officer. "I am grateful to our team members who continue to work diligently and support the financial needs of our local customers and communities."

"The acquisition of Ossian Financial Services is expected to close in the coming weeks, and we are well positioned to quickly integrate Ossian into F&M's platform. Once completed, we expect the acquisition will add approximately \$122 million in assets to F&M and will begin contributing to earnings in 2021. In addition, we expect to see the benefit to noninterest expense of our office realignment strategy over the next several quarters, and we will use a portion of the savings to reinvest in expanding our digital and online offerings."

#### Income Statement

Net income for the 2021 first quarter ended March 31, 2021, was \$4.9 million, compared to \$4.1 million for the same period last year. Earnings per basic and diluted share for the 2021 first quarter was \$0.44, compared to \$0.37 for the same period last year.

Higher provision for loan losses and operating expenses were successfully offset by increased interest income, successful reductions in cost of funds, interest and fees earned from the Paycheck Protection Program, and a 59.9% or \$1.9 million year-over-year increase in noninterest income. Increases in Customer Service Fees and Gain on sales of both 1-4 family mortgage loans and fixed rate agricultural loans were the biggest contributors in noninterest income. F&M's provision for loan losses increased from \$1.4 million for the three months ended March 31, 2020, to \$1.7 million for the three months ended March 31, 2021, as the Company prudently increased its allowance of loan losses primarily associated with continued economic uncertainty caused by the COVID-19 crisis. In addition, noninterest expense increased by \$1.7 million, due to higher operating expenses supporting a 20% larger Company in asset size and servicing a larger footprint. It also included a one-time expense of \$0.3 million related to the Company's pension.

#### Deposits

At March 31, 2021, total deposits were \$1.684 billion, an increase of 24.8% from March 31, 2020, and an increase of 5.5% from December 31, 2020. The significant organic deposit growth being experienced is a result of continued strength in expanding relationships with new and existing customers, and the benefits of PPP activity. In addition, we continue to see growing customer preferences to more stable and secure saving instruments as deposits have increased since the COVID-19 crisis began.

#### Loan Portfolio and Asset Quality

Total loans, net at March 31, 2021, increased 7.5% or by \$94.0 million to \$1.342 billion, compared to \$1.248 billion at March 31, 2020, and up from \$1.303 billion at December 31, 2020. The year-over-year improvement resulted primarily from the contribution of continued strong organic loan growth. In addition, during the 2021 first quarter, the Company processed \$27.5 million of PPP loan forgiveness and principal payments received and originated \$43.5 million of new PPP loans, resulting in a total of \$51.8 million of PPP loans within F&M's loan portfolio.

Mr. Eller continued, "Since the start of the crisis, we strengthened our relationships by increasing the amount of financial relief, assistance, and advice we are providing customers. During the first quarter, we processed more than 1,200 new PPP loans, and throughout the PPP process, we have helped our small business customers protect more than 18,000 jobs within our markets."

"Our local relationships continue to produce strong organic growth, and loans not including PPP loans, increased nearly 2.3% during the 2021 first quarter. We are experiencing organic loan growth across our Ohio, Indiana, and Michigan markets, due to our recently opened LPOs and our strong, experienced, and local lenders. Our agriculture portfolios are also demonstrating compelling growth and strong asset performance as farmers benefit from robust market dynamics."

Mr. Eller continued: "At March 31, 2021 there were only five commercial and agricultural real estate loans totaling \$10.4 million of COVID-related payment modifications, all of which are interest-only modifications and secured by real estate. This compares to 190 loans representing a balance of \$165 million in deferrals at the peak last year. Given the uncertainty surrounding the COVID-19 crisis, we continue to fund our allowance for loan and lease losses, which increased by 69.0% over the past 12 months. Our allowance for loan and lease losses to total loans, adjusted for our PPP balances, is now over 1.23% and includes the \$1.5 million credit mark associated with the 2019 Bank of Geneva acquisition."

F&M continues to closely monitor its loan portfolio with a particular emphasis on higher risk sectors. Nonperforming loans were \$8.1 million, or 0.61% of total loans at March 31, 2021, compared to \$3.3 million, or 0.27% at March 31, 2020. The year-over-year increase in nonperforming loans is primarily due to the impacts of the COVID-19 crisis.

Mr. Eller concluded: "2021 is expected to be a transformative year for F&M. Throughout the year, we will focus on executing our strategic plan, completing and integrating the Ossian acquisition, integrating last year's acquisition of Adams County Financial Resources, achieving the benefits from our office realignment program, and driving strong organic growth by supporting our local communities. I am proud of our continued strong performance and excited to update shareholders in the coming quarters on the progress we are making."

#### Stockholders' Equity and Dividends

Total stockholders' equity increased 4.4% to \$246.8 million at March 31, 2021, from \$236.5 million at March 31, 2020. At March 31, 2021, the Company had a Tier 1 leverage ratio of 10.39%, compared to 11.56% at March 31, 2020.

Tangible stockholders' equity increased to \$195.9 million at March 31, 2021, compared to \$180.9 million at March 31, 2020. On a per share basis, tangible stockholders' equity at March 31, 2021, was \$17.50 per share, compared to \$16.26 per share at March 31, 2020.

For the 2021 first quarter, the company declared cash dividends of \$0.17 per share, which is a 6.3% increase over the 2020 first quarter declared dividend payment. F&M is committed to returning capital to shareholders and has increased the annual cash dividend for 26 consecutive years. For the 2021 first quarter, the dividend payout ratio was 38.48% compared to 43.07% for the same period last year.

#### About Farmers & Merchants State Bank:

The Farmers & Merchants State Bank is a local independent community bank that has been serving Northwest Ohio and Northeast Indiana since 1897. The Farmers & Merchants State Bank provides commercial banking, retail banking and other financial services. Our locations are in Fulton, Defiance, Hancock, Henry, Lucas, Williams, and Wood counties in Northwest Ohio. In Northeast Indiana, we have offices located in Adams, Allen, DeKalb, Jay, and Steuben counties.

#### Safe harbor statement

Farmers & Merchants Bancorp, Inc. ("F&M") wishes to take advantage of the Safe Harbor provisions included in the Private Securities Litigation Reform Act of 1995. Statements by F&M, including management's expectations and comments, may not be based on historical facts and are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21B of the Securities Exchange Act of 1934, as amended. Actual results could vary materially depending on risks and uncertainties inherent in general and local banking conditions, competitive factors specific to markets in which F&M and its subsidiaries operate, future interest rate levels, legislative and regulatory decisions, capital market conditions, or the effects of the COVID-19 pandemic, and its impacts on our credit quality and business operations, as well as its impact on general economic and financial market conditions. F&M assumes no responsibility to update this information. For more details, please refer to F&M's SEC filing, including its most recent Annual Report on Form 10-K and quarterly reports on Form 10-Q. Such filings can be viewed at the SEC's website, www.sec.gov or through F&M's website www.fm.bank.

#### Non-GAAP Financial Measures

This press release includes disclosure of financial measures not prepared in accordance with generally accepted accounting principles in the United States (GAAP). A non-GAAP financial measure is a numerical measure of historical or future financial performance, financial position or cash flows that excludes or includes amounts that are required to be disclosed by GAAP. Farmers & Merchants Bancorp, Inc. believes that these non-GAAP financial measures provide both management and investors a more complete understanding of the underlying operational results and trends and Farmers & Merchants Bancorp, Inc.'s marketplace performance. The presentation of this additional information is not meant to be considered in isolation or as a substitute for the numbers prepared in accordance with GAAP. A reconciliation of GAAP to non-GAAP financial measures is included within this press release.

#### FARMERS & MERCHANTS BANCORP, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME & COMPREHENSIVE INCOME (Unaudited) (in thousands of dollars, except per share data)

						Three Months Er	ıded		
		March		ecember		September		June	N
	31	, 2021	3	31, 2020		30, 2020		30, 2020	 31
nterest Income	*		<b>.</b>				*		
Loans, including fees	\$	15,612	\$	17,061	\$	16,181	\$	16,192	\$
Debt securities:									
U.S. Treasury and									
government				60 <b>-</b>		-			
agencies		751		695		761		767	
Municipalities		308		295		279		243	
Dividends		50		35		36		26	
Federal funds sold		5		5		4		5	
Other		39		48		32		40	
Total interest income		16,765		18,139		17,293		17,273	
interest Expense									
Deposits		1,340		1,619		1,864		2,254	
Federal funds purchased and securities sold									
under agreement to									
repurchase		166		170		174		187	
Borrowed funds		222		226	_	231		257	
Total interest									
expense		1,728		2,015		2,269		2,698	
Net Interest Income -									
Before Provision for									
Loan Losses		15,037		16,124		15,024		14,575	
Provision for Loan Losses		1,700		1,995		1,987		1,569	
Net Interest Income After					-				
Provision For Loan									
Losses		13,337		14,129		13,037		13,006	
Noninterest Income									
Customer service fees		2,814		2,750		2,299		2,258	
Other service charges									
and fees		838		980		879		704	
Net gain on sale of loans		1,046		1,894		1,537		364	
Net gain on sale of		,		,		<i>,</i>			
available-for-sale									
securities		293		-		-		-	
Total noninterest									
income		4,991		5,624		4,715		3,326	
Noninterest Expense		1,001		5,621		.,, 20		0,010	
Salaries and wages		4,390		5,068		5,102		4,095	
Employee benefits		1,994		1,140		1,566		1,218	
Net occupancy expense		577		585		558		564	
Furniture and equipment		791		760		875		750	
Data processing		505		428		490		408	
Franchise taxes		446		241		368		369	
		446 449				444		376	
ATM expense				456					
Advertising		235		353		411		265	
Net (gain) loss on sale		(0.5)				(=)			
of other assets owned		(25)		20		(7)		(7)	
FDIC assessment		236		223		194		144	
Mortgage servicing									
rights amortization		505		247		296		356	
Consulting fees		223		407		205		217	
Other general and									
administrative		2,033		1,358		1,553		1,612	

Total noninterest	 				·	
expense	 12,359	11,28	6	12,055	10,367	
Income Before Income						
Taxes	5,969	8,46	7	5,697	5,965	
Income Taxes	 1,060	1,69	1	1,287	1,161	
Net Income	4,909	6,77	6	4,410	4,804	
Other Comprehensive Income (Loss) (Net of Tax):			_			
Net unrealized gain (loss) on available-for- sale securities	(6,737)	(20	7)	639	661	
Reclassification adjustment for realized gain on sale of available-for-sale securities	(293)		_	_	_	
Net unrealized gain (loss) on available-for- sale securities	(7,030)	(20	7)	639	661	
Tax expense (benefit)	(1,476)	(4		134	139	
Other comprehensive income (loss)	 (5,554)	(16		505	522	
Comprehensive Income (Loss)	\$ (645)	\$ 6,61		4,915	\$ 5,326	\$
Basic and Diluted Earnings Per Share	\$ 0.44	\$ 0.6	0 \$	0.40	\$ 0.43	\$
Dividends Declared	\$ 0.17	\$ 0.1	7 \$	0.17	\$ 0.16	\$

#### FARMERS & MERCHANTS BANCORP, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited) (in thousands of dollars, except share data)

	March 31, 2021 (Unaudited)	December 31, 2020	September 30, 2020 (Unaudited)	June 30, 2020 (Unaudited)	; (U
Assets	· · · · · ·		~ /		,
Cash and due from banks	\$ 118,139	\$ 98,279	\$ 46,395	\$ 54,336	\$
Federal funds sold	57,361	77,427	41,358	31,105	
Total cash and cash equivalents	175,500	175,706	87,753	85,441	
Interest-bearing time deposits	4,405	4,653	4,657	4,636	
Securities - available-for-sale	352,974	307,812	259,041	236,292	
Other securities, at cost	5,939	5,939	5,827	5,810	
Loans held for sale	7,511	7,740	7,621	11,445	
Loans, net	1,327,254	1,289,318	1,351,979	1,334,790	
Premises and equipment	26,703	27,063	26,776	26,049	
Goodwill	47,340	47,340	47,340	47,340	
Mortgage servicing rights	3,444	3,320	3,027	2,740	
Other real estate owned	148	71	206	135	
Bank owned life insurance	25,347	25,208	15,501	15,399	
Other assets	16,720	15,374	16,872	14,370	
Total Assets	\$ 1,993,285	\$ 1,909,544	\$ 1,826,600	\$ 1,784,447	\$

#### Liabilities and Stockholders' Equity

Liabilities					
Deposits					
Noninterest-bearing	\$ 384,558	\$ 351,147	\$ 330,845	\$ 336,027	\$
Interest-bearing					
NOW accounts	605,533	542,317	534,792	504,846	
Savings	451,043	455,145	392,059	374,871	
Time	 242,717	247,553	261,177	261,631	
Total deposits	1,683,851	1,596,162	1,518,873	1,477,375	
Federal Funds Purchased and securities					
sold under agreements to repurchase	30,072	30,239	29,859	30,949	
Federal Home Loan Bank (FHLB)					
advances	17,840	17,861	17,724	19,087	
Dividend payable	1,889	1,889	1,882	1,768	
Accrued expenses and other liabilities	12,805	14,233	14,841	14,971	
Total liabilities	 1,746,457	 1,660,384	 1,583,179	 1,544,150	
Commitments and Contingencies					
Stockholders' Equity					
Common stock - No par value 20,000,000 shares authorized; issued and outstanding					
12,230,000 shares 3/31/21 and 12/31/20	82,030	81,804	81,577	82,134	
Treasury stock - 1,033.256 shares 3/31/21, 1,032,456 shares 12/31/20	(11,962)	(11,932)	(12,397)	(12,668)	
Retained earnings	176,617	173,591	168,381	165,476	
Accumulated other comprehensive					
income	143	5,697	5,860	5,355	
Total stockholders' equity	 246,828	 249,160	 243,421	 240,297	
Total Liabilities and Stockholders' Equity	\$ 1,993,285	\$ 1,909,544	\$ 1,826,600	\$ 1,784,447	\$

# FARMERS & MERCHANTS BANCORP, INC. AND SUBSIDIARIES SELECT FINANCIAL DATA

			For	the T	hree Months Ende	d		
		March	December		September		June	March
Selected financial data	3	31, 2021	31, 2020		30, 2020		30, 2020	31, 2020
Return on average assets		1.01%	1.43%		0.98%		1.10%	
Return on average equity		7.87%	11.04%		7.28%		8.07%	
Yield on earning assets		3.71%	4.09%		4.04%		4.25%	
Cost of interest bearing								
liabilities		0.53%	0.64%		0.74%		0.91%	
Net interest spread		3.18%	3.45%		3.30%		3.34%	
Net interest margin		3.33%	3.63%		3.51%		3.59%	
Efficiency		62.57%	52.20%		62.11%		57.91%	6
Dividend payout ratio		38.48%	27.77%		42.66%		36.80%	4
Tangible book value								
per share (1)	\$	17.50	\$ 17.19	\$	16.78	\$	16.33	\$ 1
Tier 1 capital to								
average assets		10.39%	10.46%		10.65%		10.70%	1
Average Shares Outstanding		11,197,012	11,177,765		11,142,797		11,129,341	11,134

(1) Tangible Equity = Stockholder Equity less goodwill and other intangibles (core deposit intangible, mortgage servicing rights and unrealized gain/loss on securities)

Loans (Dollar amounts in thousands)	 March 31, 2021	 December 31, 2020	 September 30, 2020	 June 30, 2020	 March 31, 2020
Commercial real estate	\$ 618,754	\$ 588,825	\$ 595,146	\$ 589,382	\$ 57(
Agricultural real estate	179,945	189,159	192,883	194,606	194
Consumer real estate	175,675	175,588	175,963	174,069	174
Commercial and industrial	202,958	189,246	238,175	223,842	143
Agricultural	100,022	94,358	103,330	107,458	109
Consumer	54,445	52,540	53,320	50,108	49
Other	14,088	15,757	9,030	9,714	{
Less: Net deferred loan fees					
and costs	(4,208)	(2,483)	(3,985)	(4,456)	 (1
Total loans, net	\$ 1,341,679	\$ 1,302,990	\$ 1,363,862	\$ 1,344,723	\$ 1,247

Asset quality data		March 31, 2021	December 31, 2020	September 30, 2020		June 30, 2020	March 31, 2020
		51, 2021	 51, 2020	 30, 2020		30, 2020	 51, 2020
(Dollar amounts in thousands)	*	0.100	0.101		*	0.180	
Nonaccrual loans	\$	8,139	\$ 9,404	\$ 7,870	\$	8,473	\$ 3
Troubled debt restructuring	\$	5,774	\$ 6,514	\$ 7,028	\$	7,034	\$ 1
90 day past due and accruing	\$	-	\$ -	\$ -	\$	-	\$
Nonperforming loans	\$	8,139	\$ 9,404	\$ 7,870	\$	8,473	\$ 3
Other real estate owned	\$	148	\$ 71	\$ 206	\$	135	\$
Non-performing assets	\$	8,287	\$ 9,475	\$ 8,076	\$	8,608	\$ 3
(Dollar amounts in thousands)							
Allowance for loan and lease losses	\$	14,425	\$ 13,672	\$ 11,883	\$	10,538	\$ 8
Allowance for loan and lease							
losses/total loans		1.08%	1.05%	0.87%		0.78%	
Net charge-offs:							
Quarter-to-date	\$	947	\$ 205	\$ 37	\$	169	\$
Year-to-date	\$	947	\$ 537	\$ 331	\$	294	\$
Net charge-offs to average loans							
Quarter-to-date		0.07%	0.02%	0.00%		0.01%	
Year-to-date		0.07%	0.04%	0.03%		0.02%	
Non-performing loans/total loans		0.61%	0.72%	0.58%		0.63%	
Allowance for loan and lease							
losses/nonperforming loans		177.24%	177.96%	151.01%		117.24%	25

#### FARMERS & MERCHANTS BANCORP, INC. AND SUBSIDIARIES AVERAGE BALANCE SHEETS AND RELATED YIELDS AND RATES (in thousands of dollars, except percentages)

		For th		e Months En	ded	For the Three Months Ended									
			March	31, 2021			Ν	farch 3	31, 2020						
		Average		nterest/	Annualized		Average		nterest/	Annualized					
Interest Earning Assets:		Balance		ividends	Yield/Rate		Balance		ividends	Yield/Rate					
Loans	\$	1,328,571	\$	15,612	4.70%	\$	1,236,848	\$	15,883	5.14%					
Taxable Investment Securities		324,536		1,009	1.24%		190,158		1,321	2.78%					
Tax-exempt Investment Securities		20,375		100	2.49%		28,832		132	2.32%					
Fed Funds Sold & Other		136,663		44	0.13%		46,393		128	1.10%					
Total Interest Earning Assets		1,810,145	\$	16,765	3.71%		1,502,231	\$	17,464	4.66%					
Nonearning Assets		126,579					114,326								
Total Assets	\$	1,936,724				\$	1,616,557								
Interest Bearing Liabilities:															
Savings Deposits	\$	1,014,392	\$	574	0.23%	\$	773,130	\$	1,485	0.77%					
Other Time Deposits	-	242,033	•	766	1.27%	•	277,579	Ŧ	1,416	2.04%					
Other Borrowed Money		17,848		222	4.98%		24,787		266	4.29%					
Fed Funds Purchased & Securities		,					, -								
Sold under Agreement to Repurchase		30,210		166	2.20%		38,954		244	2.51%					
Total Interest Bearing Liabilities	\$	1,304,483	\$	1,728	0.53%	\$	1,114,450	\$	3,411	1.22%					
Noninterest bearing Liabilities		<u>382,640</u>					<u>269,550</u>								
Stockholders Equity	\$	249,601				\$	232,557								
Net Interest Income and															
interest rate spread			\$	15,037	3.18%			\$	14,053	3.44%					
Net Interest Margin					3.33%					3.75%					

Yields on Tax exempt securities and the portion of the tax-exempt IDB loans included in loans have been tax adjusted based on a 21% tax rate in the charts

#### FARMERS & MERCHANTS BANCORP, INC ALLOWANCE RECONCILIATION (in thousands of dollars, except percentages)

	Mon	the Three ths Ended h 31, 2021
Allowance for Loan Losses	\$	14,425
Credit Mark		1,500
Total Credit Mark and Allowance for Loan Losses		15,925
Loans Adjustments PPP Loans	\$	1,341,679 (51,789)
Loans excluding PPP Loans	\$	1,289,890
Allowance for Loan Losses Effect of Credit Mark Effect of PPP Loans		1.08% 0.11% 0.04%
Allowance for Loan Losses, excluding PPP Loans		1.23%