## SECURTIES AND EXCHANGE COMMISSION Washington, D.C. 20549

## FORM 10-Q

X Quarterly Report Pursuant to Section 13 or 15(d)
--- of the Securities Exchange Act of 1934
For the quarterly period ended June 30, 1998
OR

Transition Report Pursuant to Section 13 or 15(d)
--- of the Securities Exchange Act of 1934
For the transition period from to

For the transition period from	to			
Commisison File Num	ber 0-14492			
FARMERS & MERCHANTS B	ANCORP, INC.			
(Exact name of registrant as spe	cified in its charter)			
OHIO	34-1469491			
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)			
North Defiance Street, Archbold, Ohio	43502			
(Address of principal executive offices)	(Zip Code)			
(419) 446-25	01			
Registrant's telephone number,	including area code			
(Former name, former address year, if changed since				
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or Section 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No				
Indicate the number of shares of each of the of the latest practicable date:	issuers classes of common stock, as			
Common Stock, No Par Value	1,300,000			
Class	Outstanding as of August 1, 1998			

## SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10Q

## FARMERS & MERCHANTS BANCORP, INC. INDEX

Form 10-Q Ite	ms 	Page
PART I.	FINANCIAL INFORMATION	
Item 1.	Financial Statements (Unaudited)	
	Condensed Consolidated Balance Sheets- June 30, 1998, December 31, 1997 and June 30, 1997	1
	Condensed Consolidated Statements of Net Earnings- Six Months Ended June 30, 1998 and June 30, 1997	2
	Condensed Consolidated Statements of Cash Flows- Six Months Ended June 30, 1998 and June 30, 1997	3
	Notes to Condensed Financial Statements	4
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	5
PART II.	OTHER INFORMATION	
Item 6.	Exhibits and Reports on Form 8K	6
Signatures		7

# FARMERS & MERCHANTS BANCORP, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited) (in thousands of dollars)

	June 30, 1998	December 31, 1997	June 30, 1997
ASSETS:			
Cash and due from banks	\$ 13,699	\$ 16,213	\$ 14,126
Interest bearing deposits with banks	100	100	145
Federal funds sold	21,050	6,485	-
Investment Securities:			
U.S. Treasury	20,590	22,372	24,771
U.S. Government	33, 275	31, 313	31,137
State & political obligations	28,771	25,618	23,376
All others	24,361	20,584	17,799
Loans and leases	385,111	390,806	380,169
Bank premises and equipment-net	8,152	7,665	7,428
Accrued interest and other assets	7,373	7,117	7,501
TOTAL ASSETS	\$ 542,482	\$ 528,273	\$ 506,452
LIABILITIES AND SHAREHOLDERS' EQUITY			
LIABILITIES:			
Deposits:			
Demand	\$ 47,692	\$ 51,163	\$ 39,585
Time and savings	424,521	410,135	401,341
Federal funds purchased and securities			
sold under agreement to repurchase	2,833	2,598	6,457
Other borrowed money	10,922	11,292	8,651
Accrued interest and other liabilities	4,230	4,241	4,491
Total Liabilities	490,198	479,429	460,525
SHAREHOLDERS' EQUITY:			
Common stock, no par value - authorized 1,500,000			
shares; issued 1,300,000 shares	12,677	12,677	12,677
Undivided profits	38,559	35,164	32,790
Accumulated other comprehensive income	1,048	971	460
Total Shareholders' Equity	52,284	48,844	45,927
LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 542,482	\$ 528,273	\$ 506,452

See Notes to Condensed Consolidated Unaudited Financial Statements. Note: The December 31, 1997 Balance Sheet has been derived from the audited financial statements of that date.

# FARMERS & MERCHANTS BANCORP, INC. CONDENSED CONSOLIDATED STATEMENTS OF INCOME (Unaudited) (in thousands of dollars)

Three Months Ended Six Months Ended June 30, 1998 June 30, 1997 June 30, 1998 June 30, 1997 INTEREST INCOME: \$ 8,932 \$ 8,457 \$ 17,842 \$ 16,857 Loans and leases Investment Securities: U.S. Treasury securities 337 385 676 773 Securities of U.S. Government agencies 473 521 954 1,062 Obligations of states and political subdivisions 353 308 691 609 316 316 689 704 Federal funds 143 202 104 36 Deposits in banks 2 10,554 10,023 20,109 Total Interest Income 21,056 INTEREST EXPENSE: 10,105 Deposits 5,223 5,081 10,441 Borrowed funds 238 340 456 716 Total Interest Expense 5,461 5,421 10,897 10,821 NET INTEREST INCOME BEFORE PROVISION FOR LOAN LOSSES 5,093 4,602 10,159 9,288 PROVISION FOR LOAN LOSSES 331 249 470 462 NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES 4,762 4,353 9,689 8,826 OTHER INCOME: Service charges 347 274 569 644 0ther 755 299 1,490 764 Net securities gains (losses) (3) 0 (10)1,102 570 2,134 1,323 OTHER EXPENSES: Salaries and wages 1,227 861 2,501 2,100 Pension and other employee benefits 277 290 574 544 Occupancy expense (net) 125 323 246 634 Other operating expenses 1,312 1,005 2,581 1,971 5,902 2,941 2,479 5,249 2,923 2,444 INCOME BEFORE FEDERAL INCOME TAX 5,921 4,900 FEDERAL INCOME TAXES 871 1,746 1,432 NET INCOME 3,468 2,052 1,735 4,175 OTHER COMPREHENSIVE INCOME (NET OF TAX): Unrealized gains (losses) on securities (268)77 248 45 COMPREHENSIVE INCOME \$ 2,129 1,983 4,220 3,200 NET INCOME PER SHARE (Based upon weighted average number of shares outstanding of 1,300,000 \$ 1.58 \$ 1.33 3.21 \$ 2.67 DIVIDENDS DECLARED 0.30 0.25 0.60 \$ 0.50

See Notes to Condensed Consolidated Unaudited Financial Statements.

# FARMERS & MERCHANTS BANCORP, INC. CONDENSED CONSOLIDATED STATMENTS OF CASH FLOWS (Unaudited) (in thousands of dollars)

June 30, 1997 June 30, 1998 CASH FLOWS FROM OPERATING ACTIVITIES: Net income \$ 4,175 \$ 3,468 Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities: Depreciation and amortization 351 326 Premium amortization 149 238 Discount amortization (37) (87) Provision for loan losses 470 462 Provision for deferred income taxes (Gain) loss on sale of fixed assets 5 (27) 7 (Gain) loss on sale of investment securities 10 Changes in Operating Assets and Liabilities: (390) Accrued interest receivable and other assets (261) Accrued interest payable and other liabilities (11)756 4,756 Net Cash Provided by Operating Activities 4,848 CASH FLOWS FROM INVESTING ACTIVITIES Capital expenditures (845)(178)Proceeds from sale of fixed assets Proceeds from maturities of investment securities: 7,111 51,934 Proceeds from sale of investment securities: 3,972 Purchase of investment securities-(14,288) (51,823)(11,412)Net increase in loans and leases 5,225 Net Cash Used by Investing Activities
CASH FLOWS FROM FINANCING ACTIVITIES (2,797)(7,507)Net increase in deposits 10,915 2,549 Net change in short-term borrowings 235 (306) Increase in long-term borrowings Payments on long-term borrowings (370) (347)(845) Payments of dividends (780) Net Cash Provided by Financing Activities 10,000 1,051 Net change in cash and cash equivalents 12,051 (1,700)Cash and cash equivalents - Beginning of year CASH AND CASH EQUIVALENTS - END OF THE YEAR 22,798 15,971 \$ 34,849 \$ 14,271 RECONCILIATION OF CASH AND CASH EQUIVALENTS: Cash and cash due from banks \$ 13,699 \$ 14,126 Interest bearing deposits 100 145 Federal funds sold 21,050 \$ 34,849 \$ 14,271

See Notes to Condensed Consolidated Unaudited Financial Statements.

#### FARMERS & MERCHANTS BANCORP, INC.

Notes to Condensed Consolidated Unaudited Financial Statements

#### NOTE 1 BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions for Form 10Q and Rule 10-01 of Regulation S-X; accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments, consisting of normal recurring accruals, considered necessary for a fair presentation have been included. Operating results for the three months ended June 30, 1998 are not necessarily indicative of the results that are expected for the year ended December 31, 1998. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's annual report on Form 10-K for the year ended December 31, 1997.

## ITEM 2 MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITIONS AND RESULTS OF OPERATIONS

Farmers & Merchants Bancorp, Inc. was incorporated on February 25, 1985, under the laws of the State of Ohio. Farmers & Merchants Bancorp, Inc., and its subsidiaries The Farmers & Merchants State Bank and Farmers & Merchants Life Insurance Company are engaged in commercial banking and life and disability insurance, respectively. The executive offices of Farmers & Merchants Bancorp, Inc. are located at 307-11 North Defiance Street, Archbold, Ohio 43502.

#### LIQUIDITY AND CAPITAL RESOURCES

Liquidity for the three months ended June 30, 1998 comes primarily from net income from operations of \$4.2 million and increases in deposits of \$10.9 million. This compares with net income of \$3.5 million and deposit increases of \$2.5 million for the same period for 1997. Total deposits as of June 30, 1998 were \$472 million compared to \$461 million as of December 31, 1997. A concerted marketing effort continues to be made in order to attract more core deposits to help maintain an acceptable net interest margin.

Capital expenditures amounted to \$286 thousand for the first three months of 1998.

The following is a summary of five capital ratios as they are calculated from the March 31, 1998 financial statements:

Primary Ratio	10.63%
Total Capital Ratio	12.62%
Risk Based Capital Tier 1	14.08%
Risk Based Capital Tier 2	18.63%
Stockholders' Equity/Total Assets	9.64%

8

PART II

## ITEM 6 EXHIBIT AND REPORTS ON FORM 8-K

(A) The following documents are filed as part of this report:

Exhibit No. 27

Description Financial Data Schedule

(B) Reports on Form 8-K

No reports on Form 8-K were filed by the registrant during the quarter ended June 30, 1998.

6

```
3-M0S
           DEC-31-1998
JAN-01-1998
JUN-30-1998
13,699
                100
21,050
0
   106,997
                   0
                     0
                               385,111
                      5,997
542,482
472,213
2,833
                  4,230
                           10,922
                     0
                            12,677
39,607
542,482
                    17,842
3,010
204
21,056
                  10,441
             10,159
470
0
- 902
                       5,902
5,921
        4,175
                            0
                                     0
                           4,175
3.21
3.21
                          2.33
                           5,530
5,404
0
                     10,934
5,850
354
303
                    6,269
                6,269
                  0
```