

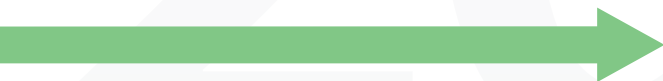


FARMERS &
MERCHANTS
BANCORP, INC.



2020 ANNUAL REPORT

EMERGING IN EXCELLENCE





“Throughout the year we made significant progress in each of the five strategic objectives outlined in the strategic plan we first defined last year with the goal of becoming a financial institution with over \$3 billion in assets.”

Lars Eller
CEO

Dear Shareholders,

Across the board 2020 was a record year for F&M, and we worked hard to overcome the unprecedented challenges the COVID-19 pandemic caused. Our record results speak to the dedication of our 354 associates throughout our Ohio, Indiana, and Michigan markets and our daily commitment to provide our communities with superior and individual financial services. In addition, our record performance demonstrates the success of our 2019 strategic plan that is focused on increasing earnings, growing assets, and creating long-term value for our shareholders.

F&M entered 2020 well capitalized and with a solid financial position supported by our strong asset quality, diversified sources of revenue, and experienced management team. Our proven platform provided the Company with the flexibility to successfully navigate the impacts of the COVID-19 crisis, while committing additional resources to support our customers, employees, and communities in their time of need. As the COVID-19 pandemic began, we quickly adjusted our operations to protect the health and safety of our employees and customers. During 2020 and the first quarter of 2021, we also approved \$117.6 million in PPP loans, helping approximately 1,467 small businesses protect over 15,371 jobs, while donating over \$353,000 to local organizations.

I am very proud to report 2020 was the sixth consecutive year of record assets and earnings. For 2020, compared with the prior year, F&M's total assets increased 18.8% to a record \$1.910 billion and total loans grew 6.9% to an annual record of \$1.303 billion. We ended 2020 with record annual net income, despite a \$5.8 million annual increase in our provision for loan losses, as we prudently increased our allowance of loan losses primarily associated with the expected economic impacts caused by the COVID-19 crisis. We successfully offset the increase in our provision for loan losses by achieving higher interest income, successfully reducing our cost of funds, the benefits of interest and fees earned from the Paycheck Protection Program and our Bank Owned Life Insurance programs, record noninterest income, and controlled noninterest expenses. As a result, net income increased 9.2% to an annual record of \$20.1 million for the year ended December 31, 2020, and net income per basic and diluted share increased 8.4% to a record \$1.80 per share.

Throughout the year we made significant progress in each of the five strategic objectives outlined in the strategic plan we first defined last year with the goal of becoming a financial institution with over \$3 billion in assets. During the year, we opened loan production offices (“LPOs”) in Muncie, IN, Oxford, OH and West Bloomfield, MI, and completed construction on a new full-service office in Fort Wayne, IN, which is expected to open in Q1 2021. Recently opened LPOs are led by proven lenders, and these offices combined added approximately \$171.4 million of new loans to our portfolio in 2020.

As we open new LPOs and full-service offices in markets with strong demographics, we are focused on prudently managing our cost structure. We made the challenging, but right, decision to consolidate three offices in Ohio and one office in Indiana. We expect to complete the consolidation of these offices throughout 2021, and we are actively working with our customers and employees to limit the impacts these office closures will have on our communities. Having a physical presence in our markets remains an important component of our community-oriented values and the locations we are closing are all conveniently located near other F&M offices. In addition, the added ease of being able to bank with F&M in various ways has reduced the usage of some of our office locations.

During 2020, we continued to expand our digital banking resources and infrastructure, which were especially important during the pandemic as many of our customers preferred to engage with the Bank through our online portal and mobile banking app. Compared to the prior year, mobile deposits increased 94%, customers enrolled in ACH services increased 66%, and we experienced a 7% increase in retail online banking customers. In addition, nearly all new retail accounts opened during 2020 were online accounts. We believe these trends will become even stronger as more people prefer the convenience of electronic banking, and it is important for F&M to have a comprehensive digital strategy.

Since becoming CEO in 2019, I have continually talked about the importance of attracting, developing, and retaining highly motivated, skilled, and committed talent. I am pleased with the progress we continue to make in this area as well as our focus on enhancing the Bank's diversity to better reflect the makeup of our communities. During the

year, Rex D. Rice was promoted to Chief Lending Officer of the Bank, David R. Gerken was promoted to Sr. VP, Senior Commercial Banking Manager, and Molly Miller was promoted to VP, Deposit Services Manager. We also attracted talented individuals from outside our organization including Shalini Singhal, Chief Information Officer; Alexis Smith, VP/Talent & Organization Development Manager; Lorie A. Garwood, VP/Financial Advisor; Marybeth Shunck, VP/Sr. Consumer Lender; Traci Tucker, AVP/Loan Operations Manager; and Diana Timbrook, AVP/Deposit Accounts Manager. Additionally, we welcomed three experienced commercial lenders including Amy Hammons, Bob Weaver, and Will Tunis and a commercial portfolio manager, John Hulyk.

The size of our Board of Directors was increased from 12 to 13, as Lori A. Johnston was appointed to our Board in November. As president of ProMedica Insurance Corporation, Lori brings great insights across a wide range of experiences. F&M's success is a direct result of the guidance of our leadership team and Board of Directors, and the hard work and dedication of all our team members. I am honored to work beside these extremely talented team members.

As you can see, we have assembled a compelling platform to support our growth and we are focused on increasing F&M's scale. In December, we announced the asset and client purchase of Adams County Financial Resources (“ACFR”), a full-service registered investment advisory firm located in Geneva, Indiana. ACFR was founded in 1994 and provides clients and their families with financial confidence through personalized investment planning and services. At November 30, 2020, ACFR had approximately \$83 million of assets under management and over 450 clients - many of which already bank at F&M as a result of our 2019 Bank of Geneva acquisition. We expect to complete the integration of ACFR and its customers into F&M Investment Services during the 2021 first quarter.

In December, we also announced the acquisition of Ossian Financial Services, Inc. (“OFSI”), the holding company for Ossian State Bank, in a cash transaction. OFSI operates two full-service offices in northeast Indiana and has approximately \$122 million in assets, \$58 million in loans, \$108 million in deposits and \$11.9 million in consolidated equity as of September 30, 2020. The transaction represents a natural extension of F&M's community bank footprint and is a complementary fit with the Company's 2019 acquisition of the Bank of Geneva and the asset purchase of ACFR. OFSI operates offices in the Indiana communities of Ossian and Bluffton. We expect this transaction will close in the 2021 second quarter, and once completed, F&M will operate 11 offices in Indiana with total deposits of approximately \$462 million and total loans of approximately \$445 million within the state.

Looking forward to 2021, we are focused on successfully completing and integrating all the actions we undertook in 2020. Over the past two years, we have gained valuable experience integrating prior acquisitions, while expanding our leadership team and investing in our infrastructure to support our rapid growth. We expect to incur an estimated \$2.5 million of one-time expenses associated with our office realignment program, the ACFR integration, and the OFSI acquisition. Once fully integrated, we believe the combination of reduced operating expenses and the contribution of additional sources of revenue will provide an approximate \$2.1 million benefit to income in 2022 and beyond. F&M will benefit from increasing our scale, diversifying our revenues, improving our cost structure, and better serving our customers.

Reflecting the confidence we have in F&M's future, our annual dividend increased 8.2% in 2020, while our Board of Directors approved a 13.3% year-over-year increase in the Company's regular quarterly cash dividend in the 2020 third quarter. This represents the 26th consecutive annual increase in the Company's regular dividend payment since 1994.

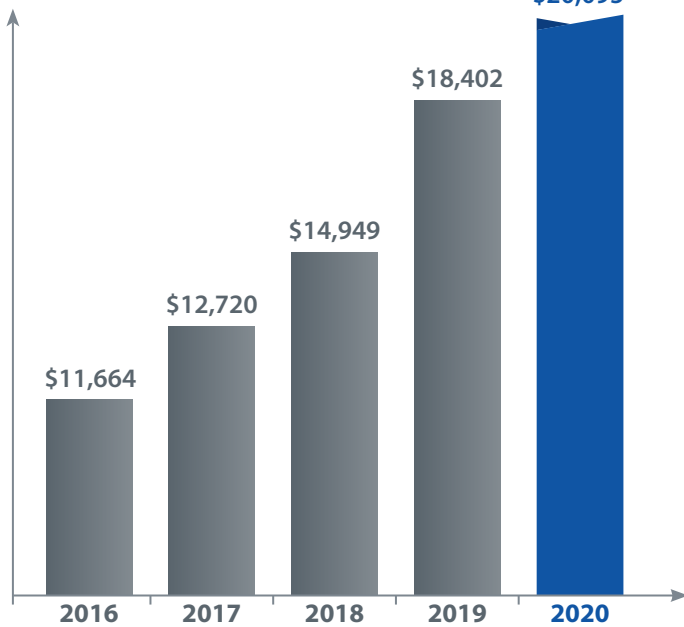
Overall, 2020 was an extremely busy year at F&M. We actively pursued our strategic objectives, while successfully responding to the COVID-19 pandemic and supporting our communities during this challenging period. I am proud of our operating and financial accomplishments, and I am excited about what the future holds for F&M's communities, customers, employees, and shareholders.

Sincerely,

LARS ELLER
President and CEO

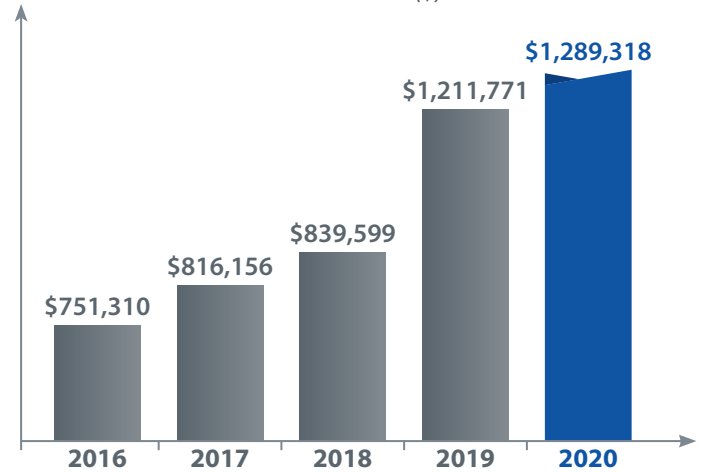
NET INCOME

IN THOUSANDS (\$)



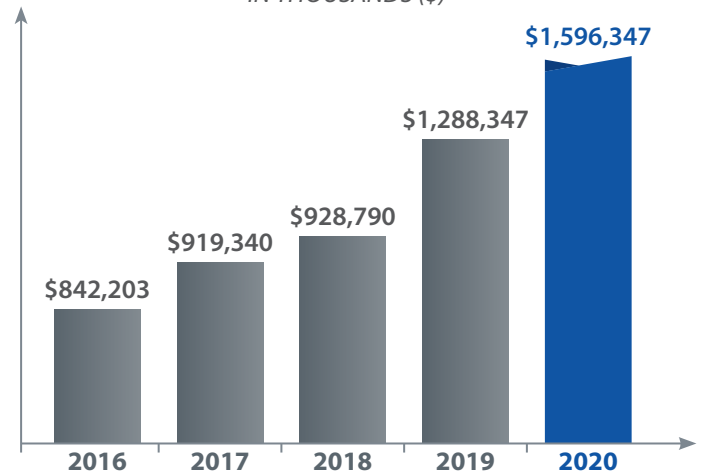
TOTAL LOANS

IN THOUSANDS (\$)

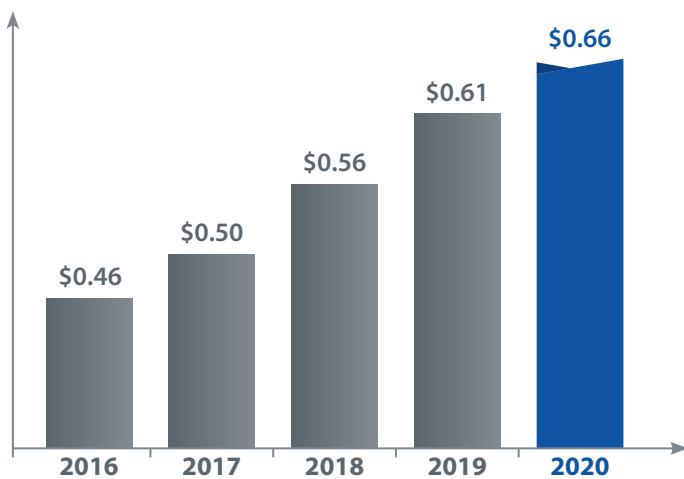


TOTAL DEPOSITS

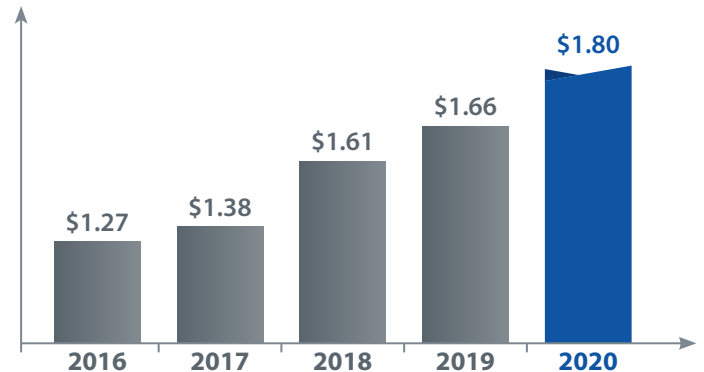
IN THOUSANDS (\$)



DIVIDENDS DECLARED PER SHARE*



EARNINGS PER SHARE*



*Share data has been adjusted to reflect a 2-for-one stock split on September 20, 2017

LEADERSHIP

BOARD OF DIRECTORS



Andrew J. Briggs

1st Senior Vice President
Business Development/Indiana
Farmers & Merchants State Bank



Anthony J. Rupp

Retired, Past President
Rupp Furniture Co.



Eugene N. Burkholder

President
Falor Farm Center



Jack C. Johnson

Chairman of the Board
Farmers & Merchants
Bancorp, Inc.
President
Hawks Clothing, Inc.



Jo Ellen Hornish

CEO
Hornish Bros, Inc.
Fountain City Leasing, Inc.
Powder Coating, Inc.



K. Brad Stamm

**President and
Educational Consultant**
Stamm Management Group



Kevin J. Sauder

President/CEO
Sauder Woodworking Co.



Lars B. Eller

President/CEO
Farmers & Merchants
Bancorp, Inc.
Farmers & Merchants State Bank



Lori A. Johnston

President
Paramount Insurance
ProMedica Insurance Corp.



Marcia S. Latta

Vice President
University of Findlay Division
of University Advancement



Paul S. Siebenmorgen

Retired Past President/CEO
Farmers & Merchants
Bancorp, Inc.
Farmers & Merchants State Bank



Steven J. Planson

President/CEO
Planson Farms, Inc.

SENIOR MANAGEMENT



Lars B. Eller

President
Chief Executive Officer



Barbara J. Britenriker

Executive Vice President
Chief Retail Banking Officer/
Chief Financial Officer (Bancorp)



Edward A. Leininger

Executive Vice President
Chief Operating Officer



Rex D. Rice

Executive Vice President
Chief Lending Officer



Benét S. Rupp

Senior Vice President
Chief People Officer



David R. Gerken

Senior Vice President
Commercial Loan Manager



Katrina L. DeGroff

Senior Vice President
Chief Financial Officer (Bank)



Phillip P. Lucas

Senior Vice President
Regional President



Shalini Singhal

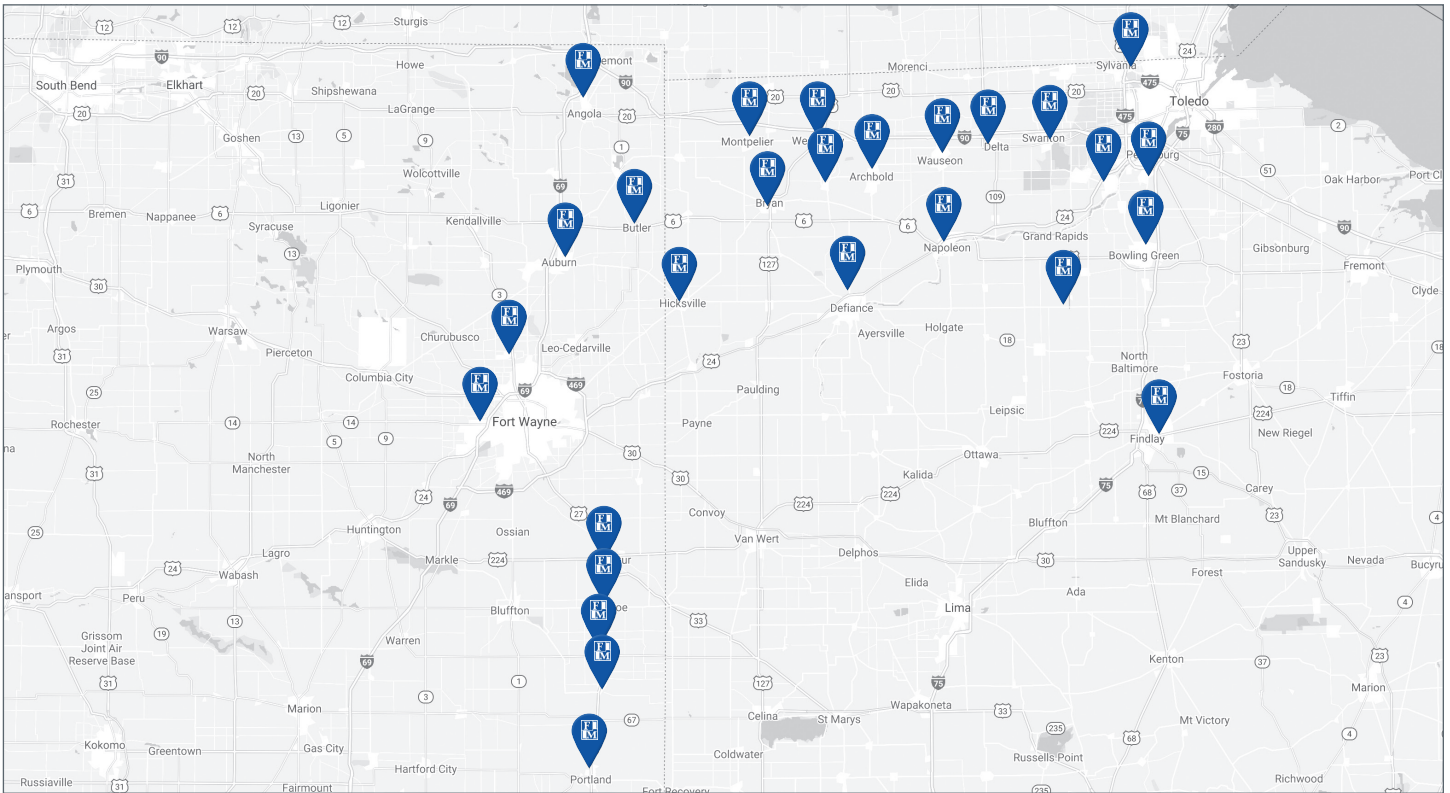
Senior Vice President
Chief Information Officer



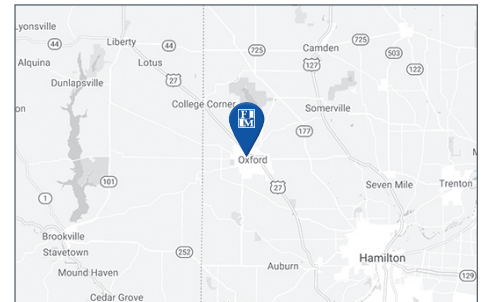
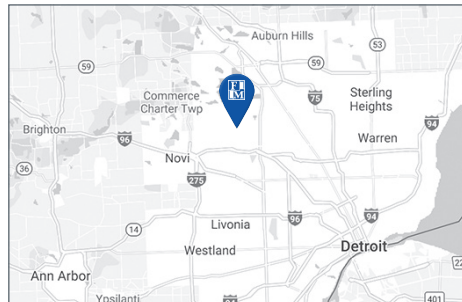
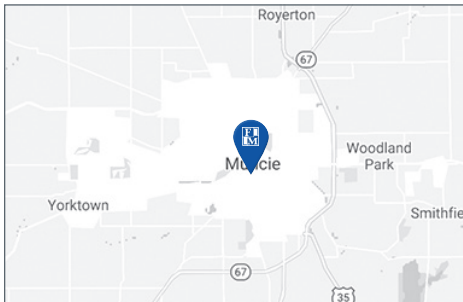
Amy L. Cover

Vice President
Marketing Manager

MARKET AREA



LOAN PRODUCTION OFFICES



OHIO

City	Branch Address	County
Archbold	307 N Defiance St	Fulton
Bowling Green	1072 N Main St	Wood
Bryan	1000 S Main St	Williams
Custar	22973 Defiance Pike	Wood
Defiance	1175 Hotel Dr	Defiance
Delta	101 Main St	Fulton
Findlay	1660 Tiffin Ave	Hancock
Hicksville	100 N Main St	Defiance
Montpelier	1150 E Main St	Williams
Napoleon	2255 Scott St	Henry
Perrysburg	7001 Lighthouse Way	Wood
Stryker	300 S Defiance St	Williams
Swanton	7 Turtle Creek Cir	Lucas
Sylvania	5830 Monroe St	Lucas
Waterville	8720 Waterville Swanton Rd	Lucas
Oxford	29 N Beech St	Butler
Wauseon	1130 N Shoop Ave	Fulton
West Unity	200 W Jackson St	Williams

INDIANA

City	Branch Address	County
Angola	2310 N Wayne St	Steuben
Auburn	403 Erie Pass	DeKalb
Berne	718 US Highway 27 N	Adams
Butler	200 S Broadway St	DeKalb
Decatur	1118 S 13th St	Adams
Fort Wayne	7370 Illinois Road	Allen
Geneva	215 E Line St	Adams
Huntertown	12106 Lima Rd	Allen
Monroe	150 W Washington St	Adams
Muncie	420 S High St	Delaware
Portland	1451 N Meridian St	Jay

MICHIGAN

City	Branch Address	County
West Bloomfield	7031 Orchard Lake Rd, Suite 102	Oakland

EMERGING IN EXCELLENCE

MOVING FORWARD TOGETHER

2020 brought unprecedented challenges to all of us. Just like anything, when challenges arise, it's how you respond to them that make you stand out. We're proud to share with you some of our greatest achievements from 2020 that we believe have set us up for excellence as we move forward.

EXECUTING OUR STRATEGIC INITIATIVES

ATTRACT, DEVELOP, AND RETAIN TALENT

Added talent to both the Company's senior leadership team and Board of Directors.



CUSTOMER ACQUISITION & RETENTION

Ranked 1st with a **15.05%** **market share** in markets served.

23.9%

Growth in deposits to a record **\$1.596 billion**

Total loans increased **6.9%** to **\$1.303 billion**

DEVELOP A COMPELLING DIGITAL STRATEGY



Increase in
Mobile Deposits



Increase in
ACH Services



Increase in
Positive Pay Services



Increase in
Wire Transactions

DRIVE FINANCIAL OPERATING EXCELLENCE

Net income increased **9.2%** to an annual record of **\$20.1 million**

2019	\$18.4m
2020	\$20.1m

18.8%

Increase in total assets to a record **\$1.910 billion**



Cash dividend increased to **\$0.66 per share**

ACTIVELY PURSUE ACCRETIVE ACQUISITIONS



Announced
Ossian State Bank
acquisition

Purchased the assets and clients of
Adams County Financial Resources
(located in Geneva)



PPP LOAN IMPACT

Our team at F&M was able to craft a plan to successfully navigate the ever-changing SBA Paycheck Protection Program. F&M is committed to our communities and our local businesses. When you succeed, we succeed. Members of our Commercial Banking team worked around the clock to get applications submitted for our small businesses. From the smallest loan of \$300 to the largest loan of over \$2.2 million, F&M is community vested to help our small businesses in these unprecedented times!

1,467

Applications Approved

\$117,626,291

Invested back into our communities

15,371+

Employees Assisted

Data reflects loans given as of February 17, 2021



GROWING & EXPANDING

Continual growth is key to our success. In 2020 we broke ground on our 31st office location on Illinois Road in Fort Wayne which will open in the first quarter of 2021. We purchased the assets and clients of Adams County Financial Resources located in Geneva, IN, extending our FM Investments footprint into our North Central Indiana region. We also announced the acquisition of Ossian Financial Services, Inc., which operates two full-service bank offices in Northeast Indiana and has approximately \$122 million in assets. We also opened three Loan Production offices in 2020 located in Oxford, OH, Muncie, IN, and West Bloomfield, MI.

5,571

Live Teller ITM Transactions

69% increase from 2019

27

Full-Service
office locations

COMMUNITY VESTED

Community Vested isn't just part of our Vision Statement, it's at the heart of everything we do. When our communities succeed, we succeed. We're proud to give back to our communities, whether it be in the form of monetary donations or our employees who volunteer their time to local organizations and causes. As we continue to grow and expand, we are mindful of keeping community at the center. We believe we can make a difference by investing and focusing on relationships with our communities, customers, shareholders and our employees.



\$353,405

Given in support of our communities

OFFICERS

SENIOR MANAGEMENT

Lars B. Eller

President
Chief Executive Officer

Edward A. Leininger

Executive Vice President
Chief Operating Officer

David R. Gerken

Senior Vice President
Commercial Loan Manager

Shalini Singhal

Senior Vice President
Chief Information Officer

Barbara J. Britenriker

Executive Vice President
Chief Retail Banking Officer
Chief Financial Officer (Bancorp)

Rex D. Rice

Executive Vice President
Chief Lending Officer

Katrina L. DeGroff

Senior Vice President
Chief Financial Officer (Bank)

Amy L. Cover

Vice President
Marketing Manager

Benét S. Rupp

Senior Vice President
Chief People Officer

Phillip P. Lucas

Senior Vice President
Regional President

AGRICULTURE & COMMERCIAL BANKING

Andrew J. Briggs

1st Senior Vice President
Business Development/Indiana

Dan R. Clark

Vice President
Commercial Banker

Kevin J. Becker

Vice President
Credit Manager

William J. Tunis

Vice President
Commercial Banker

Brett Baumeister

Senior Vice President
Regional Commercial
Banking Manager

Douglas W. Shaw, Jr.

Vice President
Commercial Banker

Lisa M. Swogger

Vice President
Commercial Banker

Allan J. Kinsman

Assistant Vice President
Commercial Banker

Michael F. Schnitkey

Senior Vice President
Agri Finance Manager

James E. Collins

Vice President
Commercial/Agri Finance Banker

Logan A. Frey

Vice President
Commercial Banker

Derek P. Loeffler

Assistant Vice President
Agri Finance Banker

Robert D. Graham

Senior Vice President
Commercial Banker

J. Scott Miller

Vice President
Agri Finance Banker

Micah W. Hefty

Vice President
Commercial/Agri Finance Banker

John M. Hulyk

Assistant Vice President
Commercial Portfolio Manager

Amy J. Hammons

Vice President
Commercial/Agri Finance Banker

Jeffery C. Shrader

Vice President
Commercial Banker

Michael J. Rywalski

Vice President
Commercial Banker

Judith G. Pusateri

Assistant Vice President
Agri Finance Banker

Blake H. Fox

Vice President
Commercial/Agri Finance Banker

John D. Kantner

Vice President
Commercial Banker

Robert E. Rhoades

Vice President
Commercial/Agri Finance Banker

Kirk R. Keiser

Assistant Vice President
Agri Finance Banker

Bradford G. Stanfield

Vice President
Commercial Banker

Joshua M. Fern

Vice President
Commercial Banker

Robert K. Weaver

Vice President
Commercial Banker

Kirk T. Wensink

Assistant Vice President
Agri Finance Banker

Chad M. Harris

Vice President
Commercial/Agri Finance Banker

Kelby J. Schmucker

Vice President
Credit Decisioning Manager

Ruth A. Kauffman

Vice President
Credit Manager

Shaun N. Mack

Assistant Vice President
Commercial Banker

Curtis M. Metz

Vice President
Commercial Banker

Kenneth J. Schoen

Vice President
Commercial/Agri Finance Banker

Steven R. Habig

Vice President
Commercial Banker

Timothy A. DeCant

Assistant Vice President
Commercial Banker

Thomas W. Lueck

Vice President
Commercial Banker

Julie B. Steiner

Assistant Cashier
Credit Analyst

RETAIL BANKING

Taryn L. Schmitz

Senior Vice President
Retail Banking Manager

Arthur J. Short

Vice President
Consumer Lending Manager

Debra J. Kauffman

Vice President
Community Relationship Banker

Jonathan S. Kundo

Vice President
Regional Community
Relationship Banker

Curtis H. Rash

Vice President
Regional Community
Relationship Banker

Jennifer A. Knapp

Vice President
Regional Community
Relationship Banker

Lesley R. Shirkey

Vice President
Asset Recovery Manager

RETAIL BANKING

Mary E. Stefko

Vice President
Home Loan Manager

Margaret L. Brandenburg

Vice President
Regional Community
Relationship Banker

Marybeth Shunck

Vice President
Senior Consumer Lender

Michael T. Smith

Vice President
Regional Community
Relationship Banker

Amber D. Gillengerten

Assistant Vice President
Retail Administrator

Amy M. Brentlinger

Assistant Vice President
Home Loan Originator

April M. Witte

Assistant Vice President
Deposit Accounts Supervisor

Brenda L. Mossing

Assistant Vice President
Community Relationship Banker

Brent A. Gibson

Assistant Vice President
Community Relationship Banker

Christopher Coy

Assistant Vice President
Home Loan Originator

Connie S. Nickells

Assistant Vice President
Community Relationship Banker

Crystal M. Jordan

Assistant Vice President
Community Relationship Banker

Debra L. Cochran

Assistant Vice President
Home Loan Originator

Diann K. Meyer-Grieser

Vice President
Senior Home Loan Originator

Jacob T. Willey

Assistant Vice President
Community Relationship Banker

Joey C. Sherwood

Assistant Vice President
Community Relationship Banker

Judy L. Heflin

Assistant Vice President
Home Loan Originator

Katherine S. Thorpe

Assistant Vice President
Home Loan Originator

Leigh M. Boothman

Assistant Vice President
Home Loan Originator

Margaret L. Carico

Assistant Vice President
Home Loan Originator

Patricia R. Burkholder

Assistant Vice President
Home Loan Originator

Philip A. Constien

Assistant Vice President
Community Relationship Banker

Sara A. Jones

Assistant Vice President
Community Relationship Banker

Shauna L. Cotter

Assistant Vice President
Community Relationship Banker

Susan K. Dieringer

Assistant Vice President
Home Loan Originator

Travis G. Hunt

Assistant Vice President
Home Loan Originator

Sharon D. Blair

Assistant Cashier
Asset Recovery Manager

Toni R. Waldfogel

Assistant Cashier
IRA/HSA Administrator

AUDIT, COMPLIANCE & RISK

Kent E. Roth

Vice President
Risk Manager/Security Officer

Marilyn K. Johnson

Vice President
Compliance & CRA Officer

Jacqueline K. Wells

Assistant Vice President
Bank Secrecy Officer

R. Jeffrey Justus

Assistant Vice President
Senior Auditor

Daniel T. Kiscoe

Assistant Cashier
Assistant Compliance & CRA
Manager

Patricia J. Kutzli

Assistant Cashier
Internal Audit Supervisor

OPERATIONS

Jane C. Bruner

Vice President
Operations Services Manager

Molly A. Miller

Vice President
Deposit Services Manager

Randal H. Schroeder

Vice President
Senior Operations Manager

Timothy W. Dubach

Vice President
Vendor/BCP Project Manager

Benjamin T. Curry

Assistant Vice President
Network Administrator

Diane J. Swisher

Assistant Vice President
Commercial/Ag Processing
Manager

Michael S. Hess

Assistant Vice President
Systems Engineer

D. Robin Timbrook

Assistant Vice President
Deposit Operations/Branch
Support Manager

Traci D. Tucker

Assistant Vice President
Loan Operations Manager

Kimberly A. Graber

Assistant Cashier
Operations

SUPPORT

Alexis E. Smith

Vice President
Talent & Organization
Development Manager

Kevin L. Schaffner

Assistant Vice President
Facility Manager

Lisa M. Beverly

Comptroller

Lydia A. Huber

Corporate Secretary

J. Marty Filogamo

Project Manager

INVESTMENT SERVICES

Lorie A. Garwood

Vice President
Financial Advisor

Beth A. Lienau

Assistant Vice President
FM Investment Manager

Jason P. Maassel

Assistant Vice President
FM Investment Manager

FINANCIAL DATA

SUMMARY OF CONSOLIDATED STATEMENT OF INCOME

(In Thousands, except share Data)

	2020	2019	2018	2017	2016
SUMMARY OF INCOME					
Interest income	\$ 70,169	\$ 68,306	\$ 46,429	\$ 41,248	\$ 37,727
Interest expense	10,393	14,759	6,572	5,127	4,223
Net Interest Income	59,776	53,547	39,857	36,121	33,504
Provision for loan losses	6,981	1,138	324	222	1,121
Net interest income after provision for loan losses	52,795	52,409	39,533	35,899	32,383
Other income (expense), net	(27,589)	(29,647)	(21,283)	(17,937)	(16,024)
Net income before income taxes	25,206	22,762	18,250	17,962	16,320
Income Taxes	5,111	4,360	3,301	5,242	4,695
Net income	<u>\$ 20,095</u>	<u>\$ 18,402</u>	<u>\$ 14,949</u>	<u>\$ 12,720</u>	<u>\$ 11,664</u>
PER SHARE OF COMMON STOCK					
Earnings per common share outstanding *					
Net income ⁽¹⁾	<u>\$ 1.80</u>	<u>\$ 1.66</u>	<u>\$ 1.61</u>	<u>\$ 1.38</u>	<u>\$ 1.27</u>
Dividends ⁽¹⁾	<u>\$ 0.66</u>	<u>\$ 0.61</u>	<u>\$ 0.56</u>	<u>\$ 0.50</u>	<u>\$ 0.46</u>
Weighted average number of shares outstanding, including participating securities ⁽¹⁾	<u>11,146,270</u>	<u>11,113,810</u>	<u>9,272,964</u>	<u>9,250,825</u>	<u>9,224,230</u>

*Based on weighted average number of shares outstanding

⁽¹⁾ Share data has been adjusted to reflect a 2-for-1 stock split on September 20, 2017

SUMMARY OF CONSOLIDATED BALANCE SHEET

(In Thousands)

	2020	2019	2018	2017	2016
SUMMARY OF INCOME					
Total Assets	\$ 1,909,544	\$ 1,607,330	\$ 1,116,163	\$ 1,107,009	\$ 1,055,895
Loans, net	1,289,318	1,211,771	839,599	816,156	751,310
Total deposits	1,596,162	1,288,347	928,790	919,340	842,203
Stockholders' equity	249,160	230,258	143,287	134,137	125,577
KEY RATIOS					
Return on average equity	8.38%	8.26%	10.86%	9.75%	9.38%
Return on average assets	1.14%	1.23%	1.34%	1.18%	1.14%
Loans to deposits	80.78%	94.06%	90.40%	88.78%	89.45%
Capital to assets	13.05%	14.33%	12.84%	12.12%	11.89%
Dividend payout	36.36%	36.59%	34.40%	36.02%	35.67%

NATURE OF BUSINESS

Farmers & Merchants Bancorp, Inc. is a \$1.9 billion bank holding company headquartered in Archbold, Ohio. Farmers & Merchants State Bank services 31 offices located in Defiance, Fulton, Hancock, Henry, Lucas, Williams and Wood counties in Ohio and Adams, Allen, DeKalb, Jay, and Steuben Counties in Indiana.

HEADQUARTERS

Farmers & Merchants Bancorp, Inc.
307 North Defiance Street
Archbold, Ohio 43502
Ph: 419.446.2501
Toll-free: 800.451.7843
www.fm.bank
Lydia Huber, Corporate Secretary

ANNUAL MEETING

April 15, 2021
1:30 p.m.
Virtual Event

COMMON STOCK LISTING

Farmers & Merchants Bancorp, Inc. common stock is traded on the Nasdaq stock market under the symbol "FMAO."

STOCK TRANSFER AGENT

Computershare
150 Royall Street
Canton, MA 02021

INDEPENDENT ACCOUNTANTS

BKD, LLP
200 E. Main Street, Suite 700
Fort Wayne, IN 46802-1900

DIVIDENDS

Common stock dividends are payable quarterly upon authorization of the Board of Directors.

DIVIDEND REINVESTMENT

Farmers & Merchants Bancorp, Inc. has a Dividend Reinvestment Plan administered by Computershare. Shareholders of record have cash payments applied toward the purchase of additional shares at no additional cost. Shareholders desiring information about this plan may contact Lydia Huber, Corporate Secretary at 419.446.2501 or toll-free 800.451.7843.

DIRECT DEPOSIT OF DIVIDENDS

Automatic direct deposit of quarterly dividends into a deposit account is offered to our shareholders and provides secure and timely access to their funds. For further information, please contact Lydia Huber, Corporate Secretary at 419.446.2501 or toll-free 800.451.7843.

CORPORATE COUNSEL

Mr. Mark D. Hagans
Mr. Robert W. Bohmer
Rupp, Wesche, Hagans, Bohmer, Newton & Harmon, LLP
302 North Defiance St.
Archbold, OH 43502

Mr. Thomas Blank
Mr. David J. Mack
Mr. Martin Werner
Shumaker, Loop & Kendrick, LLP
1000 Jackson St.
Toledo, OH 43624

MARKET MAKERS

Boenning & Scattergood
400 Lydia Street, Suite 100
Carnegie, PA 15106
Ph: 800.889.6440

D. A. Davidson
3773 Attucks Drive
Powell, OH 43065
Ph: 800.394.9230

Keefe, Bruyette & Woods (KBW)
787 7th Avenue, 4th Floor
New York, NY 10019
Ph: 212.887.8901

Raymond James Financial, Inc.
222 S. Riverside Plaza, 7th Floor
Chicago, IL 60606
Ph: 800.800.4693



(800) 451.7843 | 307 N Defiance St Archbold, OH 43502 | www.fm.bank

Member FDIC

YOU & US.

WE NURTURE LASTING RELATIONSHIPS