

Farmers & Merchants Bancorp, Inc. Reports 2020 Second-Quarter and Year-to-Date Financial Results

July 22, 2020

Strong Operating Performance Supports Communities, while Driving Loan and Deposit Growth

ARCHBOLD, Ohio, July 22, 2020 (GLOBE NEWSWIRE) -- Farmers & Merchants Bancorp, Inc. (Nasdag: FMAO) today reported financial results for the 2020 second quarter and year-to-date June 30, 2020.

2020 Second Quarter Financial and Operating Highlights Include (on a year-over-year basis unless noted):

Net income was \$4.8 million, and included a \$1.4 million increase in the provision for loan losses as a result of the COVID-19 crisis
 Noninterest income increased 11.6% to \$3.3 million

 • Noninterest income increased 11.0% to 53.3 million
 • Noninterest income increased 11.0% to 53.4 million
 * Strong organic growth drive 3.23 to 1% increase in a total loans and a 18.9% increase in total deposits
 • Approved 947 PPP applications for 587.0 million during the second quarter
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 * Approved 1947 PPP applications for 587.0 million during the second quarter
 * Non-to-take, not harped-for to anverage loans vas 0.02%, compared to 0.02% for the same period last year
 * Return on average assets was 1.10%, compared to 16.3% for the same period last year's second quarter included a one-time
 \$1.4 million tax adjusted recovery benefit
 * RM ternains was capabilized under regulatory guidelines with a Terr 4 capabili caverage assets
 * of 20%
 * F&M continues investing in its strategic growth plan and, during the quarter, added new leadership talent and opened two new loan production offices in Muncle, N and Oxford, OH F&M remains
F&M continue

Through the course of the COVID-19 pandemic, the health and safely of our customers, employees and communities has remained our highest prototy. On June 15, 2020, all FAM offices responsed to provide customers with full lobby soccess, while operating with new safety procedures to do our part in limiting the spread of the commarkur, stated Lans B. Eller, President and Chief Exercised

F&M is dedicated to helping our communities through supportive financial relief programs. The high level of interest-only modifications compared to payment deferrals is encouraging and demonstrates the strong asset quality and lending relationships we had prior to the crisis. Specifically, we have only received \$32:5 million of payment deferrals and \$124.0 million of loans has intro interest-only modifications represent only 17.6 of our net total kannes the evol of hese or of quarter. F&M has no exposure to the energy sector, while our exposure to industries most likely impacted by the pandemic remains limited. Loans in the restaurant, hospitality (hote) and entertainment regreent 6.5% of our biola kannes. The high level of the exposure to industries most likely impacted by the pandemic remains limited. Loans in the restaurant, hospitality (hote) and entertainment regreent 6.5% of our biola kannes. The association of payment deferrals and second quarter. F&M has no exposure to the energy sector, while our exposure to industries most likely impacted by the pandemic remains limited. Loans in the restaurant, hospitality (hote) and entertainment regreent 6.5% of our biola kannes. The association of payment deferrals and \$12.0 million of payment defer

tion of nearly \$87 million. The success of this program has helped F&M provide the necessary financial resources to many small business customers who employ over 12,400 people. I am extr Mr. Eller continued, "Through our Paycheck Protection Program efforts, 947 loans to small business customers have been approved by the Small Business Administration for total co grateful to all our employees for their hard work and dedication as we support our local communities through the COVID-19 crisis."

Income Statement Networks and the same period barry load of the same period barry load of the same period barry load of one-time acquisition related expenses and a \$1.4 million tax-adjusted barrefs from recoveries. Net income per basic and diluted share for the 2019 second quarter while the benefit from recoveries enhanced earnings per basic and diluted share for the 2019 second quarter, while the benefit from recoveries enhanced earnings per basic and diluted share for the 2019 second quarter, while the benefit from recoveries enhanced earnings per basic and diluted share for the 2019 second quarter. Net income for the 2020 fest hall model. June 30, 2020, uses \$36 million, compared to \$4.4 million for the asses period last year. Net income for the 2020 fest hall models \$1.2 million of non-time acquation indiade depenses and a \$1.4 million tax-adjusted benefit from recoveries. Net income for the 2020 fest hall models \$1.2 million of non-time acquation indiade depenses and a \$1.4 million tax-adjusted benefit from recoveries. Net income for the 2020 fest hall models \$1.2 million of non-time acquation indiade depenses and a \$1.4 million tax-adjusted benefit from recoveries. Net income for the 2020 fest hall models that and that has been the fit into model with a sense fit into model.

MS. Ellier continued. "We are excluding tart to deversity or sources of income, while controling regresses and reacting or cont of holds to help offset the literance emergency rate and. Noniversati income increased 116 % to 53.3 million in the second quarter, the higher shows and and the reacting or control and while the higher shows and the h

Deposits At June 30, 2010 (solid deposits were \$1.477 billion, an increase of 18.9% from June 30, 2019. The significant organic deposit growth being experienced is a result of continued strength in expanding relationships with new and existing customers, and the benefits of PPP activity. In addition, we continue to see growing customer preferences to more stable and secure saving instruments as decosits the increased since the COVID-19 crisis began.

Loan Portfolio and Asset Quality Total loans, net at June 30, 2020, increased 23.1% or by \$250.3 million to \$1.335 billion, compared to \$1.084 billion at June 30, 2019, and up 10.2% from \$1.212 billion at December 31, 2019. The year-over-year improvement resulted primarily from the contribution of strong organic ban growth and \$87.0 million of PPP bane originated during the 2020 second q.

Mr. Eler continued, "We continue preparing for a potential economic downtum in the future and have stress tested nearly all the loans in our portfolio. In addition, for the 2020 six-months ended June 30, 2020, our provision for loan losses was \$2.8 million higher than the same period last year as we proadviewy increased the allowance for loan and lease losses. While we increase our reserves, our asset quality remains strong and is in line with pre-crisis levels. This is a testament to our strong leadership team and long history of prudent credit practices. We remain conservative in our approach to risk and disciplined in pricing, which combined with F&M's financial position and capital levels, provide us with the right resources and platform to navigate this challenging period."

Focused on Operational Excellence "Across our organization we are located on operational excellence aimed at responding to the current economic environment, while pursuing our long-term strategic growth initialives. During the second quarter, we accelerated investments in our digital infrastructure to support our employee's ability to work from home and to make it easier for our customers to engage with the bank decisionality. Value overhy hird Shalin Singhal as our new Chiel Information Officer. Shalin's a proven CD who will lead our digital efforts, and I am excited by the motivated and experienceal leaderative team we are assembling. In addition, we opened two new loan production offices in Munche. IN and Oxford, OH, and brake ground on a new ful-service office in FL. Wayne." The COVID-19 pandemic continues to have an unprecedented impact on the country and our thoughts go out to anyone who has been impacted by the virus. At F&M we remain committed to building strong relationships with our communities and helping our customers navigate the challenges associated with the COVID-19 crisis. We are all in this logenter and F&M is logenter and F&M is logenter and the strong relationships with our communities and helping our customers navigate the challenges associated with the COVID-19 crisis. We are all in this logenter and F&M is logenter and the strong relationships with our communities and helping our customers navigate the challenges associated with the COVID-19 crisis. We are all in this logenter and F&M is logenter and F&M is logenter and the strong relationships with our communities and helping our customers navigate the challenges associated with the COVID-19 crisis. We are all in this logenter and F&M is logenter and F&M is logenter and the strong relationships with our communities and helping our customers navigate the challenges associated with the COVID-19 crisis. We are all in this logenter and F&M is logenter and the strong relationships with our communities and helping our customers navigate the challenges associated with the COVID-19 crisis. We are all in this logenter and F&M is logenter and the strong relationships with our communities and helping our customers navigate the challenges associated with the COVID-19 crisis. We are all in this logenter and F&M is logenter and F&M is logenter and the strong relationships with our communities and helping our customers navigate the challenges associated with the COVID-19 crisis. We are all in this logenter and the strong relationships with our communities and helping our customers navigate the challenges associated with the COVID-19 crisis. We are all in this logenter and the strong relationships with our communities and helping relationships with our communities and helping relationships with our communities and helping relat

Stockholders' Equity and Dividends Total stockholders' equity increased 7.3% to \$240.3 million at June 30, 2020, Irom \$224.0 million at June 30, 2019. At June 30, 2020, the company had a Tier 1 leverage ratio of 10.70%, compared to 11.77% at June 30, 2019.

Tanoble stockholders' equivincreased to \$181.7 million at June 30. 2020. compared to \$17.2.0 million at June 30. 2019. On a per share basis, tanoble stockholders' equivincreased to \$181.7 million at June 30. 2020. compared to \$15.49 per share at June 30. 2019.

For the six months ended June 30, 2020, the Company has declared ash dividends of \$0.32 per share, which is a 6.7% increase over the 2019 six month declared dividend payment. F&M is committed to returning capital to shareholders and has increased the annual cash dividend for over 20 consecutive years. For the six months ended June 30, 2020, the dividend payment. F&M is committed to returning capital to shareholders and has increased the annual cash dividend for over 20 consecutive years. For the six months ended June 30, 2020, the dividend payment. F&M is committed to returning capital to shareholders and has increased the annual cash dividend for over 20 consecutive years. For the six months ended June 30, 2020, the dividend payment. F&M is committed to returning capital to shareholders and has increased the annual cash dividend for over 20 consecutive years. For the six months ended June 30, 2020, the dividend payment. F&M is committed to returning capital to shareholders and has increased the annual cash dividend for over 20 consecutive years. For the six months ended June 30, 2020, the dividend payment. F&M is committed to returning capital to shareholders and has increased the annual cash dividend for over 20 consecutive years. For the six months ended June 30, 2020, the dividend payment. F&M is committed to returning capital to shareholders and has increased the annual cash dividend for over 20 consecutive years. For the six months ended June 30, 2020, the dividend payment. F&M is committed to returning capital to shareholders and has increased the annual cash dividend for over 20 consecutive years. For the six months ended June 30, 2020, the dividend payment. F&M is committed to returning capital to shareholders and has increased the annual cash dividend for over 20 consecutive years. For the six months ended June 30, 2020, the dividend payment.

About Farmers & Merchants State Bank: The Farmers & Merchants State Bank is a local independent community bank that has been serving northwest Ohio and Northeast Indiana since 1897. The Farmers & Merchants State Bank provides commercial banking, retial banking and other financial services through its 30 offices. Our locations are in Futton, Deflance, Hancock, Henry, Lucas, Williams, and Wood co Ohio. In Northeast Indiana, we have offices coacie in Adam, Alten, Defvall, Jay, and Steuben counties.

State back/statement Finance & Additional Biology Inc. (FEMT) withes to take enforcing of the Sale Hadror provisions included in the Private Securities Led of 1923, at annexed, and Section 216 of the Securities Exchange & Add 1934, as annexed, Addat results could vary materially depending on risks and uncertainties interem in general and local banking conditions, competitive factor specific to markets in which F&M and its backdanes (specific future interest in general and local banking conditions, competitive factor specific to markets in which F&M and its backdanes (specific future interest in general and local banking conditions, competitive factor specific to markets in which F&M and its backdanes (specific future interest interest), eligibility and regulatory decisions, capital market conditions, or the effects of the OVDVD 19 parkets, and is impact to our credit quarky and underse specific to markets in which F&M and its backdanes (specific future interest interest), eligibility and regulatory decisions, capital market conditions, F&M assumes no responsibility to update this information. For more dealts, please refer to F&M's. SEC Bing, including to most recent Annual Report on Form 10-K and quarterly reports on Form 10-K and quarterly reports on Form 10-K. and quarterly reports on Form 10-K and quarterly reports on Form 10-K. and quarterly reports on Form 10-K and quarterly reports on Form 10-K and quarterly reports on Form 10-K. Such Bings can be viewed at the SEC's whether. www.stat.gov.or through F&M's webbals work in the state.

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FARMERS & MERCHANTS BANCORP, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME & COMPREHENSIVE INCOME (Unaudited) (in thousands of dollars, except per share data)

	Three Months Ended June 30, 2020	March 31, 2020	December 31, 2019	September 30, 2019	June 30, 2019	Six Months Ended June 30, 2020	June 30, 2019
Interest Income	June 30, 2020	March 31, 2020	December 31, 2019	September 30, 2019	June 30, 2019	June 30, 2020	June 30, 2019
Loans, including fees	\$ 16,192	\$ 15,883	\$ 15,608	\$ 15,202	\$ 16,723	\$ 32,075	\$ 31,403
Debt securities:							
U.S. Treasury and government agencies	767	1,146	840	972	816	1,913	1,529
Municipalities	243	262	225	190	211	505	422
Dividends Federal funds sold	26 5	45 6	60 97	69 120	76 162	71	164 199
Other	40	122	319	459	162	11	428
Total interest income	17,273	17,464	17,149	17,012	18,283	34,737	34,145
Interest Expense							
Deposits	2,254	2,901	3,336	3,654	3,339	5,155	5,952
Federal funds purchased and securities sold							
under agreements to repurchase	187	244	207	201	141	431	326
Borrowed funds	257	266	270	257	269	523	556
Total interest expense Net Interest Income - Before Provision for Loan Losses	2,698	3,411 14.053	3,813 13,336	4,112	3,749 14,534	6,109 28,628	6,834 27,311
Provision for Loan Losses	1,569	1,430	728	247	133	2,999	163
Net Interest Income After Provision For Loan Losses	13,006	12.623	12.608	12.653	14,401	25.629	27.148
Noninterest Income							
Customer service fees	2,258	1,586	1,732	1,722	1,694	3,844	3,272
Other service charges and fees	704	1,039	1,132	1,179	1,091	1,743	2,132
Net gain on sale of loans	364	227	119	260	196	591	298
Net gain (loss) on sale of available-for-sale securities		270				270	(26
Total noninterest income Noninterest Expense	3,326	3,122	2,983	3,161	2,981	6,448	5,676
Salaries and wages	4,043	4,223	4,029	4,158	3,830	8,266	8,142
Employee benefits	1,218	4,223	4,029	4,158	1,223	2,895	2,817
Net occupancy expense	564	564	406	630	614	1 128	1 281
Furniture and equipment	750	758	596	720	763	1,508	1,459
Data processing	408	442	396	482	376	850	1,675
Franchise taxes	369	368	246	248	229	737	487
ATM expense	376	414	434	416	418	790	865
Advertising	265	303	340	587	382	568	642
Net (gain) loss on sale of other assets owned EDIC assessment	(7) 1 72	16 (11	22	28 98	(6 216) 43
FDIC assessment Mortgage servicing rights amortization	356	132	(11 158) - 149	98	216 488	194
Consulting fees	217	139	264	196	95	356	208
Other general and administrative	1.691	1.602	1.482	1.667	1.551	3.293	3.230
Total noninterest expense	10,394	10,695	9,766	10,606	9,712	21,089	21,223
Income Before Income Taxes	5,938	5,050	5,825	5,208	7,670	10,988	11,601
Income Taxes	1,134	945	1,102	933	1,490	2,079	2,197
Net Income	4,804	4,105	4,723	4,275	6,180	8,909	9,404
Other Comprehensive Income (Loss) (Net of Tax):							
Net unrealized gain (loss) on available-for-sale securities	661	4,998 (270	(472) 841	3,061	5,659 (270	4,810) 26
Reclassification adjustment for realized (gain) loss on sale of available-for-sale securities Net unrealized gain (loss) on available-for-sale securities	- 661	4,728	(472) 841	3,061	5,389) 26 4,836
Tax expense (benefit)	139	993	(99) 176	643	1,132	1,016
Other comprehensive income (loss)	522	3.735	(373) 665	2.418	4.257	3.820
Comprehensive Income	\$ 5,326	\$ 7,840	\$ 4,350	\$ 4,940	\$ 8,598	\$ 13,166	\$ 13,224
Basic and Diluted Earnings Per Share	\$ 0.43	\$ 0.37	\$ 0.43	\$ 0.38	\$ 0.56	\$ 0.80	\$ 0.85
Dividends Declared	\$ 0.16	\$ 0.16	\$ 0.16	\$ 0.15	\$ 0.15	\$ 0.32	\$ 0.30
FARMERS & MERCHANTS BANCORP, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS							
(Unaudited) (in thousands of dollars, except share data)							
			June 30, 2020 (Unaudited)	March 31, 2020 (Unaudited)	December 31, 2019	September 30, 2019 (Unaudited)	June 30, 2019 (Unaudited)
Assets Cash and due from banks			\$ 54,336	\$ 49.844	\$ 50,137	\$ 103,188	\$ 108,085
Federal funds sold			31,105	40,993	1,159	11,404	15,193
Total cash and cash equivalents			85,441	90,837	51,296	114,592	123,278
Interest-bearing time deposits			4,636	4,869	4,309	4,554	4,509
Securities - available-for-sale			236,292	204,121	222,293	190,465	204,415
Other securities, at cost			5,810	5,810	5,810	5,789	5,789
Loans held for sale			11,445 1.334,790	2,153 1,239,108	4,248 1.211.771	606 1.151.937	1,909 1.084.448
Loans, net Premises and equipment			1,334,790 26,049	1,239,108 26,120	1,211,771 26,351	1,151,937 25,990	1,084,448 26,013
Premises and equipment Goodwill			26,049 47,340	26,120 47,340	26,351 47,340	25,990 47,340	26,013 47,340
Mortgage servicing rights			2,740	2,672	2,629	2,556	2,465
Other real estate owned			135	185	214	351	329
Bank owned life insurance			15,399	15,313	15,235	15,151	15,050
Other assets			14,370	16,597	15,834	15,549	15,002
Total Assets Liabilities and Stockholders' Equity			\$ 1,784,447	\$ 1,655,125	\$ 1,607,330	\$ 1,574,880	\$ 1,530,547

Liabilities								
Deposits								
Noninterest-bearing		\$ 3	36,027 \$	261,786	\$ 265,156	\$ 261,719	\$ 242,510	
Interest-bearing								
NOW accounts			04,846	463,734	423,655	430,646	430,505	
Savings			74,871	341,256	322,973	310,667	293,179	
Time		2	61,631	281,931	276,563	274,996	276,153	
Total deposits		1	,477,375	1,348,707	1,288,347	1,278,028	1,242,347	
Federal Funds Purchased and								
securities sold under agreements to repurchase		3	0.949	30.585	48.073	30.056	27.102	
Federal Home Loan Bank (FHLB) advances			9,087	24,788	24,806	24,669	24,532	
			,768	1,768	1,768	1,657	1,654	
Dividend payable					1,766		1,004	
Accrued expenses and other liabilities Total liabilities			4,971 ,544,150	12,820 1,418,668	1,377,072	13,062 1,347,472	1,306,500	
lotal liabilities		1	,544,150	1,418,668	1,377,072	1,347,472	1,306,500	
Commitments and Contingencies								
Stockholders' Equity								
Common stock - No par value 20,000,000 shares authorized; issued								
and outstanding 12,230,000 shares 6/30/20 and 12/31/19			2,134	81,844	81,535	81,264	81,955	
Treasury stock - 1,100,975 shares 6/30/20, 1,093,065 shares 12/31/19			12,668)	(12,636)	(12,456) (12,453) (12,707)
Retained earnings		1	65,476	162,416	160,081	157,126	153,993	
Accumulated other comprehensive income		5	,355	4,833	1,098	1,471	806	
Total stockholders' equity			40,297	236,457	230,258	227,408	224,047	
Total Liabilities and Stockholders' Equity		\$ 1	,784,447 \$	1,655,125	\$ 1,607,330	\$ 1,574,880	\$ 1,530,547	
FARMERS & MERCHANTS BANCORP, INC. AND SUBSIDIARIES								
SELECT FINANCIAL DATA								
SELECT FINANCIAL DATA								
		For the Three Mont				5 d 01- 1	Nonths Ended	
Selected financial data	June 30, 2020	March 31, 2020	December 31, 2019	September 30, 2019		June 30, 202		
Return on average assets	1.10	% 1.02	% 1.18	% 1.10	% 1.63	% 1.06	% 1.32	%
Return on average equity	8.07	% 7.06	% 8.26	% 7.54	% 11.21	% 7.57	% 8.63	%
Yield on earning assets	4.25	% 4.66	% 4.63	% 4.74	% 5.25	% 4.44	% 5.03	%
Cost of interest bearing liabilities	0.91	% 1.22	% 1.40	% 1.55	% 1.45	% 1.06	% 1.36	%
Net interest spread	3.34	% 3.44	% 3.23	% 3.19	% 3.80	% 3.38	% 3.57	%
Net interest margin	3.59	% 3.75	% 3.60	% 3.60	% 4.18	% 3.67	% 3.78	%
Efficiency	57.91	% 63.09	% 63.67	% 65.86	% 56.00	% 60.43	% 64.09	%
Dividend payout ratio	36.80	% 43.07	% 43.34	% 38.67	% 26.78	% 39.69	% 32.26	%
Tangible book value per share (1)	\$ 16.33	\$ 16.26	\$ 16.01	\$ 15.68	\$ 15.49			
Tier 1 capital to average assets	10.70	% 11.56	% 11.52	% 11.45	% 11.77	%		
The Trouphan to aronge assess	10.70	1.50	11.02	70 11.40	<i>1</i> 0	~		
Loans	June 30, 2020	March 31, 2020	December 31, 2019	September 30, 2019	June 30, 2019			
	June 30, 2020	March 31, 2020	December 31, 2019	September 30, 2018	Julie 30, 2019			
(Dollar amounts in thousands)								
Commercial real estate	\$ 589,382	\$ 570,217	\$ 551,309	\$ 502,137	\$ 443,257			
Agricultural real estate	194,606	194,383	199,105	200,791	193,768			
Consumer real estate	174,069	174,731	165,349	159,074	159,540			
Commercial and industrial	223,842	143,261	135,631	130,150	125,609			
Agricultural	107,458	109,584	111,820	110,270	113,755			
Consumer	50,108	49,022	49,237	49,552	48,952			
Other	9,714	8,336	8,314	8,167	7,341			
Less: Net deferred loan fees and costs	(4,456) (1,893) (1,766) (1,445) (1,091)		
Total loans,net	\$ 1,344,723	\$ 1,247,641	\$ 1,218,999	\$ 1,158,696	\$ 1,091,131			
Asset quality data	June 30, 2020	March 31, 2020	December 31, 2019	September 30, 2019	June 30, 2019			
(Dollar amounts in thousands)								
Nonaccrual loans	\$ 8,473	\$ 3,344	\$ 3,400	\$ 3,275	\$ 1,328			
Troubled debt restructuring	\$ 7,034	\$ 1,934	\$ 956	\$ 1,051	\$ 981			
90 day past due and accruing	s -	s -	s -	s -	s -			
Nonperforming loans	\$ 8,473	\$ 3,344	\$ 3,400	\$ 3,275	\$ 1,328			
Other real estate owned	\$ 135	\$ 185	\$ 214	\$ 351	\$ 329			
	\$ 8,608	\$ 3,529	\$ 3,614	\$ 3,626	\$ 1,657			
Nonperforming assets	\$ 8,000	\$ 3,029	\$ 3,014	\$ 3,020	\$ 1,007			
(Defer second is the second i								
(Dollar amounts in thousands)	£ 40.500	* • • 500	6 7.000	¢ 0.750	e			
Allowance for loan and lease losses	\$ 10,538	\$ 8,533	\$ 7,228	\$ 6,759	\$ 6,964			
Allowance for loan and lease losses/total loans	0.78%	0.68%	0.59%	0.58%	0.64%			
Net charge-offs:								
				\$ 171	\$ 86			
Quarter-to-date	\$ 169	\$ 125	\$ 295					
Quarter-to-date Year-to-date	\$ 169 \$ 294	\$ 125 \$ 125	\$ 295 \$ 685	\$ 426	\$ 255			
Quatter-to-date Year-to-date Net charge-offs to average loans	\$ 294	\$ 125	\$ 685	\$ 426	\$ 255			
Quarter-to-date Year-to-date	\$ 294	\$ 125 0.01%	\$ 685 0.03%	\$ 426 0.02%	\$ 255			
Quatter-to-date Year-to-date Net charge-offs to average loans	\$ 294	\$ 125	\$ 685	\$ 426	\$ 255			
Quarter-to-date Year-to-date Net charge-offs to average loans Quarter-d-date	\$ 294	\$ 125 0.01%	\$ 685 0.03%	\$ 426 0.02%	\$ 255			
Quarter-to-date Yest-to-date Net charge-offs to average loans Quarter-to-date Yest-to-date	\$ 294 0.01% 0.02%	\$ 125 0.01% 0.01%	\$ 685 0.03% 0.06%	\$ 426 0.02% 0.04%	\$ 255 0.01% 0.02%			

(1) Tangible Equity = Stockholder Equity less goodwill and other intangibles (core deposit intangible, mortgage servicing rights and unrealized gain/loss on securities)

FARMERS & MERCHANTS BANCORP, INC. AND SUBSIDIARIES AVERAGE BALANCE SHEETS AND RELATED YIELDS AND RATES (in thousands of dollars, except percentages)

Liabilities

	For the Three Months Ended June 30, 2020				For the Three Months Ended June 30, 2019			
Interest Earning Assets:	Average Balance	Interest/Dividends	Annualized Yield/Rate		Average Balance	Interest/Dividends	Annualized Yield/Rate	
Loans	\$ 1,321,405	\$ 16.192	Yield/Rate 4.90	%	\$ 1.107.271	\$ 16.723	field/Kate 6.04	96
Taxable Investment Securities	189.977	931	1.96	%	169,776	933	2.20	%
Tax-exempt Investment Securities	21.915	105	2.43	%	33.622	170	2.56	%
Fed Funds Sold & Other	93.041	45	0.19	%	87.248	457	2.10	%
Total Interest Earning Assets	1,626,338	\$ 17,273	4.25	%	1,397,917	\$ 18,283	5.25	%
Noneaming Assets	125,730				115,082			
Total Assets	\$ 1.752.068				\$ 1.512.999			
Interest Bearing Liabilities:								
Savings Deposits	\$ 859,644	\$ 954	0.44	%	718,731	2,006	1.12	%
Other Time Deposits	269,897	1,300	1.93	%	265,113	1,333	2.01	%
Other Borrowed Money	23,496	257	4.38	%	24,668	269	4.36	%
Fed Funds Purchased & Securities	30.300	187	2.47	%	26.231	141	2.15	%
Sold under Agreement to Repurch.	30,300 \$ 1.183.337	187 \$ 2.698	2.47	%	26,231 \$ 1.034,743	141 \$ 3.749	2.15	% %
Total Interest Bearing Liabilities	\$ 1,183,337	\$ 2,698	0.91	%	\$ 1,034,743	\$ 3,749	1.45	%
Noninterest bearing Liabilities	330,611				257,765			
Stockholders Equity	\$ 238,120				\$ 220,491			
Net Interest Income and interest rate spread		\$ 14,575	3.34	%		\$ 14,534	3.80	%
Net Interest Margin			3.59	%			4.17	%
Yields on Tax exempt securities and the portion of the tax-exempt IDB loans included in loans have been tax adjusted based or	a 21% tax rate in the charts							
	For the Six Months Ended				For the Six Months Ended			
Internet Earning Assess	June 30, 2020	Interest/Dividends	Annualized		June 30, 2019	Interest/Dividends	Annualized	
Interest Earning Assets:	June 30, 2020 Average Balance	Interest/Dividends	Annualized	%	June 30, 2019 Average Balance	Interest/Dividends \$ 31.403	Annualized	%
Interest Earning Assets: Loans Tatable Investment Securities	June 30, 2020 Average Balance \$ 1,279,127	\$ 32,075	Annualized 5.02 2.37	%	June 30, 2019	\$ 31,403	Annualized 5.67 2.21	96 96
Loans	June 30, 2020 Average Balance		5.02	% %	June 30, 2019 Average Balance \$ 1,107,649		5.67	
Loans Taxable Investment Securities	June 30, 2020 Average Balance \$ 1,279,127 190,067	\$ 32,075 2,252	5.02 2.37	%	June 30, 2019 Average Balance \$ 1,107,649 160,830	\$ 31,403 1,775	5.67 2.21	%
Loans Taxable Investment Securities Tax-exempt Investment Securities	June 30, 2020 Average Balance \$ 1,279,127 190,067 25,374	\$ 32,075 2,252 237	5.02 2.37 2.36	% %	June 30, 2019 Average Balance \$ 1,107,649 160,830 34,067	\$ 31,403 1,775 340	5.67 2.21 2.53	% %
Leans Taxable Investment Securities Tax-exempt Investment Securities Fed Funds Sol & Other	June 30, 2020 Average Balance \$ 1,279,127 190,067 25,374 71,927	\$ 32,075 2,252 237 173	5.02 2.37 2.36 0.48	% %	June 30, 2019 Average Balance \$ 1,107,649 160,830 34,067 59,526	\$ 31,403 1,775 340 627	5.67 2.21 2.53 2.11	% %
Lons Trauble Investment Securities Trau-exempt Investment Securities Ped Funds 304 Other Total Interest Earning Assets Nonearning Assets	June 30, 2020 Average Balance \$ 1.279,127 190,087 25,374 71,927 1,566,495 117,818	\$ 32,075 2,252 237 173	5.02 2.37 2.36 0.48	% %	June 30, 2019 Average Balance § 1,107,649 160,030 34,067 59,526 1,362,072 59,809	\$ 31,403 1,775 340 627	5.67 2.21 2.53 2.11	% %
Lons Travable Investment Securities Trave-tempt Investment Securities Peo Ford Funds 304 Other Total Interest Earning Assets Nonearning Assets Total Assets	June 30, 2020 Average Balance \$ 1.279,127 190,067 25,374 71,927 1,566,495	\$ 32,075 2,252 237 173	5.02 2.37 2.36 0.48	% %	June 30, 2019 Average Balance \$ 1,107,649 160,830 34,067 59,526 1,362,072	\$ 31,403 1,775 340 627	5.67 2.21 2.53 2.11	% %
Lonn Taxable Investment Securities Tax-every Investment Securities Feed Funds Sold A Other Total Interest Earning Assets Noneaming Assets Total Assets Interest Barring Labities:	June 30, 2020 Avenge Blance \$ 1,279,157 190,067 25,374 7,1527 1,556,495 117,818 \$ 1,684,313	\$ 33.075 2.252 237 173 \$ 34,737	5.02 2.37 2.36 0.48 4.44	% % %	June 30, 2019 Average Balance \$ 1.107,640 160,830 24,087 59,526 1,382,072 59,509 \$ 1,421,681	\$ 31,403 1.775 340 627 \$ 34,145	5.67 2.21 2.53 2.11 5.03	% % %
Lons Travable Investment Securities Travable Investment Securities Trave-tempt Investment Securities Feed Funds 304 K0 Other Total Interest Earning Assets Nomearning Assets Total Assets Total Assets Interest Bearing Labilities: Savingia Deposits	June 39, 2020 Average Balance \$ 1,279,127 190,067 25,374 71,927 1,566,495 117,818 \$ 1,684,313 \$ 816,610	\$ 32.075 2.252 237 173 \$ 34.737	5.02 2.37 2.38 0.48 4.44	% % %	June 30, 2019 Average Balance \$ 1,107,649 160,830 34,067 59,569 1,382,072 \$ 9,609 \$ 1,421,081 095,302	\$ 31,403 1.775 340 627 \$ 34,145 3.533	5.67 2.21 2.53 2.11 5.03	% % % %
Lona Taxabe Investment Securities Taxabe Investment Securities Taxabe Investment Securities Take Interest Earning Assets Nonesming Assets Tatal Assets Tatal Assets Savingto Desposits Savingto Desposits	June 39, 2020 Average Balance \$ 1,279,127 193,067 25,374 71,522 1,566,485 117,618 \$ 16,610 273,738	\$ 32.075 2.252 237 173 \$ 34.737 \$ 2.439 2.716	5.02 2.37 2.36 0.48 4.44 1.98	% % % %	June 30, 2019 Average Balance \$ 1,107,649 160,830 34,067 69,520 1,382,072 59,569 \$ 1,421,681 e95,302 223,991	\$ 31,403 1,775 340 627 \$ 34,145 3,533 2,419	5.67 2.21 2.53 2.11 5.03 1.02	96 96 96 96
Lons Trauble Investment Securities Traube Investment Securities Traube Investment Securities Feed Funds 304 K0 ther Total Interest Earning Assets Nonearning Assets Total Assets Total Assets Interest Bearing Labilities: Savingta Deposits Other Enrowed Koney	June 39, 2020 Average Balance \$ 1,279,127 190,067 25,374 71,927 1,566,495 117,818 \$ 1,684,313 \$ 816,610	\$ 32.075 2.252 237 173 \$ 34.737	5.02 2.37 2.38 0.48 4.44	% % %	June 30, 2019 Average Balance \$ 1,107,649 160,830 34,067 59,569 1,382,072 \$ 9,609 \$ 1,421,081 095,302	\$ 31,403 1.775 340 627 \$ 34,145 3.533	5.67 2.21 2.53 2.11 5.03	% % % %
Lons Trauble Investment Securities Traue Add Other Tead Fund Social Add Other Tead Instremt Earning Assets Total Assets Total Assets Saving Labilities: Saving Deposits Other Time Deposits Other Stree Deposits Other Stre	June 39, 2020 Average Balance \$ 1,279,127 190,067 25,374 71,522 1,566,485 117,818 \$ 16,610 273,738 24,141	\$ 20,076 2,252 173 34,737 \$ 34,737 \$ 2,439 2,716 523	5.02 2.37 2.36 0.48 4.44 1.98 4.33	% % % %	June 30, 2019 Average Blaince \$ 1,107,649 160,830 34,467 69,526 1,382,072 59,569 \$ 1,421,881 065,002 225,991 225,991	\$ 31,403 1.775 340 \$ 34,145 3.533 2,419 556	5.67 2.21 2.53 2.11 5.03 1.02 1.90 4.21	96 96 96 96 96 96
Lons Trauble Investment Securities Trau-event Investment Securities Trau-event Investment Securities Trau-Investment Securities Nonesming Assets Nonesming Assets Interest Bearing Labities: Sarving Disposits Sarving Disposits Other Securities Sarving Disposits Sarv	June 39, 2020 Average Blance 1 10,067 23,374 71,66,495 117,616 \$ 1,684,313 \$ 1,684,313 \$ 1,684,313 \$ 1,684,313 3 4,877	\$ 20,075 2.252 173 5 34,737 \$ 34,737 \$ 2,439 2,776 523 431	5.02 2.37 2.36 0.48 4.44 0.60 1.98 4.33 2.49	% % % %	June 30, 2019 Average Balance \$ 1,107,649 160,830 34,077 1,368,072 59,000 \$ 1,421,681 496,302 253,931 28,434 30,012	\$ 31,403 1,775 400 427 \$ 34,145 3,533 2,419 566 326	5.67 2.21 2.53 2.11 5.03 1.02 1.30 4.21 2.17	96 96 96 96 96
Lons Trauble Investment Securities Traue Add Other Tead Fund Social Add Other Tead Instremt Earning Assets Total Assets Total Assets Saving Labilities: Saving Deposits Other Time Deposits Other Stree Deposits Other Stre	June 39, 2020 Average Balance \$ 1,279,127 190,067 25,374 71,522 1,566,485 117,818 \$ 16,610 273,738 24,141	\$ 20,076 2,252 173 34,737 \$ 34,737 \$ 2,439 2,716 523	5.02 2.37 2.36 0.48 4.44 1.98 4.33	% % % %	June 30, 2019 Average Blaince \$ 1,107,649 160,830 34,467 69,526 1,382,072 59,569 \$ 1,421,881 065,002 225,991 225,991	\$ 31,403 1.775 340 \$ 34,145 3.533 2,419 556	5.67 2.21 2.53 2.11 5.03 1.02 1.90 4.21	96 96 96 96 96 96
Lons Trauble Investment Securities Trau-event Investment Securities Trau-event Investment Securities Trau-Investment Securities Nonesming Assets Nonesming Assets Interest Bearing Labities: Sarving Disposits Sarving Disposits Other Securities Sarving Disposits Sarv	June 39, 2020 Average Blance 1 10,067 23,374 71,66,495 117,616 \$ 1,684,313 \$ 1,684,313 \$ 1,684,313 \$ 1,684,313 3 4,877	\$ 20,075 2.252 173 5 34,737 \$ 34,737 \$ 2,439 2,776 523 431	5.02 2.37 2.36 0.48 4.44 0.60 1.98 4.33 2.49	% % % %	June 30, 2019 Average Balance \$ 1,107,649 160,830 34,077 1,368,072 59,000 \$ 1,421,681 496,302 253,931 28,434 30,012	\$ 31,403 1,775 400 427 \$ 34,145 3,533 2,419 566 326	5.67 2.21 2.53 2.11 5.03 1.02 1.30 4.21 2.17	96 96 96 96 96
Lona Taxable Investment Securities Taxable Investment Securities Taxable Investment Securities Taxable Investment Securities Total Interest Bearing Labilities: Saving Deposits Other Taxable Securities Other Securities Other Securities Sola Under Agreement & Repurch. Total Interest Bearing Labilities	June 39, 2020 Average Blance \$ 1,279,127 130,067 25,374 71,927 1,568,485 117,818 \$ 1,684,313 \$ 816,610 273,738 24,141 34,627 \$ 1,140,116	\$ 20,075 2.252 173 5 34,737 \$ 34,737 \$ 2,439 2,776 523 431	5.02 2.37 2.36 0.48 4.44 0.60 1.98 4.33 2.49	% % % %	June 30, 2019 Average Balance \$ 1,107,649 160,830 34,067 69,200 \$ 1,021,072 59,800 \$ 1,421,681 085,302 235,951 28,524 30,012 \$ 1,005,729	\$ 31,403 1,775 400 427 \$ 34,145 3,533 2,419 566 326	5.67 2.21 2.53 2.11 5.03 1.02 1.30 4.21 2.17	96 96 96 96 96
Lona Taxabe Investment Securities Taxabe Investment Securities Taxabe Investment Securities Taxabe Invest Securities Total Interest Earning Assets Total Assets Interest Barring Labilities: Savingt Deposits Other Time Deposits Other Time Deposits Other Invest Barring Labilities Notifiersement to Risputch. Total Instead Securities Notifiersement Default.	June 39, 2020 Average Balance \$ 1,279,127 130,067 25,374 71,527 15,566,485 117,818 \$ 1684,313 \$ 816,610 273,738 24,141 34,627 \$ 1,145,116 249,859	\$ 20,075 2.252 173 5 34,737 \$ 34,737 \$ 2,439 2,776 523 431	5.02 2.37 2.36 0.48 4.44 0.60 1.98 4.33 2.49	% % % %	June 30, 2019 Average Balance \$ 1,07,649 50,250 50,250 1,382,072 59,809 \$ 1,421,081 065,002 253,991 2,6,424 30,012 \$ 1,005,729 198,042	\$ 31,403 1,775 400 427 \$ 34,145 3,533 2,419 566 326	5.67 2.21 2.53 2.11 5.03 1.02 1.30 4.21 2.17	96 96 96 96 96

Yields on Tax exempt securities and the portion of the tax-exempt IDB loans included in loans have been tax adjusted based on a 21% tax rate in the charts

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Source: Farmers & Merchants Bancorp, Inc.